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Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q103-Q108):

NEW QUESTION # 103

Which two actions would require a rebuild of the Search Index?

- A. Remove a product from the store Catalog.
- B. Adjust the price of a product in the store.
- C. Add a product to an active Entitlement Policy used in the store.
- D. Add an account to a store Buyer Group.

Answer: A,C

Explanation:

A rebuild of the Search Index might be required when:

A) Add a product to an active Entitlement Policy used in the store: This can change the products available to different user segments,

necessitating a search index update.

C) Remove a product from the store Catalog: This ensures that the removed product no longer appears in search results, keeping the catalog current and relevant.

These actions impact the accuracy and relevance of search results, making it crucial to rebuild the search index to reflect these changes.

NEW QUESTION # 104

A client would like to set up a Priority Pricing Model.

On which object is the Priority field that determines the priority of pricing?

- A. Buyer Group Price Book
- B. Buyer Group
- C. Entitlement Policy
- D. Price Book

Answer: A

Explanation:

For setting up a Priority Pricing Model, the Priority field that determines the priority of pricing is found on the D. Buyer Group Price Book object. This field allows administrators to define the precedence of price books for different buyer groups, ensuring that the correct pricing is applied based on predefined priorities.

NEW QUESTION # 105

A company is creating a B2B storefront and wants to use images housed in an external host.

How should an Administrator implement this?

- A. Create an External Content Host record for the image host.
- B. Create a connected app for the image host.
- C. Add the image host as a Media Host in the B2B Administration panel.
- D. Add the image host as a trusted site.

Answer: A

Explanation:

To use images housed on an external host for a B2B storefront, an Administrator should A. Create an External Content Host record for the image host. This record specifies the external domain where the images are stored, allowing Salesforce B2B Commerce to securely access and display these images within the storefront.

NEW QUESTION # 106

Which two potential risks can a company encounter when turning on Digital Experiences during B2B Commerce setup? 09m 56s

- A. External members are provided read access to all objects in the org by default.
- B. Digital Experiences extends portal access to external members.
- C. Digital Experiences extends internal org access to external members.
- D. External members may have permissions to view records they should not be able to view.

Answer: B,D

Explanation:

When turning on Digital Experiences during B2B Commerce setup, two potential risks include Digital Experiences extending portal access to external members (A) and the possibility of external members having permissions to view records they should not be able to view (B). Proper configuration and management of access rights and permissions are crucial to mitigate these risks, ensuring that external members only have access to appropriate information and functionalities.

NEW QUESTION # 107

An Administrator is beginning to configure a B2B Commerce storefront.

Which two settings does the Administrator need to configure at the start of setup?

- A. Enable Enhanced Commerce Orders
- B. Enable Optional Price Books for Orders
- C. Enable Zero Quantity
- D. Enable Reduction Orders

Answer: A,C

Explanation:

At the start of setting up a B2B Commerce storefront, the Administrator needs to configure settings that are crucial for the basic operations of the store. Enabling Enhanced Commerce Orders (B) is essential as it allows for the use of advanced order management features, including complex pricing and discount structures, which are common in B2B transactions. Enable Zero Quantity (C) is also a key setting, especially for B2B scenarios where orders might be created as placeholders or for backorder items, allowing for zero quantity orders to be processed through the system. While Optional Price Books for Orders (A) and Reduction Orders (D) can be important in certain contexts, they are not typically the initial settings configured during the setup process.

NEW QUESTION # 108

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