

SAP C_C4H47_2503 exam prep, pass C_C4H47_2503 exam



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The language in our SAP C_C4H47_2503 test guide is easy to understand that will make any learner without any learning disabilities, whether you are a student or a in-service staff, whether you are a novice or an experienced staff who has abundant experience for many years. It should be a great wonderful idea to choose our C_C4H47_2503 Guide Torrent for sailing through the difficult test.

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If you prepare well in advance, you'll be stress-free on the SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 C_C4H47_2503 exam day and thus perform well. Candidates can know where they stand by attempting the SAP C_C4H47_2503 practice test. It can save you lots of time and money. The question on the SAP C_C4H47_2503 Practice Test is quite similar to the SAP C_C4H47_2503 questions that get asked on the C_C4H47_2503 exam day.

SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Sample Questions (Q75-Q80):

NEW QUESTION # 75

What is a benefit of assigning Playbooks to Leads based on an existing list of Account IDs?

- A. Any newly created Lead associated with the listed Account will automatically be converted into Opportunities.

- B. Any newly created Lead associated with the listed Account will automatically receive suggestions from the Playbook.
- C. Any newly created Accounts will automatically have Leads created based on the Playbook.
- D. Any newly created Lead associated with the listed Account will automatically be created with the same Source as the last Lead created.

Answer: B

NEW QUESTION # 76

A User is no longer able to access SAP Sales Cloud Version 2, due to too many failed log-in attempts. As an Administrator, how can you fix the issue?

- A. Unlock the respective User and reset the password
- B. Reset the password for the affected User
- C. Unlock the employee and the respective password
- D. Assign a new security policy and unlock the User

Answer: B

NEW QUESTION # 77

What prerequisites are required when creating a new Business User? Note: There are 2 correct answers to this question.

- A. The Organizational Structure has to exist
- B. The Employee has to exist
- C. The security policy has to be assigned
- D. A unique Email ID belonging to the Business User

Answer: B,D

NEW QUESTION # 78

As a Sales Representative, you want to access all your to-do items such as Tasks, Leads, Opportunities, and Call Lists in a single place. What capability in SAP Sales Cloud Version 2 enables this?

- A. Activity Manager
- B. Task Manager
- C. Guided Selling Workspace
- D. Digital Selling Workspace

Answer: D

NEW QUESTION # 79

Best Run Bikes and Cyclo Clothing follow different sales lifecycles for their Opportunities. As an Administrator for Best Run Bikes, which Opportunity configurations would you perform? Note: There are 2 correct answers to this question.

- A. Configure Sales Quote Approval for Cyclo Clothing
- B. Configure a new Document Type for Cyclo Clothing
- C. Configure a new Sales Cycle with Sales Phases for Cyclo Clothing
- D. Configure Leads Intelligence for Cyclo Clothing

Answer: B,C

NEW QUESTION # 80

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