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CCMP Test Questions With Complete Correct Answers 2023/2024.

What is included in the contract? Answer - Anything that is referenced as part of the contract.

Scope Answer - Which core contract element addresses what the contract is about? When was the contract agreed? Answer - Which of the following is NOT one of the four core elements of a contract?

1,3,4 Answer - Which of the following may be incorporated into the contract? 1.) bid documents 3.) Letters, change orders and specifications. 4.) SOWs, SLAs, RFP, procedures and prices

The bid, negotiation and implementation teams Answer - Who should be involved in the formal contract hand over meeting?

Keep Satisfied Answer - A stakeholder group with a low level of impact and a high level of dependence on an outcome is represented as which group type for communication purposes?

Stay informed and maintain confidence Answer - By understanding projects on a stakeholders radar screen, you will

Build awareness Answer - If you are unlikely to be impacted by a contract and you have little importance towards it then you are most likely to be categorized as which type of stakeholder?

Both 1 and 2 Answer - What should be considered when identifying a stakeholders important issues? 1.) What programs they have in the near future. 2.) What they consider to be a risk.

A very complex project may require a more segmented approach to evaluation. This is called a..? Answer - Two cycle evaluation

What are intangible evaluation criteria? Answer - Factors that rely on organizational culture and behavior

When embarking on a long term project, which of the following is often not given adequate consideration at the proposal evaluation stage? Answer - The suppliers cultural compatibility with the buyer

When is the earliest you can begin to define the evaluation matrix for an RFP Answer - Prior to drafting the RFP

What is the name of the bid evaluation approach that requires a supplier to achieve a satisfactory level on specific evaluation criteria? Answer - Hurdle

Above what value does the uniform commercial code in the USA require contracts to be in writing? Answer - US \$500

Of the following, which is the best time to address dispute resolution procedures? Answer - Procedures should be agreed at the beginning of negotiations.

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Unlimited CCMP Exam Practice and ACMP Global CCMP Trustworthy Practice: Certified Change Management Professional Latest Released

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ACMP Global CCMP Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Develop and Gain Approval for the Comprehensive Change Management Plan: This section assesses skills of Change Managers and Project Managers and covers preparing detailed plans for all aspects of change management, including resources, communication, sponsorship, stakeholder engagement, learning, measurement, sustainability, and integration with project management. It also includes obtaining approval and establishing feedback mechanisms.
Topic 2	<ul style="list-style-type: none"> Ethics: This section measures skills of Change Managers and Compliance Officers and focuses on demonstrating ethical behavior in change management. It covers promoting honesty, responsibility, fairness, respect, and advancing the discipline, while supporting practitioners within the change management community.
Topic 3	<ul style="list-style-type: none"> Close the Change Management Effort: This section assesses skills of Change Managers and Program Leads and covers evaluating the success of the change initiative, conducting lessons learned, documenting recommended actions, gaining closure approvals, transferring ownership, ensuring sustainability, and recognizing achievements.
Topic 4	<ul style="list-style-type: none"> Execute, Manage, and Monitor Implementation of the Change Management Plan: This section measures skills of Change Managers and Program Leads and focuses on executing all elements of the change management plan. It covers implementing resource allocation, communication, sponsorship, stakeholder engagement, learning, measurement, benefits realization, sustainability, and adjusting the plan as needed to achieve desired outcomes.
Topic 5	<ul style="list-style-type: none"> Evaluate Change Impact and Organizational : This section of the CCMP Exam measures skills of Change Managers and Organizational Development Specialists and covers assessing the need for change, defining desired outcomes, identifying stakeholders and sponsors, evaluating organizational culture, capacity, and readiness, and analyzing risks, communication, and learning requirements to ensure successful change adoption.

ACMP Global Certified Change Management Professional Sample Questions (Q137-Q142):

NEW QUESTION # 137

Which characteristic is likely to bring more disruption in an organization-wide change initiative?

- A. Incremental change
- B. Low degree of changes in job roles
- C. Transformational change, including a culture change
- D. Introduction of new technology

Answer: C

Explanation:

ACMP distinguishes between incremental and transformational change. Transformational change, particularly when it requires cultural shifts, causes the greatest disruption because it challenges organizational norms, values, and long-standing behaviors. New technology (D) or role changes (B) can be significant but typically occur within existing frameworks. Incremental changes (A) are small and evolutionary. Thus, transformational change with culture change is the most disruptive.

(Reference: ACMP Standard, Introduction; Defines transformational change as a high-impact shift involving culture and behaviors, creating greater disruption than technical or incremental adjustments.)

NEW QUESTION # 138

During a change management program, it is important to measure the success criteria and monitor if the change is achieving its expected benefits. To gauge the effectiveness of the change, a measurement and benefit realization strategy has to be implemented. What inputs do you think are vital to implement this strategy?

- A. Strategic plan, case for change, and success criteria
- B. Strategic plan, case for change and budget plan
- C. Strategic plan, sustainability plan and vision statement
- D. Strategic plan, risk plan and budget plan

Answer: A

Explanation:

The key inputs for a measurement and benefits realization strategy are:

- * Strategic plan (provides organizational alignment).
- * Case for change (explains rationale and expected benefits).

* Success criteria (defines measurable adoption outcomes). Risk and budget plans (A, C) are supporting but not primary inputs. Sustainability and vision (D) help later but are not the basis for measurement.

Thus, option B provides the most relevant inputs as defined in the ACMP Standard. (Reference: ACMP Standard, Process Group 3 - Measurement and Benefits Realization Plan; Inputs: Case for change, success criteria, and strategic objectives.)

NEW QUESTION # 139

What best describes when leaders recognize the people side of change and visibly participate with stakeholders throughout the project?

- A. Top-down management
- B. Effective communication
- C. Change management
- D. Effective sponsorship

Answer: D

Explanation:

ACMP stresses that effective sponsorship is the strongest predictor of success in change initiatives. It requires leaders to be active, visible, and aligned - recognizing the people side of change and engaging directly with stakeholders. Communication (A) is a tool, while change management (D) is the discipline. Top-down management (C) implies directive authority rather than visible, supportive engagement. Thus, option B correctly defines the concept.

(Reference: ACMP Standard, Process Group 2 - Sponsorship; Critical Success Factor: Active and visible sponsorship.)

NEW QUESTION # 140

What are three main components you should include in a communications plan?

- A. Cost and resourcing, measures of success and monitoring feedback
- B. Target audience, key messages and desired outcomes
- C. Communication channels, stakeholder analysis and learning and development plan
- D. Frequency of communication, RACI and communication strategy

Answer: B

Explanation:

ACMP defines a communication plan as specifying who (target audience), what (key messages), and why (desired outcomes). These three elements ensure communications are intentional, audience-centered, and outcome-oriented. Frequency, RACI, channels, and measures are helpful details, but the essential backbone is audience, message, and intended effect. Option B captures these essentials.

(Reference: ACMP Standard, Process Group 3 - Communication Plan; Required components: Audience segmentation, message definition, and outcomes alignment.)

NEW QUESTION # 141

What are the two most important actions to take with formal and informal change performance feedback?

- A. Conduct data comparison and share with project leadership
- B. Share the feedback with project leadership and incorporate into future change management activities
- C. Share with stakeholders and incorporate into future project change management activities
- D. Share with project leadership and share with stakeholders

Answer: B

Explanation:

Feedback is valuable only if it is shared and acted upon. ACMP directs that performance feedback should be:

- * Shared with project leadership to enable decision-making and corrective action.
- * Incorporated into future change management activities to continuously improve. While stakeholder sharing (B and C) may be appropriate, the critical accountability lies with leadership and the improvement of change practices. Option D reflects this continuous improvement cycle, making it the most aligned answer. (Reference: ACMP Standard, Process Group 4 - Execute; Activity: Capture, analyze, and integrate feedback into current and future change activities.)

NEW QUESTION # 142

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