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## IIBA CPOA Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Apply Foundational Concepts: This section of the exam measures the skills of Business Analysts and covers applying core concepts of product ownership analysis, including understanding agile principles and basic practices required to build successful products.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Deliver Often: This section of the exam measures the skills of Scrum Practitioners and evaluates knowledge of delivering value iteratively and frequently through agile release cycles.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Make an Impact: This section of the exam measures the skills of Product Owners and emphasizes aligning product initiatives with business outcomes and ensuring that the work done creates measurable impact for the organization.</li></ul>

Topic 4	<ul style="list-style-type: none"> <li>Engage the Whole Team: This section of the exam measures the skills of Agile Team Members and focuses on building collaboration within cross-functional teams to ensure everyone contributes to product ownership responsibilities.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>Learn Fast: This section of the exam measures the skills of Innovation Analysts and addresses using experimentation, feedback loops, and metrics to learn quickly and adjust product direction effectively.</li> </ul>
Topic 6	<ul style="list-style-type: none"> <li>Cultivate Customer Intimacy: This section of the exam measures the skills of Product Analysts and covers engaging with customers and stakeholders to deeply understand needs, preferences, and pain points to deliver customer-focused solutions.</li> </ul>

## IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q30-Q35):

### NEW QUESTION # 30

A product ownership analysis (POA) practitioner should consider performing which of the following in response to a changing target market?

- A. Revising the minimal viable product (MVP)
- B. Grooming the product backlog
- C. Applying human-centered design principles
- D. Storyboarding the solution

**Answer: A**

Explanation:

When the target market changes, revising the MVP ensures that the product's initial deliverable remains aligned with the new market needs, allowing the team to focus on delivering the most relevant and valuable features.

### NEW QUESTION # 31

Iteration reviews and user acceptance testing to validate product features will be negatively impacted if:

- A. iteration plan is not published.
- B. retrospective meeting plans and reviews are not communicated with stakeholders.
- C. product changes while building product features are not communicated with customers.
- D. details about resource planning are not communicated with customers.

**Answer: C**

Explanation:

If changes made during feature development are not communicated with customers, iteration reviews and user acceptance testing suffer because stakeholders may be unaware of modifications, leading to misaligned expectations and incomplete validation.

### NEW QUESTION # 32

Which of the following is a technique used with users or customers to validate understanding of the value and priority of features of a product?

- A. \$100 test
- B. Value proposition canvas
- C. Product roadmap
- D. Empathy map

**Answer: A**

Explanation:

The \$100 test is a prioritization technique where users or customers allocate a hypothetical budget (e.g., \$100) across features, helping validate their perceived value and priority for the product.

### NEW QUESTION # 33

A large difference between higher lead time and cycle time may be indicative of an issue with:

- A. project scope.
- **B. prioritization process.**
- C. backlog grooming practices.
- D. delivery team skillset.

**Answer: B**

Explanation:

A large gap between lead time and cycle time often indicates issues with the prioritization process, as work may be waiting too long before starting, delaying overall delivery.

### NEW QUESTION # 34

Product ownership analysis (POA) practitioners work collaboratively with the stakeholders and the team to develop an empirical product strategy with inputs from:

- **A. product vision, product-market fit, value proposition.**
- B. value analysis, product analysis, goal orientation.
- C. stakeholder analysis, market fit, gap analysis.
- D. observation, product roadmap, product fit.

**Answer: A**

Explanation:

An empirical product strategy is developed using inputs from the product vision, product-market fit, and value proposition, ensuring the strategy is customer-focused, market-relevant, and aligned with delivering value.

### NEW QUESTION # 35

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