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Salesforce Public Sector Solutions Accredited Professional Sample Questions (Q21-Q26):

NEW QUESTION # 21

The City of Snaxboro has implemented CRM Analytics for Public Sector but keeps getting an error message when creating the Analytics (or the Licensing, Permits, and inspections app). They have verified that their users have the appropriate permission sets assigned.

What is the most probable cause for the error message?

- A. There are no Visit records.
- B. Person Accounts have not been enabled.
- C. There are no active Action Plan Templates.
- D. There are no Violation records.

Answer: A

Explanation:

There are no Visit records is the most probable cause for the error message when creating the Analytics for the Licensing, Permits, and Inspections app. CRM Analytics for Public Sector is a prebuilt app that comes with Public Sector Solutions and it can provide reports and dashboards for licensing, permitting, and inspections data. However, if there are no Visit records in the org, the Analytics app cannot generate any data and will show an error message. To fix this issue, the City of Snaxboro needs to create some Visit records or import some sample data. Reference: https://help.salesforce.com/s/articleView?id=psc_admin_setup_crm_analytics.htm&type=5&language=en_US

NEW QUESTION # 22

A public sector agency is leveraging the Business Rules Engine for its Licensing & Permitting implementation. The agency needs to allow multiple permits for a single application, and the permit fee is calculated based on the type of permits selected. Which two steps would a technical consultant use to address this use case?

- A. Add an Aggregate step to the group and add the SUM function
- B. Add a Lightning Component to query and Aggregate the total value of all permits
- C. Add an Aggregate Group to the end of the Expression Set
- D. Provide Permission Sets to users for the Expression Set and Lightning Component

Answer: A

Explanation:

In the context of a Public Sector agency leveraging the Business Rules Engine for Licensing & Permitting, where multiple permits are allowed for a single application with permit fees calculated based on the selected types, the appropriate steps involve data aggregation. An Aggregate step with a SUM function is used to sum up the total value of all selected permits, addressing the need for dynamic fee calculation. Adding an Aggregate Group to the end of the Expression Set organizes these calculations effectively, ensuring that the total permit fee is accurately computed based on the application's permit selections. This approach aligns with Salesforce's Business Rules Engine capabilities, which allow for complex data manipulation and aggregation to support varied business scenarios, such as permit fee calculations in a Licensing & Permitting implementation.

NEW QUESTION # 23

A Consultant supports the City of Snaxboro in setting up a new Licensing & Permitting system. The City is already using Public Sector Solutions for Emergency Response Management capabilities and is planning to use the Licensing & Permitting capabilities available in the same Salesforce instance.

Which of the following configurations directly impacts the City's Salesforce licensing cost?

- A. Configuring more than ten different OmniScript Application forms and making them available on an Experience Site for external users to apply.
- B. Configuring Business Regulatory Authorization Type Dependencies for external users to view on the Experience site when searching for a specific Permit to apply for.
- C. Configuring multiple record types for the Individual Application and the Business License Application for both License & Permit Management and Emergency Response Management.
- D. Configuring an Application Object Usage Record to track the number of applications processed for License & Permit Management and Emergency Response Management.

Answer: A

Explanation:

Configuring more than ten different OmniScript Application forms and making them available on an Experience Site for external users to apply is a configuration that directly impacts the City's Salesforce licensing cost. OmniScript Application forms are guided digital forms that can be used to capture data from external users, such as license or permit applicants. Experience Site is a digital experience site that can be used to communicate with external users and provide access to Salesforce data and functionality. Configuring more than ten different OmniScript Application forms and making them available on an Experience Site requires Customer Community Plus licenses, which are based on user counts and have higher costs than Customer Community licenses, which are based on logins or page views. Reference: https://help.salesforce.com/s/articleView?id=sf.networks_license_types.htm&type=5

NEW QUESTION # 24

Bobahaven has implemented the Licenses, permits, and inspections modules of Salesforce Public Sector Solutions to enable their

permit application and approval processes.

Permits received over 12 month require additional manager sign-off before approval. For regulatory compliance, the application's history and approval must be auditable.

What will technical consultant suggest to Bobahaven is the solution for this requirement?

- A. Implement a Flow to identify applications over 12 months and assign ownership of the application to the user's manager for approval.
- **B. Implement an approval process that routes an approval request to the user's manager when the application duration is longer than 12 months.**
- C. Implement business Rules Engine to identify application .. 12 months and train staff to use Chatter to request approval from their manager.
- D. Implement an approval escalation rule that escalates applications to the user's manager when the application duration is longer than 12 months.

Answer: B

Explanation:

In Salesforce Public Sector Solutions, managing approvals for permit applications is crucial, especially when regulatory compliance requires additional managerial sign-off for applications exceeding a certain duration.

Implementing an approval process is the recommended solution to meet these requirements effectively:

* Approval Process:

* An approval process in Salesforce allows for the automation of approval workflows based on predefined criteria. This ensures that applications follow a consistent and auditable approval path.

* For applications with a duration longer than 12 months, the approval process can be configured to route the approval request to the user's manager automatically.

* Steps to Implement:

* Navigate to Setup > Process Automation > Approval Processes.

* Create a new approval process for the Permit Application object.

* Define the entry criteria to check if the application duration exceeds 12 months.

* Set the approval steps to include routing the approval request to the user's manager.

* Ensure that the approval process captures all necessary audit trails, including timestamps and approver details, to maintain compliance.

By implementing an approval process, Bobahaven ensures that applications meeting the specific criteria are escalated appropriately, maintaining regulatory compliance and providing an auditable history of approvals.

References:

* Salesforce Help: Approval Processes

* Salesforce Public Sector Solutions Documentation

NEW QUESTION # 25

A government agency charges license fees for small businesses. The agency uses Public Sector Solutions to automate the license application process and dynamically calculate the license fee (based on multiple parameters, ex: revenue, industry type, etc..) for a specific business customer.

Which public sector tools should be leveraged for this use case?

- A. Application form using Omniscripts and embed the license fee logic using triggered flows
- B. Application form using Flows and embed the Business Rules Engine to derive the license fee in the process.
- **C. Application form using Omniscripts and embed the Business Rules Engine to derive the license fee in the process**
- D. Application form using Omniscripts and embed the license fee logic using integration procedures

Answer: C

Explanation:

Application form using OmniScripts and embedding the Business Rules Engine to derive the license fee in the process is a way to automate the license fee calculation for small businesses based on multiple parameters using Public Sector Solutions tools.

OmniScripts are guided digital forms that can be used to capture data from external users, such as license or permit applicants.

Business Rules Engine (BRE) is a feature of Public Sector Solutions that can help public sector agencies to create and manage business rules and logic, such as determining fees or eligibility. OmniScripts can embed the Business Rules Engine to derive the license fee in the process based on multiple parameters, such as revenue, industry type, etc. Reference: https://help.salesforce.com/s/articleView?id=psc_admin_setup_omniscript.htm&type=5&language=en_US

https://help.salesforce.com/s/articleView?id=psc_admin_setup_bre.htm&type=5&language=en_US

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NEW QUESTION # 26

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