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The Salesforce Financial-Services-Cloud exam covers a wide range of topics, including financial services industry knowledge, Salesforce configuration, data modeling, analytics, and security. It is a challenging exam that requires a deep understanding of the financial services industry and Salesforce's Financial Services Cloud. However, passing the exam demonstrates that you have the skills and knowledge necessary to work with this platform and succeed in the financial services industry.

Salesforce Financial-Services-Cloud (FSC) Accredited Professional Certification Exam is designed to assess the expertise of professionals in using the Salesforce platform for financial services. Financial-Services-Cloud Exam focuses on the use of Salesforce Financial Services Cloud to manage customer relationships, financial accounts, and financial products. Salesforce Financial Services Cloud (FSC) Accredited Professional certification is ideal for professionals in the financial services industry who are looking to enhance their skills and knowledge of the Salesforce platform.

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Salesforce Financial Services Cloud (FSC) Accredited Professional Sample Questions (Q127-Q132):

NEW QUESTION # 127
The Compliant Data Sharing (CDS) feature lets administrators and compliance managers configure advanced data-sharing rules so that they can improve compliance with regulations and company policies.
Which three things should be considered when implementing CDS in Financial Services Cloud (FSC)?

- A. CDS in FSC allows record owners to grant access to their records to other FSC users.
- B. Users above the record owner in the Role Hierarchy and non-record owners with Edit access granted through CDS have the same ability/access as record owners,

- C. To disable CDS for an object, any Participant Roles associated with that object must be deleted first.
- D. CDS can only be applied to FSC objects and Account and Opportunity objects.
- E. To get the benefits of CDS, administrators must set organization-wide sharing settings for supported objects to the Private access model.

Answer: A,D,E

Explanation:
Compliant Data Sharing (CDS)is a feature of Financial Services Cloud that lets administrators and compliance managers configure advanced data-sharing rules so that they can improve compliance with regulations and company policies. Some of the things to consider when implementing CDSin Financial Services Cloud (FSC) are:
CDS in FSC allows record owners to grant access to their records to other FSC users. Record ownerscan use the Manage Participants component on record pages to share their records with other users who have relevant roles or permissions6.
CDS can only be applied to FSC objects and Account and Opportunity objects. CDS supports sharing for Account, Opportunity, Financial Account, Financial Holding, Financial Goal, Referral, Relationship Group, Action Plan Template, Action Plan, Action Item Template, Action Item, Interaction Summary, Interaction Summary Participant Role Assignment, Interaction Summary Participant Role Definition7.
To get the benefits of CDS, administrators must set organization-wide sharing settings for supported objects to the Private access model. This ensures that only record owners and users above them in the role hierarchy have access to the records by default8.
References:
Compliant Data Sharing
Work with Compliant Data Sharing

NEW QUESTION # 128
What are the three building blocks of Flow Orchestration?

- A. Processes
- B. Work Items
- C. Blocks
- D. Stages
- E. Steps

Answer: B,D,E

Explanation:
The following are the building blocks of Flow Orchestration:
Steps: Steps are discrete units of work that can be performed by a user or a system within a flow orchestration. Steps can have different types, such as user input steps, system action steps, decision steps, or subflow steps. Steps can also have different attributes, such as name, description, icon, input variables, output variables, or preconditions.
Stages: Stages are logical groupings of steps that represent phases or milestones within a flow orchestration. Stages can have different attributes, such as name, description, icon, entry criteria, exit criteria, or completion actions.
Work Items: Work Items are instances of flow orchestrations that track the progress and status of each execution. Work Items can have different attributes, such as name, description, owner, assignee, due date, priority, status, stage history, or step history. Verified Reference: : Salesforce Help Article [7] : Salesforce Help Article [8] : Salesforce Help Article [9]

NEW QUESTION # 129
During a project's design phase, a consultant must provide a Financial Services Cloud solution that can support CompliantData Sharing (CDS). What are three things the consultant should consider regarding CDS?

- A. A financial services company wants to track different categories of financial accounts in its org.
  Relationship managers must be able to see all of these financial accounts in one place on the customer's Account record page grouped by categories. Which three steps should an administratortake to configure the Financial Account object and the Account Lightning record page to meet the design?
- B. Compliance managers and Salesforce administrators can enable CDS for Account and Opportunity objects.
- C. In a standard Salesforce org, Role Hierarchy for Account and Opportunity objects is enabled by default and can't be turned off.
- D. Role Hierarchy-based sharing is disabled bydefault in CDS.
- E. Participant Roles provide another way to grant data access without overwriting sharing behavior from existing sharing features.

Answer: B,D,E

Explanation:
Reference: Compliant Data Sharing in Financial Services Cloud | Salesforce Trailhead Explanation: Compliant Data Sharing (CDS) is a feature of Financial Services Cloud that allows granular control over access to sensitive data in Account and Opportunity objects. CDS can help financial services companies comply with regulations and policies that restrict data visibility based on user roles. Some considerations regarding CDS are:
Participant Roles provide another way to grant data access without overwriting sharing behavior from existing sharing features. Participant Roles are custom objects that define the possible roles for users who need access to Account or Opportunity records. For example, a Participant Role can be Advisor, Client, Specialist, or Decision Maker. Each Participant Role has an associated access level that determines what data fields the usercan view or edit. For example, an Advisor can have full access to all fields, while a Client can have read- only access to some fields.
Compliance managers and Salesforce administrators can enable CDS for Account and Opportunity objects.
CDS is not enabledby default in Financial Services Cloud. To enable CDS, compliance managers or administrators need to create an integration definition record for each object that they want to enable CDS for.
An integration definition record specifies the object name, thefield name that contains sensitive data (such as Notes), the field name that contains the record owner (such as OwnerId), and the field name that contains the record type (such as RecordTypeId).
Role Hierarchy-based sharing is disabled by default in CDS.Role Hierarchy is a feature of Salesforce that allows users to inherit access to records from their managers or peers in the role hierarchy. For example, if a user has access to an Account record, their manager also has access to that record by default. However, in CDS, role hierarchy-based sharing is disabled by default for Account and Opportunity objects. This means that users do not inherit access to records from their role hierarchy unless they are explicitly granted access through Participant Roles orother sharing features.

NEW QUESTION # 130
An insurance companyaims to improve a call center's productivity. A detailed analysis discovered that agents spend a lot of time capturing data while adding and updating beneficiary details. Capturing premium payment details (payment date and frequency) is another time-consuming task. Which action should a Financial Services Cloud consultant take to resolve the issue?

- A. Install an Insurance Data AppExchange package.
- B. Utilize Insurance Flow Templates.
- C. Create an Action Plan Template for capturing beneficiary data and payment information.
- D. Provide a better user interfaceby building Lightning web components for beneficiary data and payment information.

Answer: B

Explanation:
A Financial Services Cloud consultant can suggest utilizing Insurance Flow Templates to resolve the issue of improving the call center's productivity and reducing the time spent on capturing data for beneficiary details and premium payment details. Insurance Flow Templates are prebuilt flow templates that guide users through the steps of creating or updating insurance policies and beneficiaries in Financial Services Cloud. The templates can be customized to suit the specific needs and requirements of the insurance company. By using Insurance Flow Templates, the call center agents can streamline their data entry process and provide better service to their customers.
References:
[Insurance Flow Templates]
[Customize Insurance Flows]

NEW QUESTION # 131
Which statement is true regarding an approval process? (2 answers)

- A. An approval action defines the result of record approval or rejection
- B. An assignment rule defines the approver for each process step
- C. The approval history related list can be used to track the process
- D. A delegated approver can reassign approval requests

Answer: A,C

NEW QUESTION # 132

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