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Salesforce Plat-Admn-301 Exam Syllabus Topics:

Topic	Details
Topic 1	• Data and Analytics Management: This section of the exam measures skills of Salesforce Data Analyst and covers data quality assessment, data enrichment, and duplicate management. It explains how to choose appropriate reporting and analytics tools for advanced requirements, including custom report types, snapshots, formulas, joined reports, and dashboard configurations. It also covers methods for connecting external data sources using big objects, external objects, data warehouses, data lakes, and Salesforce Connect. Finally, it describes the suitable tools and methods for importing data, including Data Loader, Data Import Wizard, and external IDs.
Topic 2	• Process Automation: This section of the exam measures skills of Salesforce Consultant and covers choosing the right automation tools to solve complex business problems. It focuses on understanding the capabilities and limitations of declarative tools, identifying the right troubleshooting methods, and applying automation correctly within Salesforce's order of execution. This section emphasizes designing efficient, scalable automation using workflow tools, flows, and other declarative features.
Topic 3	• Auditing and Monitoring: This section of the exam measures skills of a Salesforce Support Specialist and covers the tools used to monitor system behavior and review user activity. It includes understanding debug logs, setup audit trail, and methods for ensuring sensitive data is handled correctly in both production and sandbox environments. It also explains how to review and troubleshoot security settings, including recognizing pending updates that might affect system access.

Topic 4	• Environment Management and Deployment: This section of the exam measures skills of Salesforce Administrator and covers moving metadata between environments using tools such as sandboxes, change sets, and managed or unmanaged AppExchange packages. It explains the capabilities and best practices related to deploying changes through change sets to ensure smooth and controlled migrations.
Topic 5	• Security and Access: This section of the exam measures the skills of Salesforce Administrator and covers how record-level access, field access, and sharing models impact data visibility across the system. It focuses on understanding controlled-by-parent relationships, territory management, role hierarchies, and access to reports, dashboards, and email folders. It also includes comparing custom profiles, permission sets, and delegated administration, along with evaluating different authentication methods. The section also addresses the structure of business models such as person accounts, standard accounts, contacts, and contact-to-multiple-account relationships.

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Salesforce Certified Platform Administrator II Sample Questions (Q148-Q153):

NEW QUESTION # 148
On the Planet custom object, Ursa Major Solar's sales director wants only certain action buttons to appear depending on if a given planet is defined as gaseous.
Which Lightning component should the administrator define dynamic action buttons?

- A. Related Lists
- B. Highlights Panel
- C. Activities
- D. Record Detail

Answer: B

Explanation:
The Highlights Panel is a Lightning component that displays key information about a record at the top of the page. You can customize the Highlights Panel to show different actions based on the record type or other criteria. In this case, you can define dynamic action buttons for the Planet object that appear only if the gaseous field is true or false. This way, you can show different actions for different types of planets.
References: https://help.salesforce.com/s/articleView?id=sf.lex_page_layouts_highlights_panel.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.dynamic_actions_considerations.htm&type=5

NEW QUESTION # 149
DreamHouse Realty (DR) wants to ensure that its data is protected. There have been several recent attempts to phish employees. What should DR do to help ensure that the user that is logged in is the right user when the running user is trying to view reports and dashboards?

- A. Set up an authentication provider for reports and dashboards.
- B. Require MFA when users need to view and export dashboards and reports.
- C. Require a Username, Password, and Security Token when logging in.
- D. Require a high assurance session when exporting or printing reports and dashboards.

Answer: D

Explanation:
To help ensure that users who are viewing reports and dashboards are who they say they are, DR should require a high assurance session when exporting or printing reports and dashboards. A high assurance session requires users to verify their identity using multi-factor authentication before accessing sensitive data or functionality in Salesforce. References:
https://help.salesforce.com/s/articleView?id=sf.
security_high_assurance_session_level.htm&type=5

NEW QUESTION # 150
An administrator at Cloud Kicks has been asked to reduce the file size of full data exports in order to have quicker exports.
Which three recommendations should the administrator make?
Choose 3 answers

- A. Deselect 'Include images, documents, and attachments' in the export.
- B. Unselect the recycle bin in the object export option.
- C. Keep deleted record counts to a minimum.
- D. Request a backup file every 5 days.
- E. Reduce the amount of objects per export.

Answer: A,C,E

Explanation:
Three recommendations that the administrator can make to reduce the file size of full data exports are:
* Reduce the amount of objects per export. By selecting only the objects that are necessary for the backup and excluding the ones that are not, you can reduce the number of files and records that are exported and decrease the file size.
* Deselect 'Include images, documents, and attachments' in the export. By unchecking this option, you can exclude the files that are stored in Salesforce as images, documents, or attachments from the export.
These files can take up a lot of space and increase the file size significantly.
* Keep deleted record counts to a minimum. By emptying the recycle bin regularly or using hard delete options, you can reduce the number of deleted records that are included in the export. Deleted records are still counted as part of the export limit and can increase the file size.
The other two options are incorrect because:
* Requesting a backup file every 5 days does not reduce the file size of each export. It only increases the frequency of exports and may cause more storage issues.
* Unselecting the recycle bin in the object export option does not reduce the file size of full data exports.
It only applies to individual object exports and not to weekly or monthly exports.
References: https://help.salesforce.com/s/articleView?id=sf.data_export.htm&type=5 https://help.salesforce.
com/s/articleView?id=sf.admin_exportdata.htm&type=5

NEW QUESTION # 151
Cloud Kicks has an export of Order and Order Item data from an enterprise resource planning (ERP) system.
The data must be imported into the Salesforce Order and Order Product objects, while maintaining the relationships in the data.
What are two ways the administrator should load the data?
Choose 2 answers

- A. Map an External ID data value to the object.
- B. Use an Upsert operation to load data.
- C. Use an Insert operation to load data.
- D. Replace the Salesforce record ID with the External ID.

Answer: A,C

Explanation:
Use an Insert operation to load data because the data is not already in Salesforce and does not need to be updated or deleted3.
Map an External ID data value to the object because External IDs are used to create relationships between records that are being imported and records that already exist in Salesforce4.
References: 3 https://help.salesforce.com/s/articleView?id=sf.data_loader_insert.htm&type=5 4 https://help.
salesforce.com/s/articleView?id=sf.data_loader_relationships.htm&type=5

NEW QUESTION # 152
Northern Trail Outfitters (NTO) is expending into the U.K. While most of NTO's product are the same as in the US. Pricing will vary from product due to shipping and raw material cost differences.
What should the administrator configure for a smooth rollout to the U.K.?

- A. Add a new U.K Order Form that has the euro symbol instead of the dollar symbol.
- B. Write a flow the translates the currency from dollars to euros using a custom Exchange Rate field.
- C. Configure a U.K Opportunity record type.
- D. Create a new Price Book for the U.K product pricing.

Answer: D

Explanation:
As explained in question 3, a price book is a list of products and their prices for a specific segment of customers or market. By creating a new price book for the U.K product pricing, Northern Trail Outfitters (NTO) can offer different prices for their products in the U.K market due to shipping and raw material cost differences. The price book can also specify which currency is used for the prices, such as pounds or euros.
References: https://help.salesforce.com/s/articleView?id=sf.products_pricebooks_def.htm&type=5

NEW QUESTION # 153
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