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Salesforce Energy and Utilities Cloud Accredited Professional Sample Questions (Q39-Q44):

NEW QUESTION # 39

An energy company is an energy retailer with a global presence. They require a solution that can generate, redline, and manage contracts.

Which of the following Energy and Utilities Cloud solutions can be used?*

- A. Energy and Utilities Cloud - Document Generation S
- B. Energy and Utilities Cloud = Configure Price Quote (CPQ)
- C. Energy and Utilities Cloud - Sales and Service
- **D. Energy and Utilities Cloud - Contract Lifecycle Management**

Answer: D

NEW QUESTION # 40

An energy company implementing Energy and Utilities Cloud needs to generate a contract from its proposals that include up to 100 line items, with its template already built in a DOCX file. According to the new company branding, custom fonts were used.

- A. Server-Side generation, as Client-Side doesn't support custom fonts
- B. Client-Side generation, as Server-Side doesn't support DOCX templates
- C. Server-Side generation, as this has a high number of line items
- **D. Client-Side generation, as this doesn't have a high number of line items**
- E. Using the Contract Lifecycle Management, which Document Generation mechanism should the administrator recommend?

Answer: D

NEW QUESTION # 41

An energy company provides electricity to business customers. There are several cost components for electricity. How would a consultant model these cost components in Energy and Utilities Cloud?

- A. Create child products for each cost component.
- B. Create custom fields on the line item object for each cost component.
- C. Create one child product for all cost components.
- **D. Create different pricing elements for each cost component.**

Answer: D

NEW QUESTION # 42

An implementation team has requested an org containing the Energy and Utilities Cloud Large Account Sales Management application. After working with the app, they determine that they need the functionality of the homepage for agents and team leaders. How does the team get the required components into their development environment?

- A. The team needs to copy and paste the required components from their trial environment into their development environment.
- B. The team should request the Energy and Utilities Cloud engineering team to deploy the necessary components into the project development environment.
- **C. The team should follow the documentation and migrate the required components into the* development environment.**
- D. The team should take a look at the application code, and then go and re-type the code into their development environment.

Answer: C

Explanation:

When the implementation team requires specific components from the Energy and Utilities Cloud Large Account Sales Management application in their development environment, the recommended approach is to follow the Salesforce documentation on migrating components. This process involves identifying the necessary components and utilizing Salesforce's deployment tools (such as change sets or the Salesforce CLI) to move them from one environment to another. This method ensures a controlled and systematic approach to customization and development, aligning with Salesforce's best practices for environment management and application development. Reference = Salesforce documentation provides extensive guides on environment management and the migration of components between environments. This includes using deployment tools and following best practices to ensure seamless and efficient development processes: https://developer.salesforce.com/docs/atlas.en-us.dev_lifecycle.meta/dev_lifecycle/

NEW QUESTION # 43

An energy company is implementing Energy and Utilities Cloud for its service center agents. Which two of the following business processes should be part of their test scenarios? Choose 2 answers

- A. Manage changes to contract clauses.
- **B. Set up a payment arrangement.**
- **C. Manage a customer moving out.**

- D. Create a multi-site quote.

Answer: B,C

NEW QUESTION # 44

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