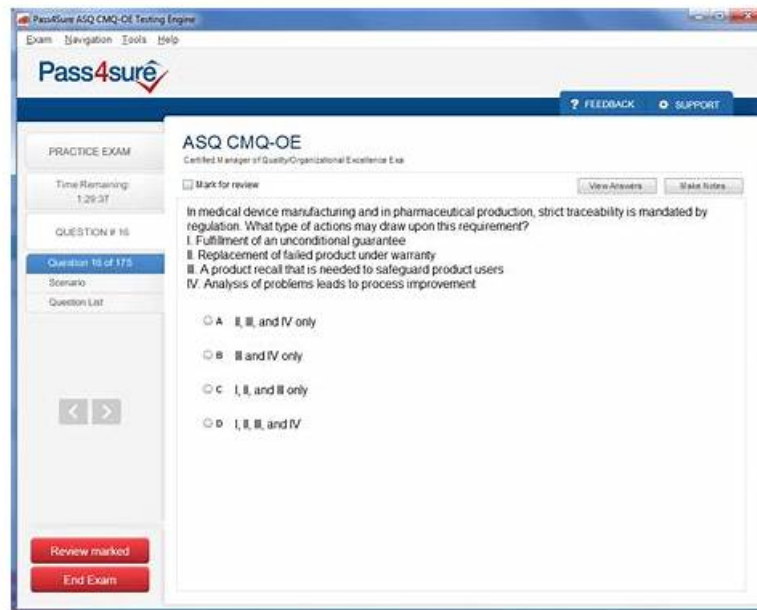


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## ASQ Certified Manager of Quality/Organizational Excellence Exam Sample Questions (Q79-Q84):

### NEW QUESTION # 79

To establish the direction an organization's first strategic planning initiative should take, the organization should first create:

- A. A mission statement.
- **B. A vision statement.**
- C. Action plans.

- D. Organizational objectives.

**Answer: B**

#### NEW QUESTION # 80

Which of the following aspects of process measurement is most likely to produce false conclusions about that process?

- A. Selecting incorrect parameters to measure
- B. Collecting too much data
- C. Acting on the results too rapidly
- D. Asking operators to collect data on their own processes

**Answer: A**

#### NEW QUESTION # 81

The following charts represent the defects reported by the ABC Manufacturing Company. Customer X and Customer Y both received the same amounts of components; from ABC.

Customer X threatens to change suppliers unless ABC fixes the process that is creating defect type E. On the basis of the data presented above, how should ABC respond to Customer X?

- A. Advise Customer X that the process causing the problem will be redesigned to eliminate type F defects
- B. Explain that a cross-functional team has already made improvements and Customer X will soon see a decrease in type E defects
- C. Share the ABC" defect data and offer to work with Customer X to solve the problem
- D. Explain that the problem causing defect type E is in Customer X's system

**Answer: D**

Explanation:

Monitoring performance requires relevant measurements and indicators that inform decision-making. These metrics serve as essential tools for assessing progress, identifying areas for improvement, and aligning organizational efforts with strategic goals. Let's break down the options:

\* A. Provide the basis for making decisions: This is the correct choice. Performance measurements should guide decision-making by providing objective data on various aspects of organizational processes, quality, and outcomes. Decisions related to resource allocation, process adjustments, and strategic direction rely on these metrics.

\* B. Provide a return on quality: While measuring the return on quality is important, it specifically focuses on assessing the value gained from quality initiatives. It does not cover the broader scope of performance monitoring.

\* C. Use a standardized costing system: Standardized costing systems are relevant for financial management but do not directly address performance monitoring. They focus on cost allocation and budgeting.

\* D. Use an activity-based costing system: Activity-based costing (ABC) is a method for allocating costs based on activities performed. While ABC can provide insights into cost drivers, it is not the primary approach for monitoring overall performance.

In summary, the primary purpose of performance measurements and indicators is to inform decision-making, making option A the most appropriate choice.

: 1: The ASQ Certified Manager of Quality/Organizational Excellence Handbook, Fifth Edition23.

#### NEW QUESTION # 82

The mission statement for a quality function would best focus on:

- A. Leading small teams that break down barriers and reach higher organizational goals.
- B. Reducing defects.
- C. Assessing the performance of production workers.
- D. Companywide and departmental activities that collectively result in product and/or service quality.

**Answer: D**

#### NEW QUESTION # 83

Companies that survey (their internal customers have learned which of the following about quality-related issues?

- A. Internal customer satisfaction drives internal supplier support.
- **B. The problems that cause employee dissatisfaction can be the same issues that cause external customer dissatisfaction.**
- C. Satisfied employees will be able to explain customer service policies and procedures more accurately than dissatisfied employees.
- D. Internal customer satisfaction drives external supplier support.

**Answer: B**

Explanation:

Internal customers are employees or departments within an organization who rely on the products, services, or information provided by other employees or departments. Here's why option B is correct:

\* Employee Dissatisfaction and External Customer Dissatisfaction: Research has shown that the issues affecting employee satisfaction often mirror the issues affecting external customer satisfaction. When employees face challenges related to processes, communication, product quality, or service, these same issues can impact external customers. For example:

\* If employees struggle with inefficient processes, customers may experience delays or errors.

\* Poor communication within the organization can lead to misunderstandings with external customers.

\* Quality issues that affect employees may also affect the end product or service delivered to customers.

\* Internal Customer Satisfaction and Supplier Support (Option C): While internal customer satisfaction is essential for collaboration and efficiency within the organization, it directly impacts internal processes.

It doesn't necessarily drive external supplier support.

\* External Supplier Support (Option D): External suppliers are not directly influenced by internal customer satisfaction. Their relationship with the organization is based on contractual agreements, quality standards, and performance metrics.

Therefore, understanding the alignment between employee satisfaction and external customer satisfaction helps organizations address common issues and improve overall quality and service delivery. Remember that satisfied employees contribute to better customer experiences, which ultimately impacts the organization's success.

## NEW QUESTION # 84

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