

Practice ADM-201 Exam, ADM-201 Exam Dumps Collection



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One of the key factors for passing the exam is practice. Candidates must use Salesforce ADM-201 practice test material to be able to perform at their best on the real exam. This is why Exam4Tests has developed three formats to assist candidates in their Salesforce ADM-201 Preparation. These formats include desktop-based Salesforce ADM-201 practice test software, web-based practice test, and a PDF format.

Salesforce ADM-201 (Salesforce Certified Administrator) Exam is an industry-leading certification that validates the skills and knowledge of professionals who manage and administer Salesforce. Salesforce Certified Administrator certification is designed to test the candidate's ability to configure, customize, and maintain an organization's Salesforce platform. The ADM-201 exam is a comprehensive test that covers all aspects of Salesforce administration, including security, data management, user management, and customization.

What Career Opportunities Can Certified Specialists Get?

With this certification in your resume you can, of course, become a Salesforce administrator and earn an average salary of \$68,033 per annum as PayScale claims. However, with the Salesforce Certified Administrator certification under your belt, many more job roles are open to you such as:

- Marketing Manager;
- Implementation Specialist;
- Project Manager;
- Business Analyst;
- Data Analyst;

What's more, these are all high paying positions. According to PayScale.com, Data Analysts can earn anywhere from \$44,000 to \$85,000 per year, while the income of an Implementation Specialist can be as high as \$79,000 per annum. The yearly salary for Business Analysts is around \$69,051, whereas that of Project Managers is \$95,848. Marketing Managers can make \$69,329 per annum and Sales Managers can receive an average annual income of \$61,355.

Salesforce Administrator Exam Syllabus Topics:

Section	Objectives	Weights
Productivity and Collaboration	<ul style="list-style-type: none"> - Describe the capabilities of activity management. - Describe the features of Chatter. - Describe the capabilities of Salesforce Mobile App. - Identify use cases for AppExchange applications. 	7%
Service and Support Applications	<ul style="list-style-type: none"> - Describe the capabilities of case management. (for example: case, case assignment rules, and queues.) - Given a scenario, identify how to automate case management. (for example: support process, case auto-response rules, and case escalation.) 	11%
Workflow/Process Automation	<ul style="list-style-type: none"> - Given a scenario, identify the appropriate automation solution based on the capabilities of the tool. - Describe capabilities and use cases for Flow. - Describe capabilities and use cases for the approval process. 	16%
Sales and Marketing Applications	<ul style="list-style-type: none"> - Given a scenario, identify the capabilities and implications of the sales process. (for example: sales process, opportunity, path, and forecast impact.) - Given a scenario, apply the appropriate sales productivity features using opportunity tools. (for example: dashboards, lead scoring, Einstein opportunity scoring, and home page assistant.) - Describe the capabilities of lead automation tools and campaign management. (for example: leads, lead convert, lead assignment rules, campaign and campaign members.) 	12%
Configuration and Setup	<ul style="list-style-type: none"> - Describe the information found in the company settings (for example: company settings fiscal year, business hours, currency management, default settings). - Distinguish and understand the administration of declarative configuration of the User Interface. (for example: UI settings, app menu, list views, global actions, Lightning App Builder). - Given a scenario, demonstrate the proper setup and maintenance of users. - Explain the various organization Security Controls. (for example: Setup Audit Trail, Login Hours, Session Settings) - Given a user request scenario, apply the appropriate security controls based on the features and capabilities of the Salesforce sharing model. (for example: public groups, org wide default, sharing: roles, subordinates, hierarchy, report and dashboard folders) - Given a scenario, determine the appropriate use of a custom profile or permission set using the various profile settings and permissions. 	20%
Object Manager and Lightning App Builder	<ul style="list-style-type: none"> - Describe the standard object architecture and relationship model. (for example: standard object, parent/child, master detail/lookup/junction relationships, and record types.) - Explain how to create, delete, and customize fields and page layouts on standard and custom objects, and know the implications of deleting fields. - Given a scenario, determine how to create and assign page layouts, record types and business processes for custom and standard objects. 	20%

>> Practice ADM-201 Exam <<

Quiz Salesforce ADM-201 Unparalleled Practice Exam

With the advent of knowledge times, we all need some professional certificates such as Salesforce ADM-201 to prove ourselves in different working or learning condition. So making right decision of choosing useful practice materials is of vital importance. Here we would like to introduce our Salesforce ADM-201 practice materials for you with our heartfelt sincerity.

Salesforce Certified Administrator Sample Questions (Q132-Q137):

NEW QUESTION # 132

A user successfully login's at 3:00 PM, What happens at 3:31 PM, if the Login hours for the user's Profile are set from 7:30 AM to 3:30 PM?

- A. User is asked in a Popup window if he would like to extend his session
- B. User is automatically Logged Out
- C. User is logged out once he tries to do any DML (Data Manipulation) Operation i.e. Save, Edit etc.

- D. User keeps working continuously without any issues

Answer: C

NEW QUESTION # 133

If a user tries to login outside the IP range specified in their profile, the result will be.

- A. They will be logged in as normal
- B. They will be prompted to activate their computer
- C. They will be denied access
- D. They will have to reset their password
- E. None of the above

Answer: C

NEW QUESTION # 134

Cloud Kicks (CK) Is partnering with a used shoe store and second-hand bicycle emporium. CK has an automated business process it wants to run once a week to count the number of open cases related to an account.

How should the administrator recommend automating this business process?

- A. Configure a scheduled flow in Flow Builder.
- B. Set up a scheduled process in Process Builder.
- C. Use a process to update the account when It is edited.
- D. Create a workflow rule with an outbound message.

Answer: D

NEW QUESTION # 135

What can a Task do that an Email Alert Cannot do? Choose 2 answers.

- A. Tasks cannot track specific actions
- B. Tasks allow you to track the specific actions you plan to perform or have performed
- C. Email Alerts allow you to track the specific actions you plan to perform or have performed
- D. Email Alerts cannot track specific actions.

Answer: B,D

NEW QUESTION # 136

When a record is deleted it sits in the recycling bin for 30 days

- A. True
- B. False

Answer: B

Explanation:

Explanation/Reference:

Reference:

https://help.salesforce.com/articleView?id=home_delete.htm&type=5

NEW QUESTION # 137

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The contents of ADM-201 study materials are all compiled by industry experts based on the examination outlines and industry development trends over the years. And our ADM-201 exam guide has its own system and levels of hierarchy, which can make

users improve effectively. Our ADM-201 learning dumps can simulate the real test environment. After the exam is over, the system also gives the total score and correct answer rate.

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