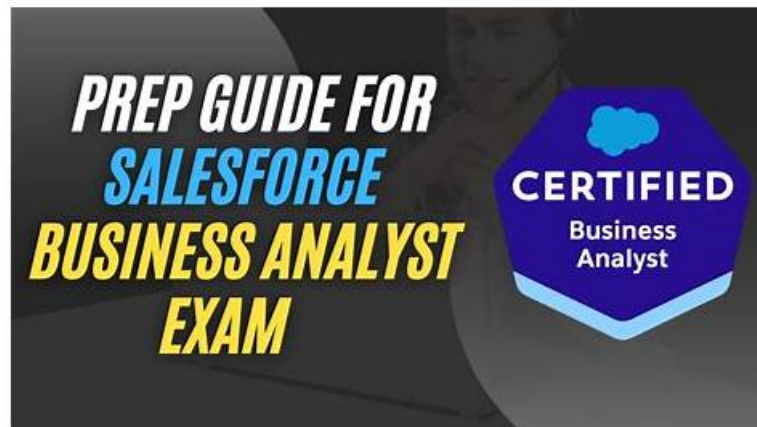# Pass Guaranteed 2026 BA-201: Newest Test Salesforce Certified Business Analyst Cram Review

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Salesforce Certified Business Analyst Sample Questions (Q79-Q84):

NEW QUESTION # 79
Business analyst (BA) at Universal Containers looks at the user stories for a new implementation of the for salesforce Customer Data Platform (CDP) and notices they are too large. The BA recommends that the large Dries be broken down into smaller stories which will decrease the future level of effort for subsequent ac.
Which activity will be mast impacted by breaking down the user stories?

- A. Estimation
- B. Defining the persona
- C. Acceptance criteria

Answer: C

Explanation:
This answer states that estimation is the activity that will be most impacted by breaking down large user stories into smaller stories for implementing Experience Cloud at Cloud Kicks. Estimation is a process of predicting or calculating how much time, effort, or resources are needed to complete a user story or a task.

Breaking down large user stories into smaller stories means that the BA divides a complex or vague user story into more manageable and specific user stories that can be delivered in a shorter time frame. Estimation is the activity that will be most impacted by breaking down large user stories into smaller stories because it helps the BA to reduce uncertainty and risk, increase accuracy and reliability, and facilitate planning and prioritization of user stories or tasks. References:
https://trailhead.salesforce.com/en/content/learn/modules
/salesforce-business-analyst-quick-look/use-user-stories-to-capture-requirements

NEW QUESTION # 80

During a sprint grooming session for the Sales Cloud implementation at Cloud Kicks, the development team mentions the step "Code Review by Technical Architect" listed within the acceptance criteria needs to be adjusted.
Which location should the business analyst move this item to?

- A. Definition of done
- B. Project plan
- C. Pull request template

Answer: A

Explanation:
The business analyst should move this item to the definition of done. The definition of done is a set of criteria that must be met before a user story or sprint can be considered complete or ready for release. The definition of done helps to ensure quality, consistency, and transparency across the project team. The step "Code Review by Technical Architect" is not part of the acceptance criteria for a specific user story, but rather a general requirement that applies to all user stories or sprints. References:
https://trailhead.salesforce.com
/content/learn/modules/user-story-creation/write-user-stories

NEW QUESTION # 81

The Cloud Kicks admin is getting ready to release a record-triggered flow that auto-generates Renewal Opportunity Order Line Items once an Opportunity is Closed/Won for a sales team user story.
During user acceptance testing, what should the business analyst do to ensure the solution fulfills the needs of the sales team?

- A. Choose subject matter experts as testers and prepare a sandbox with quality test data, test cases, and scripts that match real-world scenarios.
- B. Collaborate with the admin and a power user to test the flow for scalability, robustness, and maintainability in a sandbox.
- C. Draft a list of test cases and scripts and choose "Run flow as another user" to debug the flow as a sales team user to identify and fix bugs.

Answer: A

Explanation:
User acceptance testing is end-user testing performed in a sandbox or test environment to verify that a project or enhancement works as intended, and what was originally requested is actually being delivered. To ensure that the solution fulfills the needs of the sales team, the business analyst should choose subject matter experts as testers and prepare a sandbox with quality test data, test cases, and scripts that match real-world scenarios.
Subject matter experts are users who have extensive knowledge and experience with the business domain and processes. They can provide valuable feedback and insights on whether the solution meets their expectations and requirements. A sandbox is a copy of a production environment where users can test changes without affecting live data or users. Quality test data is data that is realistic, relevant, and representative of what users will encounter in production. Test cases are descriptions of specific scenarios or situations that users will perform with the solution. Test scripts are step-by-step instructions on how to execute each test case.
References: 1 https://trailhead.salesforce.com/en/content/learn/modules/user-acceptance-testing-video/learn- about-user-acceptance-testing

NEW QUESTION # 82

Universal Containers recently launched a solution that leverages Service Cloud for its North America (NA) customer support team. Planning has started for the second phase of the project which will expand the solution to include the Asia Pacific (APAC) customer support team. The APAC readership team has indicated that its processes are similar to the NA team. The APAC team wants to see the high-level process areas that were used for the NA team so it car scope the key priorities for the overall business. The

business analyst (BA) has scheduled a meeting with the APAC team. , Which action should the BA take during the meeting?

- A. Demo the end-to-end solution from the NA implementation.
- B. Share individual user stories from the NA implementation.
- C. Review the capability model from the NA Implementation.

Answer: C

Explanation:
A capability model is a high-level representation of what a business does or needs to do in order to achieve its goals and objectives. A capability model can help a business analyst review the key process areas that were used for NA team with APAC team so they can scope their priorities for overall business improvement. A capability model can also help identify gaps or overlaps between different regions or teams.
References:
https://trailhead.salesforce.com/en/content/learn/modules/salesforce-business-analyst-certification-prep/create- a-capability-model
https://www.bain.com/insights/management-tools-capability-sourcing/

NEW QUESTION # 83
The business analyst (BA) at Northern Trail Outfitters is writing user stories about a Case creation feature within Service Cloud for an upcoming sprint. This feature overlaps with another feature that is being developed in the current sprint. The BA is working with the technical team to identify metadata dependencies across features to prevent overwriting before the release.
What should the BA use?

- A. Setup Audit Trail
- B. Version control
- C. Change Sets

Answer: B

NEW QUESTION # 84
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However, managing scalability this way comes at a very heavy cost, namely BA-201 overburdening Java designers and implementers with the worry of platform scalability issues rather than focusing on business functionality.

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