

AP-207 Übungsmaterialien & AP-207 Lernführung: Energy and Utilities Cloud Accredited Professional & AP-207 Lernguide



Je früher die Zertifizierung der Salesforce AP-207 zu erwerben, desto hilfreicher ist es für Ihre Karriere in der IT-Branche. Vielleicht haben Sie erfahren, dass die Vorbereitung dieser Prüfung viel Zeit oder Gebühren fürs Training braucht. Aber die Salesforce AP-207 Prüfungssoftware von uns widerspricht diese Darstellung. Die komplizierte Sammlung und Ordnung der Prüfungsunterlagen der Salesforce AP-207 werden von unserer professionellen Gruppen fertiggestellt. Genießen Sie doch die wunderbare Wirkungen der Prüfungsvorbereitung und den Erfolg bei der Salesforce AP-207 Prüfung!

Mit Hilfe der Schulungsunterlagen zur Salesforce AP-207 Zertifizierungsprüfung können Sie ganz schnell und leicht die Prüfung bestehen. Das haben viele Kandidaten uns gesagt. Mit den Schulungsunterlagen zur Salesforce AP-207 Zertifizierungsprüfung können Sie Ihre Gedanken ordnen und sich ganz gelassen auf die Prüfung vorbereiten. Das reduziert nicht nur Stress, sondern hilft Ihnen, die Salesforce AP-207 Prüfung zu bestehen. Zertpruefung hat auch kostenlose Fragen und Antworten als Probe. Meines Erachtens nach können Sie die Demo zuerst benutzen, dann wird sie Ihnen ganz passen. Sie werden selber ihre Wirkung kennen.

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AP-207 Übungsfragen: Energy and Utilities Cloud Accredited Professional & AP-207 Dateien Prüfungsunterlagen

Wollen Sie den Plan machen, dass Sie Salesforce AP-207 Zertifizierungsprüfung ablegen, um Ihre Fähigkeit zu entwickeln. Wenn Sie Salesforce AP-207 Prüfung ablegen, ob Sie die geeigneten Lernhilfe finden? Und welche Unterlage sind wertvoll? Haben Sie Salesforce AP-207 Dumps gewählt? Wenn ja, sorgen Sie sich bitte nicht um den Misserfolg.

Salesforce Energy and Utilities Cloud Accredited Professional AP-207 Prüfungsfragen mit Lösungen (Q38-Q43):

38. Frage

A customer has recently installed Energy and Utilities Cloud Which specific license enables an energy company's partners to access applications via a web portal?

- A. Energy and Utilities Cloud for Digital Experience User
- B. Energy and Utilities Base
- **C. Energy and Utilities Base for Digital Experience Partner**
- D. Energy and Utilities Base Service

Antwort: C

Begründung:

The Energy and Utilities Cloud by Salesforce enables energy companies to connect with their partners through dedicated licenses that cater to digital experiences. The "Energy and Utilities Base for Digital Experience Partner" license is specifically designed for partner users who need access to applications via a web portal. This license type provides the necessary access rights and functionalities tailored for partners, ensuring they can efficiently use the Energy and Utilities Cloud's resources in a collaborative environment tailored to the unique needs of energy sector partnerships.

Reference = The details about licensing and partner access can be found under the Salesforce Energy and Utilities Cloud documentation, specifically in the sections discussing user licensing and partner portal configurations. More comprehensive information is available on Salesforce's official resources and documentation regarding the Energy and Utilities Cloud product, focusing on configuration and user license management.

39. Frage

What's an example of a parent and child premise record?

- A. The parent premise is the apartment, and the child is the type of service provided.
- B. The parent premise is the type of service provided, and the child is the apartment.
- **C. The parent premise is the apartment building, and the child is the apartment unit.**
- D. The parent premise is the apartment unit, and the child is the apartment building.

Antwort: C

40. Frage

Which two standard Energy and Utilities Cloud data model characteristics are used to differentiate B2B and B2C customers?

- **A. Accounts with RecordType Consumer are used to represent B2C customers**
- B. Accounts with RecordType Service are used to represent B2B customers
- **C. Accounts with RecordType Business are used to represent B2B customers.**
- D. Person accounts are used to represent B2C customers.

Antwort: A,C

Begründung:

In the standard Salesforce Energy and Utilities Cloud data model, B2B and B2C customers are differentiated as follows: A. Accounts with RecordType "Business" are used to represent B2B customers. This RecordType is designed to capture information relevant to business accounts, including details specific to companies and organizations. B. Accounts with RecordType "Consumer" are used to represent B2C customers. This RecordType is tailored to individual consumers, focusing on personal account information and individual customer interactions.

This distinction in the data model facilitates the management of diverse customer types within the energy and utility sector, allowing for tailored interactions and services. Reference = Salesforce Energy and Utilities Cloud documentation provides insights into the data model, including the differentiation between B2B (Business) and B2C (Consumer) customers using specific RecordTypes, which is critical for managing customer relationships and data: https://developer.salesforce.com/docs/atlas.en-us.industries_energy_and_utilities.meta/industries_energy_and_utilities/

41. Frage

Having completed discovery and solution design, and as the project team moves into the implementation phase, what should be the first step in the build process?

- **A. Select the Energy and Utilities Cloud applications that best meet the company's needs**
- B. Start evaluating products and offerings from as many third-party suppliers as possible.
- C. install Salesforce Service Cloud and start building custom objects and APEX classes.
- D. Immediately start building the solution in their favorite technology.

Antwort: A

Begründung:

As the project team transitions from the discovery and solution design phase to implementation, the first step in the build process should be selecting the Energy and Utilities Cloud applications that best align with the company's specific needs. This step ensures that the foundation of the project is based on applications that directly address the identified business requirements and goals, enabling a more targeted and effective implementation strategy. Starting with a clear selection of the appropriate Energy and Utilities Cloud applications allows for focused development efforts and maximizes the efficiency of the project team. Reference = Salesforce Energy and Utilities Cloud documentation outlines the importance of selecting the right applications as a critical initial step in the implementation process. This approach is supported by best practices in project management and implementation strategies for Salesforce solutions: <https://www.salesforce.com/products/industries/energy-and-utilities/overview/>

42. Frage

How is the Energy and Utilities Cloud solution installed on an org?

- A. The functionality is unlocked based on the license types assigned to the org
- B. Its included as part of core and will be deployed when licenses are purchased
- C. A specialized org that Salesforce creates with the solution installed is required
- **D. Its installed as a managed package and unmanaged components**

Antwort: D

Begründung:

The Salesforce Energy and Utilities Cloud solution is typically installed in a Salesforce org as a combination of a managed package along with unmanaged components. The managed package includes the core functionalities and objects that are part of the Energy and Utilities Cloud framework, ensuring consistency and support across different orgs. The unmanaged components allow for customization and extension specific to the organization's needs, enabling them to tailor the solution to their unique business processes and requirements. Reference = The process for installing Salesforce Energy and Utilities Cloud, including the distinction between managed and unmanaged components, is detailed in the Salesforce documentation and the Energy and Utilities Cloud installation guide, available on the Salesforce website or through the Salesforce AppExchange: <https://appexchange.salesforce.com/appxListingDetail?listingId=a0N3A00000EcsUWUAZ>

43. Frage

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AP-207 Deutsche: https://www.zertpruefung.de/AP-207_exam.html

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Weder an Kartoffeln glaubte er noch an Wirsingkohl, besaß AP-207 aber dennoch umfassende Kenntnisse im Gemüseanbau, gab sich gerne als Gärtner, Naturfreund, Vegetarier.

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