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SAP C_S4CS_2508 Exam Syllabus Topics:

| Topic | Details |
|---------|---|
| Topic 1 | <ul style="list-style-type: none">Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S/4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics. |
| Topic 2 | <ul style="list-style-type: none">Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S/4HANA Cloud Public Edition. |
| Topic 3 | <ul style="list-style-type: none">Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights. |
| Topic 4 | <ul style="list-style-type: none">Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences. |

| | |
|---------|---|
| Topic 5 | <ul style="list-style-type: none"> • Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S • 4HANA Cloud Public Edition. |
| Topic 6 | <ul style="list-style-type: none"> • Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments. |
| Topic 7 | <ul style="list-style-type: none"> • Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality. |

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q73-Q78):

NEW QUESTION # 73

What does a partner line of business configuration expert reference when identifying business processes to cover in the Fit-to-Standard workshops?

- A. SAP Signavio Journey Modeler
- **B. Digital Discovery Assessment**
- C. SAP Signavio Process Collaboration Hub
- D. Business Driven Configuration Questionnaire

Answer: B

NEW QUESTION # 74

What can you do with the planning apps for sales? Note: There are 2 correct answers to this question.

- A. Compare ordered, shipped, and billed amounts
- **B. Compare planned with actual sales data**
- C. Calculate the sales quotation conversion rate
- **D. Search, create, and update sales plans**

Answer: B,D

NEW QUESTION # 75

Which technologies should you use to integrate SAP S/4HANA Cloud Public Edition with another SAP public cloud solution? Note:

There are 2 correct answers to this question.

- A. SAP Integration Suite
- B. SAP Cloud Connector
- C. SAP Process Orchestration
- D. Predelivered APIs

Answer: A,D

Explanation:

Extensibility and integration

NEW QUESTION # 76

Which tasks are mandatory before you can migrate data for a specific object? Note: There are 2 correct answers to this question.

- A. Predecessor objects have been migrated
- B. You select the same migration method previously used for other objects
- C. Permission to migrate the data has been assigned
- D. All previous migration projects are in the "Finished" status

Answer: A,C

NEW QUESTION # 77

Which activities can you complete in the Maintain Business Roles SAP Fiori app?? Note: There are 2 correct answers to this question.

- A. Maintain technical catalogs
- B. Maintain restrictions
- C. Assign PFCG profiles to a business role
- D. Assign business catalogs to a business role

Answer: B,D

NEW QUESTION # 78

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