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SAP Certified - Positioning SAP Business Suite via SAP Customer Experience Solutions Sample Questions (Q22-Q27):

NEW QUESTION # 22

Which of the following KPIs are success metrics for the Chief Revenue Officer (CRO) persona?

Note: There are 3 correct answers to this question.

- A. Optimize buying lifecycle
- B. Improved customer satisfaction and retention
- C. Lower customer acquisition costs
- D. Innovate and stay ahead
- E. Increased profitability

Answer: A,C,E

NEW QUESTION # 23

What does Clean Core mean in relation to SAP Customer Experience?

- A. It is a strategy to keep existing solutions in the target system environment by prioritizing.
- B. It is a strategy to aid in cleaning legacy data for the purposes of data migration.
- C. It is a strategy to retain an existing installed base of solutions.
- D. It is a strategy to minimize modifications, and to run with cloud-compliant extensions and customizations.

Answer: D

NEW QUESTION # 24

In what ways can SAP CX AI toolkit optimize businesses?

Note: There are 3 correct answers to this question.

- A. By integrating with non-SAP systems
- B. By generating engaging content for banners, social media posts, and blog posts
- C. By providing visual search options to transform the shopping experience for customers
- D. By automatically generating and managing product attributes from existing descriptions
- E. By supporting edge computing scenarios

Answer: B,C,D

NEW QUESTION # 25

What are the challenges faced by a Chief Revenue Officer (CRO) persona?

Note: There are 3 correct answers to this question.

- A. Organization design
- B. Talent development
- C. Cross-functional alignment
- D. Data privacy and management
- E. Absence of agile technology development

Answer: A,B,C

NEW QUESTION # 26

How does SAP Customer Experience support end-to-end processes?

Note: There are 3 correct answers to this question.

- A. It provides permanent transparent and personalized data related to maintenance plants.
- B. It enables organizations to deliver personalized customer engagement data.
- C. It provides permanent awareness of customer expectations.
- D. It enables processing of accounting data.
- E. It provides seamless connectivity to teams with the correct information at the right time.

Answer: B,C,E

NEW QUESTION # 27

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