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HPE Edge-to-Cloud Solutions Sample Questions (Q44-Q49):

NEW QUESTION # 44

Your customer would like to add a backup component to the HPE GreenLake solution that you are preparing for them. Their main requirements are cost-optimized backups, long term data retention, and operational simplicity.

What component should you add to their solution?

- A. HPE Cloud Bank Storage
- B. Zerto
- C. Commvault
- D. HPE Backup and Recovery Service

Answer: A

Explanation:

HPE Cloud Bank Storage is a feature of HPE StoreOnce Systems that enables cost-effective and secure long-term retention of backup data in the cloud. It integrates with HPE GreenLake backup solutions to provide a flexible and scalable cloud storage option for customers who want to optimize their backup costs and simplify their operations. HPE Cloud Bank Storage supports multiple cloud providers, including AWS, Azure, Google Cloud, and Scality. It also provides deduplication, encryption, and compression to reduce the storage footprint and bandwidth consumption of backup data. HPE Cloud Bank Storage is compatible with various backup applications, such as Commvault, Data Protector, and Veeam. References: HPE GreenLake - Edge-to-cloud platform | HPE, Edge to Cloud | HPE GreenLake | HPE EUROPE - Hewlett Packard Enterprise, Edge-to-Cloud Data Protection: HPE + Veeam Solutions, HPE Edge-to-Cloud Solutions | H61X1S - Hewlett Packard Enterprise

NEW QUESTION # 45

Your customer needs to deploy compute infrastructure in a harsh environment with inlet temperatures exceeding ASHRAE Class4, up to 55 degrees C.

Which HPE compute offering should you recommend?

- A. HPE ProLiant DL380 Gen10 Plus Carrier Grade
- B. HPE ProLiant DL380 Den10 Plus
- C. HPE Edgeline 8000
- D. HPE Apollo 6500 Gen10 Plus

Answer: C

Explanation:

HPE Edgeline 8000 is a ruggedized and modular edge system that delivers high performance, availability, and scalability for compute-intensive workloads in harsh environments. HPE Edgeline 8000 supports up to 16 blades with Intel Xeon Scalable processors, up to 1.5TB of memory per blade, and up to 48TB of storage per system. HPE Edgeline 8000 also offers integrated networking, security, and management features, as well as optional GPU and FPGA acceleration. HPE Edgeline 8000 can operate in temperatures ranging from -10°C to 55°C, exceeding the ASHRAE Class4 standard¹². References: HPE Edgeline 8000 | HPE Store US, HPE Edgeline 8000 - Data Sheet

NEW QUESTION # 46

A customer tells you their company does not need services because the product warranty will provide sufficient protection. How can you explain why the warranty is not sufficient?

- A. The customer needs coverage outside normal business hours.
- B. The customer is responsible for paying shipping costs for replacement parts.
- C. The customer must prove that they did not cause the problem by misconfiguring the product.
- D. The customer needs replacement of defective parts.

Answer: A

NEW QUESTION # 47

Your customer needs assistance updating their database infrastructure with a modern solution that will grow with their needs and free up their IT staff to focus on value added activities.

Which of the following benefits would the customer receive by choosing HPE GreenLake for database?

- **A. Offload monitoring and modifying databases with HPE GreenLake management services.**
- B. Cost savings with a community cloud operating model that supports sharing resources with other tenants.
- C. Time savings with a fully managed VDI solution hosted in their choice of AWS or Azure.
- D. Order prioritization with delivery and provisioning of new capacity in 7 days or fewer.

Answer: A

Explanation:

The customer would receive the benefit of offloading monitoring and modifying databases with HPE GreenLake management services by choosing HPE GreenLake for database. This is because HPE GreenLake for database is a cloud service that delivers optimized infrastructure and management services for business-critical databases such as SQL Server, Oracle, and EDB Postgres. HPE GreenLake for database offers the following benefits for the customer:

It provides a pay-per-use pricing model that aligns costs with usage and avoids overprovisioning or underutilization of resources¹². It enables a self-service portal that allows the customer to provision, scale, and manage databases on demand, with point-and-click simplicity¹³.

It leverages HPE InfoSight, an AI-powered platform that provides predictive analytics, proactive recommendations, and automated actions to prevent issues, optimize performance, and reduce costs for database environments¹⁴.

It includes HPE GreenLake management services, which provide 24x7 monitoring, backup, patching, and tuning of databases, freeing up the customer's IT staff to focus on value-added activities¹⁵.

The other options are not benefits of HPE GreenLake for database because:

A). Cost savings with a community cloud operating model that supports sharing resources with other tenants. HPE GreenLake for database does not use a community cloud operating model, which is a cloud service that is shared among multiple organizations with common interests or goals. HPE GreenLake for database uses a private cloud operating model, which is a cloud service that is dedicated to a single organization and hosted on-premises or in a colocation facility⁶⁷.

B). Time savings with a fully managed VDI solution hosted in their choice of AWS or Azure. HPE GreenLake for database does not provide a VDI solution, which is a virtual desktop infrastructure that delivers desktops and applications to end users from a centralized server. HPE GreenLake for database provides a database solution, which is a data management system that stores, organizes, and manipulates data for various applications. HPE GreenLake for database also does not host the solution in AWS or Azure, which are public cloud providers. HPE GreenLake for database hosts the solution on-premises or in a colocation facility⁸⁹.

C). Order prioritization with delivery and provisioning of new capacity in 7 days or fewer. HPE GreenLake for database does not guarantee delivery and provisioning of new capacity in 7 days or fewer. HPE GreenLake for database provides a buffer capacity that is reserved for the customer and can be activated instantly when needed. However, if the customer requires additional capacity beyond the buffer, the delivery and provisioning time may vary depending on the availability and complexity of the solution .

References:

[HPE GreenLake for Database | HPE Store US](#)

[HPE GreenLake for Database - PSNow](#)

[HPE GreenLake for Database | HPE Saudi Arabia](#)

[HPE InfoSight - AI-Driven Intelligence for Infrastructure](#)

[Unlock the value of your databases - Nutanix](#)

[What is a community cloud? | IBM](#)

[What is a private cloud? | IBM](#)

[What is VDI \(Virtual Desktop Infrastructure\)? | VMware](#)

[What is a database? | Oracle](#)

[\[HPE GreenLake for Database - PSNow\]](#)

[\[HPE GreenLake for Database | HPE Store US\]](#)

NEW QUESTION # 48

You need to collect key performance indicators from an aging Pure Storage array that your customer would like to replace with HPE Alletra Storage MP B10000. However, the customer will not allow you to install a collector in their environment for an extended period of time. Which key information should you share to help address their concern?

- A. SAF Collector completes data collection in as few as 14 days
- B. SAF Collector completes data collection in a single visit
- **C. SAF Collector can run in fast mode, but data collected will not be as granular**
- D. SAF Collector only requires a small subset of tasks to run for an extended period of time

Answer: C

Explanation:

The Storage Assessment Foundry (SAF) Collector is the primary tool for gathering performance data from third-party arrays during a storage refresh project. When a customer has strict security or operational policies that limit the duration a foreign tool can reside in their environment, the architect can utilize the "fast mode" or a shortened collection interval. While a standard collection typically lasts 7 to 14 days to capture a full business cycle (including weekend backups or end-of-month processing), fast mode allows for a quicker snapshot of the environment's performance. The trade-off that must be clearly communicated to the customer is that the data will not be as granular or representative of long-term peaks as a standard collection. This transparency allows the customer to balance their security concerns against the accuracy of the final Alletra MP sizing proposal. References: HPE Storage Assessment Foundry (SAF) User Guide; HPE Discovery and Assessment Best Practices.

NEW QUESTION # 49

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