

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales pass4sure practice & C_S4CS_2508 pdf training material



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SAP C_S4CS_2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.
Topic 2	<ul style="list-style-type: none">• Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S• 4HANA Cloud Public Edition.
Topic 3	<ul style="list-style-type: none">• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.

Topic 4	<ul style="list-style-type: none"> • Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.
Topic 5	<ul style="list-style-type: none"> • Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S • 4HANA Cloud Public Edition.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q23-Q28):

NEW QUESTION # 23

What determines the plan layout in the Planning Apps for Sales (100) scope item? Note: There are 2 correct answers to this question.

- A. Attributes defined by the user
- B. Dimensions defined by the user
- C. Plan data defined by the user
- D. Versions defined by the user

Answer: A,B

NEW QUESTION # 24

You work on a Sell from Stock (B D9) process in SAP S/4HANA Cloud Public Edition. What must be created to confirm a customer's intention to buy the products?

- A. Sales quotation
- B. Sales order
- C. Sales inquiry
- D. Outbound delivery

Answer: B

NEW QUESTION # 25

When using the Local SAP S/4HANA Database Schema migration approach, what is the maximum file size? Note: There are 2 correct answers to this question.

- A. 100 MB per ZIP file
- B. 160 MB per ZIP file
- C. 160 MB per file
- D. 100 MB per file

Answer: A,D

NEW QUESTION # 26

You work on a Sell from Stock (BD9) process in SAP S/4HANA Cloud Public Edition. Which business role can post goods issues?

- A. Warehouse clerk
- B. Inventory manager
- **C. Shipping specialist**
- D. Resource manager

Answer: C

NEW QUESTION # 27

During Convergent Billing (1MC), you need to combine multiple documents in a subsequent billing document.

Which of the following document item characteristics must be identical? Note: There are 2 correct answers to this question.

- **A. Payer**
- B. Incoterms
- C. Ship-to party
- **D. Billing date**

Answer: A,D

NEW QUESTION # 28

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