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## Salesforce Order Management Administrator Accredited Professional Sample Questions (Q105-Q110):

### NEW QUESTION # 105

Which object record is created when customer returns a product after fulfillment?

- A. Payment Order Summary
- B. Order Summary Adjustment
- C. Return Order
- D. Fulfillment Order

**Answer: C**

Explanation:

The object record that is created when customer returns a product after fulfillment is Return Order. A Return Order is a record that represents a return request for an order or part of an order. A Return Order has a lookup relationship to both Order Summary and Change Order objects, and it contains information such as the return reason, status, date, etc. Verified

References:[https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_return\\_order.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_return_order.htm&type=5)

### NEW QUESTION # 106

Which two objects are found within Order Management?

- A. Payment Summary
- B. Fulfillment Order
- C. Packing Manifest
- D. Receipt
- E. Cart

**Answer: A,B**

Explanation:

Two objects that are found within Order Management are:

Fulfillment Order. A Fulfillment Order is a record that represents a group of products in an order that are fulfilled together from the same location. A Fulfillment Order has a lookup relationship to the Order Summary object, and it contains information such as the fulfillment location, delivery method, status, etc.

Payment Summary. A Payment Summary is a record that represents a payment made for an order or part of an order. A Payment Summary has a lookup relationship to both Order Summary and Invoice objects, and it contains information such as the payment amount, method, status, etc.

Verified References: [https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_fulfillment\\_order.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_fulfillment_order.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_payment\\_summary.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_payment_summary.htm&type=5)

### NEW QUESTION # 107

When are Fulfillment Orders created by default?

- A. During import with a status of Activated
- B. The Status field on the Order Summary entity changes and a platform event which is caught by a flow

- C. During import with a status of Managed

**Answer: B**

#### NEW QUESTION # 108

Which option is available for an admin to use as middleware to import data to. or export data from Order Management?

- A. Use Workbench to access the database
- B. Use the Developer console
- C. Use Data Loader
- D. Write Apex classes to query the database and write to a file
- E. Find an application on AppExchange

**Answer: C**

Explanation:

Use Data Loader. Data Loader is a client application that allows administrators to bulkimport or export data from Salesforce using CSV files. The administrator can use Data Loader to import data into Order Management objects, such as Order Summary, Order Item Summary, Fulfillment Order, etc., or export data from these objects for backup or analysis purposes.

Verified References: <https://appexchange.salesforce.com/> [https://help.salesforce.com/s/articleView?id=sf.data\\_loader.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.data_loader.htm&type=5)

#### NEW QUESTION # 109

An administrator is attempting to automatically create process exceptions for the Fulfillment Order object. When does the Create Process Exception flow get triggered?

- A. On a daily basis using Schedule Jobs in Setup
- B. A Process Exception Event is fired
- C. A Fulfillment Order or Order Summary object are modified and any modification meets the error criteria

**Answer: B**

#### NEW QUESTION # 110

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