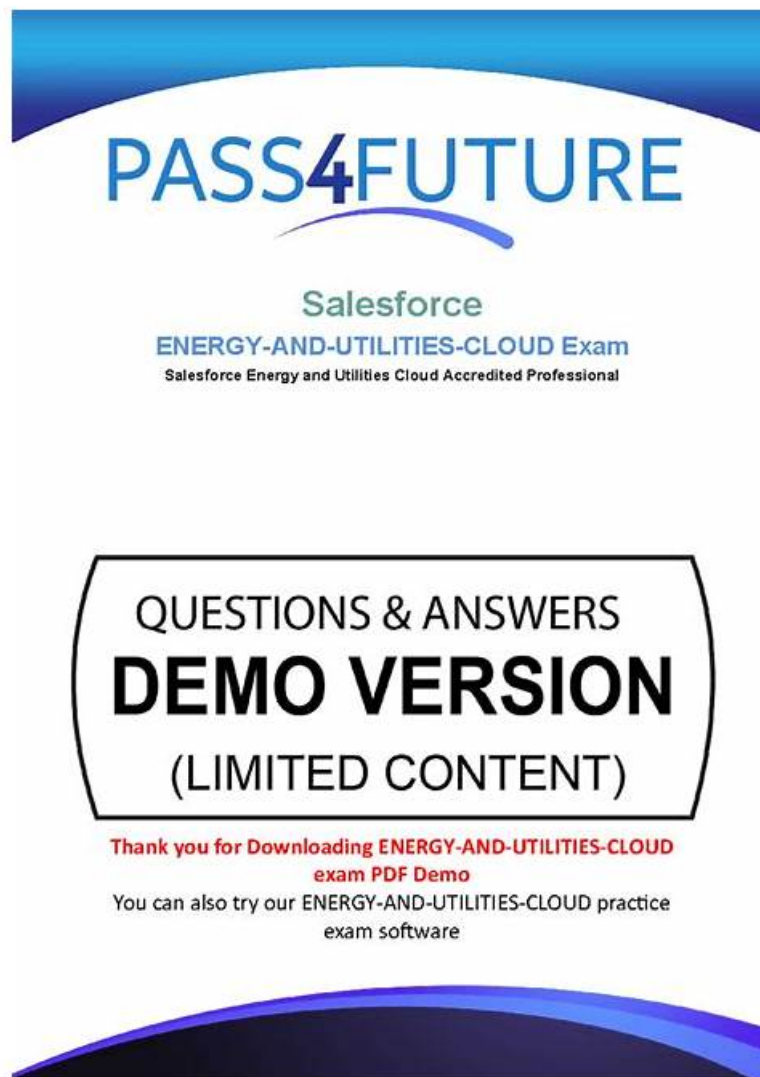# 2026 Salesforce Valid AP-207 Latest Test Experience

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Salesforce Energy and Utilities Cloud Accredited Professional Sample Questions (Q61-Q66):

NEW QUESTION # 61

The project team wants to use the Customer Acquisition Management application to set up and automate the customer enrollment and selling of utility products, services and offers to new customers A concern is raised about the final Ul layout, which needs to be adapted to the branding of the company.

What two processes can modify the look and feel of the application?

- A. Modify the VEEDigitalOrder Omniscript to adapt the look and feel to suit the company's requirements
- B. Modify the VEELogoCard FlexCard to change the customer logo.
- C. Modify the VEEConsumerLandingScfeen FlexCard to change the background color, text font size, and style.
- D. Modify the application Page Layout to change/add/remove selected elements

Answer: A,C

Explanation:

In the Salesforce Energy and Utilities Cloud, customizing the UI to align with company branding during the customer acquisition process is crucial for maintaining a consistent user experience. Modifying the VEEDigitalOrder Omniscript allows for detailed customization of the customer journey and interaction points within the application, aligning it with the company's branding requirements. Additionally, altering the VEEConsumerLandingScreen FlexCard provides the capability to adjust visual elements such as background color, text font size, and style directly, ensuring the interface reflects the company's visual identity effectively. Reference = These customization processes are supported by Salesforce Energy and Utilities Cloud documentation, specifically in sections related to Omniscript and FlexCard configurations for enhancing user interfaces in utility applications.https://developer.salesforce.com/docs/atlas.en-us.omniscript_developer_guide.meta/omniscript_developer_guide/omniscript

NEW QUESTION # 62

An energy company has decided to keep the latest customer invoice in Energy and Utilities Cloud to improve performance Which object is used to store this data?

- A. Service Account
- B. Bill
- C. Account
- D. Statement

Answer: B

Explanation:

In Salesforce Energy and Utilities Cloud, the object used to store the latest customer invoice information is the Bill object. This object is specifically designed to handle billing information related to the services provided by energy and utility companies. By storing invoice data in the Bill object, energy companies can efficiently manage and access billing records, enhancing performance by ensuring that crucial financial data is organized and easily retrievable within the system. Reference = The Salesforce Energy and Utilities Cloud documentation provides details on the data model, including the use of the Bill object to store customer billing information, reflecting industry-specific data management needs: https://developer.salesforce.com/docs/atlas.en-us.industries_energy_and_utilities.meta/industries_energy_and_utilities/

NEW QUESTION # 63

An energy company provides gas, electricity, and warranty services to its customers. When a customer calls for help, the agent needs to see the products and services they have purchased.

Which object does the Energy and Utilities Cloud data model use to store this information?

- A. Contract
- B. Account
- C. Premise
- D. Asset

Answer: B

NEW QUESTION # 64

A customer has recently installed Energy and Utilities Cloud Which specific license enables an energy company's partners to access applications via a web portal?

- A. Energy and Utilities Base Service
- B. Energy and Utilities Base
- C. Energy and Utilities Cloud for Digital Experience User
- D. Energy and Utilities Base for Digital Experience Partner

Answer: D

Explanation:

The Energy and Utilities Cloud by Salesforce enables energy companies to connect with their partners through dedicated licenses that cater to digital experiences. The "Energy and Utilities Base for Digital Experience Partner" license is specifically designed for partner users who need access to applications via a web portal. This license type provides the necessary access rights and functionalities tailored for partners, ensuring they can efficiently use the Energy and Utilities Cloud's resources in a collaborative environment tailored to the unique needs of energy sector partnerships.
Reference = The details about licensing and partner access can be found under the Salesforce Energy and Utilities Cloud documentation, specifically in the sections discussing user licensing and partner portal configurations. More comprehensive information is available on Salesforce's official resources and documentation regarding the Energy and Utilities Cloud product, focusing on configuration and user license management.

NEW QUESTION # 65

Which four objects does the EnergyRuntimeServiceSFS sample permission set give View All and Modify All permissions to a user?

- A. Work Order. Work Order Line item. Service Territory. Work Type
- B. Work Order. Work Type. Service Appointment. Service Territory
- C. Work Order. Work Order Line Hem, Service Appointment, Work Type
- D. Work Order. Work Order Line Item Work Procedure. Work Plan

Answer: C

Explanation:

The EnergyRuntimeServiceSFS sample permission set within Salesforce Energy and Utilities Cloud grants "View All" and "Modify All" permissions to a user for the following objects: A. Work Order, Work Order Line Item, Service Appointment, Work Type. These permissions ensure that users assigned to this permission set have comprehensive access to manage and update records related to service fulfillment, including detailing the work to be done (Work Order and Work Order Line Item), scheduling and managing appointments for service execution (Service Appointment), and defining the nature of the work (Work Type). This level of access is critical for roles that are involved in the planning, scheduling, and execution of service orders within the utility sector.
Reference = Salesforce documentation on service and field service management, including the configuration of permission sets for service operations, provides insights into the setup and customization of access controls for managing work orders and service appointments: https://help.salesforce.com/articleView?id=fs_perm_sets.htm&type=5

NEW QUESTION # 66

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