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REVENUE CLOUD CONSULTANT
ACCREDITED PROFESSIONAL



EXAM GUIDE

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Table of Contents

ABOUT THE REVENUE CLOUD CONSULTANT ACCREDITED PROFESSIONAL	2
AUDIENCE DESCRIPTION	2
PURPOSE OF THIS EXAM GUIDE	3
ABOUT THE EXAM	3
RECOMMENDED TRAINING AND REFERENCES	4
EXAM OUTLINE	4
EXAM CANDIDATE CODE OF CONDUCT	5
MAINTAINING YOUR ACCREDITED PROFESSIONAL STATUS	6

1

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When you see other people in different industry who feel relaxed with high salary, do you want to try another field? And is the difficulty of learning a new piece of knowledge often deterring you? It doesn't matter, now Revenue-Cloud-Consultant-Accredited-Professional practice exam offers you a great opportunity to enter a new industry. Our Revenue-Cloud-Consultant-Accredited-Professional learning material was compiled from the wisdom and sweat of many industry experts. And it is easy to learn and understand our Revenue-Cloud-Consultant-Accredited-Professional exam questions.

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**Revenue-Cloud-Consultant-Accredited-Professional Upgrade Dumps -
Sample Revenue-Cloud-Consultant-Accredited-Professional Questions**

Answers

The Salesforce Revenue-Cloud-Consultant-Accredited-Professional certification exam has grown in popularity in today's modern Salesforce era. Success in the Revenue-Cloud-Consultant-Accredited-Professional exam gives aspirants the chance to upskill and remain competitive in the challenging job market. Those who successfully crack the Salesforce Revenue Cloud Consultant Accredited Professional (Revenue-Cloud-Consultant-Accredited-Professional) test prove to their employers that they are skilled enough to get well-paying jobs and promotions. Prep4SureReview is aware that preparing with invalid Salesforce Revenue-Cloud-Consultant-Accredited-Professional Exam Questions wastes money and time.

Salesforce Revenue Cloud Consultant Accredited Professional Exam is a valuable certification for professionals who have experience working with Salesforce Revenue Cloud. It demonstrates their expertise in implementing Revenue Cloud solutions and advising clients on revenue management best practices. Salesforce Revenue Cloud Consultant Accredited Professional certification can open up new career opportunities and enhance an individual's credibility in the field of revenue management.

Salesforce Revenue-Cloud-Consultant-Accredited-Professional Exam covers a range of topics related to Salesforce Revenue Cloud, including pricing and product management, revenue recognition, order and contract management, and payment processing. It is a challenging exam that requires a deep understanding of the platform and its various features and capabilities.

Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q63-Q68):

NEW QUESTION # 63

A Revenue Cloud Project has a requirement where a Product can be either taxable or taxexempt depending on a custom field that holds the industry. what is the appropriatesolution to address this Requirement?

- A. Use Automation to set Revenue Recognition Rule Based on the value of the customField.
- **B. Use Automation to set Tax Treatment Based on the value of the custom field.**
- C. Use Automation to set Billing Rule Based on the value of the custom field.
- D. Use Automation to set Tax Rule Based on the value of the custom field.

Answer: B

Explanation:

In Salesforce Revenue Cloud, tax treatment can be automated based on the value of a custom field. This is particularly useful when a product's tax status (taxable or tax-exempt) depends on a specific attribute, such as the industry in this case. By using automation, the system can automatically determine the appropriate tax treatment for each product based on the industry value in the custom field. This not only ensures accuracy but also improves efficiency by eliminating the need for manual intervention. Reference Salesforce Introduces Revenue Cloud to Help Businesses Accelerate Revenue Growth Across Any Channel - Salesforce Sales

NEW QUESTION # 64

Which is the correct sequence of evaluation events for a price rule,quote calculator plugin (QCP) and CPQ package pricing engine?

- **A. internal initialization on Initializationcalculate formulas Before Calculatecalculate quantities On CalculatePrice Waterfall Calculation After Calculate**
- B. internal initialization calculate formulas calculate quantities on Initialization Before Calculate On Calculate Price Waterfall Calculation After Calculate
- C. internal initialization calculate formulas calculate quantities Price Waterfall Calculation on Initialization Before Calculate On Calculate After Calculate
- D. internal initialization on Initialization Before Calculate calculate quantities On CalculatePrice Waterfall Calculation After Calculatecalculate formulas

Answer: A

NEW QUESTION # 65

What Planning Strategies Should be taken to Make User AcceptanceTesting(UAT) efficient?(Choose 3 options)

- **A. Define and agree on acceptance criteriawith customer**
- **B. Finalize test plans before the build Phase completes**

- C. Issue change orders for all incidents that arise during testing
- D. Execute all tests on behalf of the customer
- E. Train UAT testers on the new functionality

Answer: A,B,E

Explanation:

User acceptance testing (UAT) is a process of verifying that a software solution meets the business requirements and expectations of the end users. UAT is usually performed in a test environment by a representative group of users before the software is deployed to production. UAT is essential for ensuring the quality, usability, and functionality of the software, as well as the satisfaction and adoption of the users. To make UAT efficient, some of the planning strategies that should be taken are:

Define and agree on acceptance criteria with customer: Acceptance criteria are the specific and measurable conditions that the software must meet to be accepted by the customer. They are derived from the business requirements and user stories, and they serve as the basis for designing and executing the UAT test cases.

Defining and agreeing on the acceptance criteria with the customer before the UAT phase ensures that both parties have a clear and common understanding of what constitutes a successful outcome, and reduces the risk of ambiguity, confusion, or disagreement during the testing process.

12 Train UAT testers on the new functionality: UAT testers are the end users who will evaluate the software and provide feedback on its performance, usability, and suitability for their needs. They should be familiar with the business processes and workflows that the software supports, as well as the new features and enhancements that are being tested.

Training the UAT testers on the new functionality before the UAT phase helps them to prepare for the testing activities, understand the expected behavior and results of the software, and identify and report any issues or defects that they encounter. Training also increases the confidence and competence of the UAT testers, and improves the quality and efficiency of the testing process.

34 Finalize test plans before the build phase completes: Test plans are the documents that outline the scope, objectives, approach, resources, schedule, and deliverables of the UAT phase. They specify the test cases, scenarios, data, tools, and methods that will be used to verify the acceptance criteria of the software.

Finalizing the test plans before the build phase completes ensures that the UAT phase is well-planned, organized, and ready to start as soon as the software is delivered to the test environment. It also allows for early detection and resolution of any gaps, risks, or dependencies that may affect the testing process. [5] [6] References:

Learn About User Acceptance Testing

User Acceptance Testing Strategies for Large Data Volume Scenarios

5x Salesforce Professional Revenue Cloud Tests 2023

A Guide to Salesforce User Testing (UAT)

NEW QUESTION # 66

During a transaction, which capability does the Transaction Line Editor provide?

- A. Filtering
- B. Auto Save Changes
- C. Drag to Sort

Answer: A

NEW QUESTION # 67

What are three reasons why you would need an AppExchange Solution to support generating a Document in support of a Revenue Cloud Project?

- A. Electronic Signature
- B. Watermarks
- C. Attachments
- D. Invoice Generation
- E. Contract Redlining

Answer: A,C,E

Explanation:

These are three features that are not natively supported by Salesforce Revenue Cloud, but can be added by using an AppExchange Solution.

Contract Redlining: This is the process of comparing and editing different versions of a contract document, usually with track changes and comments. This can help to negotiate and finalize the terms and conditions of a contract with customers or partners. 1 Electronic

Signature: This is the digital equivalent of a handwritten signature, which can be used to sign and validate a contract document electronically. This can help to speed up the contract approval process and reduce paper usage. 2 Attachments: This is the ability to add additional files or documents to a contract document, such as supporting evidence, product specifications, or legal disclosures. This can help to provide more information and clarity to the contract parties. 3 Reference:

1: This article explains the benefits and challenges of contract redlining and how to use an AppExchange Solution to enable it in Salesforce.

2: This article explains the benefits and best practices of electronic signature and how to use an AppExchange Solution to integrate it with Salesforce.

3: This article explains how to use an AppExchange Solution to add attachments to a contract document in Salesforce.

NEW QUESTION # 68

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