

CITM인증 시험인기덤프, CITM인기공부자료

SAP C-CH430-94

SAP Certified Application Associate - SAP Commissions Implementation

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최신 SAP Certified Application Associate C-C4H430-94 무료샘플문제 (Q21-Q26):

질문 #21

Which of the following most accurately describes a payee?

- A. An entity who is a user in SAP Commissions.
- B. An employee or external entity who receives incentive compensation.
- C. A unique job role in an organization.
- D. The assignment of a participant to a position for a period of time.

정답 B

질문 #22

Each Sales Rep receives 5% on each individual sale up to \$10,000. Individual sales over \$10,000 and up to \$15,000 are paid at 10%. Any individual sales over \$15,000 receive 15% commission. Which rule should you use to create this payment structure? Choose the correct answer.

- A. Per Credit Incentive Rule
- B. Bonus Incentive Rule
- C. Indirect Credit Rule
- D. Secondary Measurement Rule

정답 A

질문 #23

Which of the following tasks can be performed by a payee? Note: There are 2 correct answers to this question.

- A. Submit a dispute.
- B. Accept a compensation plan.
- C. Run Compensate and Pay.
- D. Create a dashboard.

정답 A,B

질문 #24

Which of the following are characteristics of Calendars? Note: There are 2 correct Answers to this question.

- A. You can have two rules with the same names, as long as they are on different Calendars.
- B. You can change the dates of a period after a Pipeline has been run without causing a disconnect in the results.
- C. Leaf periods on a Calendar CANNOT contain gaps or overlap.
- D. You CANNOT delete a period once a Pipeline has been run for that period.

C-CH430-94 문제은행인기공부자료인기인증시험덤프

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CITM인증 시험 인기덤프 기출자료

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최신 EPI IT Management CITM 무료샘플문제 (Q42-Q47):

질문 # 42

A selection process for new IT staff has started. The Human Resource department has requested to follow the corporate staff hiring protocol. One mandatory item to be included is additional screening. What is verified by doing this?

- A. Educational level
- **B. Criminal record**
- C. Salary demands
- D. Number of years working experience

정답: B

설명:

In corporate hiring protocols, additional screening typically refers to background checks beyond basic qualifications, such as verifying a candidate's criminal record. This is critical for IT roles, where employees may have access to sensitive systems and data, ensuring trustworthiness and compliance with security policies.

Salary demands (A) are negotiated during the hiring process, not screened. Number of years of experience (B) and educational level (D) are verified through resumes and standard checks, not typically classified as "additional screening," which focuses on security-related checks like criminal records.

Reference: EPI CITM study guide, under IT Organization, likely covers hiring protocols and security considerations, emphasizing background checks for IT staff. Check sections on human resource management or information security management.

질문 # 43

Activities in a project are discussed in a Work Breakdown Structure (WBS) session during the planning phase. Team members inform the project manager that whilst estimating the duration for activities, a lot of data exist about the effort required for each of them. Which estimation technique is best considered?

- A. Top-down
- B. Three-point
- C. Comparative
- **D. Bottom-up**

정답: D

설명:

When a lot of data exist about the effort required for project activities, the bottom-up estimation technique (D) is most appropriate. This method involves estimating the effort for each task in the Work Breakdown Structure (WBS) individually, then aggregating them to derive the total project duration or cost. It leverages detailed data for accuracy, as per PMBOK's estimation techniques.

* Top-down (A): Uses high-level estimates based on historical data or expert judgment, less accurate with detailed task data available.

* Three-point (B): Uses optimistic, pessimistic, and most likely estimates for uncertainty, but is less focused on leveraging detailed effort data.

* Comparative (C): Likely refers to analogous estimation, which relies on comparisons to past projects, not detailed task data.

Bottom-up estimation is ideal when detailed effort data is available, ensuring precision in project planning.

Reference: EPI CITM study guide, under Project Management, likely covers PMBOK's estimation techniques, emphasizing bottom-up for detailed data scenarios. Refer to sections on project planning or cost/duration estimation.

질문 # 44

One particular incident repeatedly occurs every first day of the working week. As part of problem management, it is decided to gather a group of technical specialists to conduct problem analysis. Which technique is recommended?

- **A. 5-Whys**
- B. Fault isolation
- C. Kepner-Tregoe
- D. Technical observation post

정답: A

설명:

For a recurring incident, problem management in ITIL aims to identify the root cause to prevent future occurrences. The 5-Whys technique (C) is recommended as it involves repeatedly asking "why" to drill down to the root cause of the issue. This simple, effective method is suitable for a group of technical specialists analyzing a recurring problem, such as an incident occurring every Monday, which may stem from a specific process, configuration, or system issue.

* Kepner-Tregoe (A): A structured decision-making and problem-solving method, more complex and less focused on root cause analysis alone.

* Technical observation post (B): Not a standard problem management technique; likely a distractor.

* Fault isolation (D): Focuses on isolating faulty components, more applicable to hardware issues than recurring process-related incidents.

The 5-Whys technique is widely used in ITIL problem management for its simplicity and effectiveness in collaborative root cause analysis.

Reference: EPI CITM study guide, under Service Management, likely references ITIL's problem management techniques, including 5-Whys. Check sections on problem analysis or root cause analysis.

질문 # 45

The team responsible for network security has proposed a firewall as the preferred control for the network perimeter. How is this type of control categorized?

- A. Physical detective control
- **B. Technical preventive control**
- C. Physical corrective control
- D. Administrative deterrent control

정답: B

설명:

A firewall is categorized as a technical preventive control (A) in information security management.

According to ISO/IEC 27001, preventive controls aim to stop security incidents before they occur, and technical controls involve technology-based solutions. A firewall prevents unauthorized access to the network perimeter by filtering traffic, making it a technical preventive control.

* Physical detective control (B): Involves physical measures (e.g., cameras) to detect incidents, not applicable to firewalls.

* Administrative deterrent control (C): Involves policies or procedures to discourage violations, not technology-based.

* Physical corrective control (D): Addresses physical issues post-incident, not relevant to firewalls.

Reference: EPI CITM study guide, under Information Security Management, likely references ISO/IEC

27001's control categories, emphasizing technical preventive controls. Check sections on security controls or network security.

질문 # 46

Senior management requests a service requirement analysis to justify the need for a vendor. During the analysis, it is concluded that the internal IT provider has insufficient manpower and lacks the skills to deliver the work required. Which gaps are identified?

- A. Financial and technical
- **B. Technical and organizational**
- C. Financial and organizational

정답: B

설명:

The analysis identifies insufficient manpower (a staffing issue) and lack of skills (a capability issue) within the internal IT provider. These gaps correspond to organizational (manpower, related to staffing and resource allocation) and technical (skills, related to expertise and technical capabilities) deficiencies (B).

* Financial and organizational (A): Financial gaps (e.g., budget constraints) are not mentioned in the scenario.

* Financial and technical (C): Financial issues are not indicated; the focus is on manpower and skills.

According to vendor management frameworks, identifying gaps in internal capabilities (e.g., staffing and technical expertise) justifies outsourcing to a vendor to fill these deficiencies.

Reference: EPI CITM study guide, under Vendor Selection/Management, likely covers service requirement analysis and gap identification. Check sections on vendor justification or capability assessment.

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