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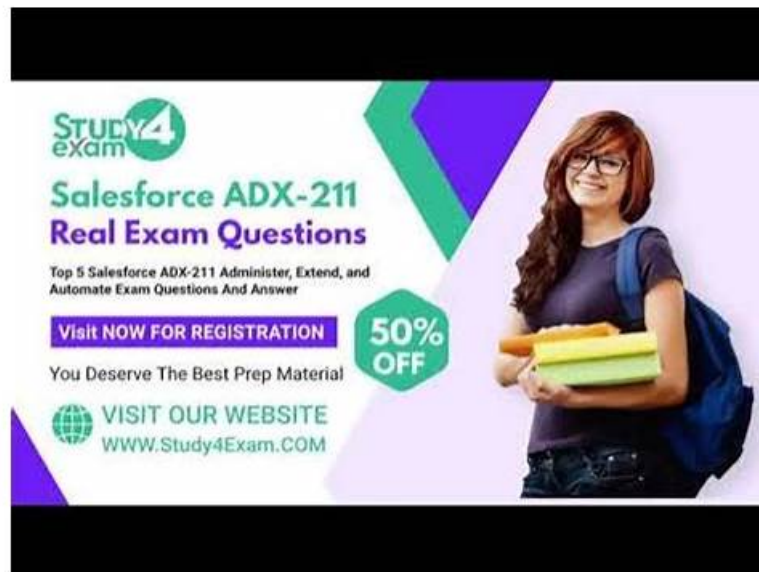
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Salesforce ADX-211 is a challenging exam that requires candidates to have a deep understanding of Salesforce administration concepts and best practices. It is a multiple-choice exam that is 105 minutes long and consists of 60 questions. ADX-211 Exam is available in English and Japanese, and candidates must achieve a passing score of 65% to earn the certification.

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Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q38-Q43):

NEW QUESTION # 38
Salesforce Knowledge offers the ability to store PowerPoint files, PDFs, office documents, and any other type of file with no restriction on size or length. * (1 Point)

- A. False

- B. True

Answer: A

NEW QUESTION # 39

Cloud Kicks has organization-wide snaring defaults on the opportunity set to prvete. However, members of the finance team need to see closed won opportunities. The Drama team members all have roles under the finance director, while the sales team members have roles under the sales marager.

Which two options should the administrator use to meet these criteria?

Choose 2 answers

- A. Share with roles and subordinates of the finance cirector role.
- B. Select all opportunities owned by the sales manager role.
- C. Make an owner-based sharing rule where the wnn field - true.
- D. Create a criteria-based sharing rule where the won field = true.

Answer: A,D

Explanation:

Two options that the administrator should use to meet these criteria are:

Share with roles and subordinates of the finance director role. This option allows you to grant access to records based on the role hierarchy of your org. You can share records with users who are in a specific role or in roles below that role in the hierarchy. In this case, you can share records with roles and subordinates of the finance director role, which includes all the members of the finance team.

Create a criteria-based sharing rule where the won field = true. This option allows you to grant access to records based on certain field values or formulas. You can create a criteria-based sharing rule on opportunities that grants access to records where the won field is true, which means that the opportunity stage is closed won.

The other two options are incorrect because:

Make an owner-based sharing rule where the won field = true is not an option because owner-based sharing rules do not allow you to specify field values or formulas as criteria. Owner-based sharing rules only allow you to share records based on who owns them or what role or group they belong to.

Select all opportunities owned by the sales manager role is not an option because it does not meet the criteria of sharing all closed won opportunities. It only shares opportunities that are owned by users who are in the sales manager role, regardless of their stage.

NEW QUESTION # 40

Cloud Kicks uses a dashboard with multiple components based on Account, Case, and Opportunity reports. The system administrator adds a dashboard filter on Account Owner. When filtering the dashboard by Account Owner, records are now missing from several Opportunity components.

What is the recommended way for the system administrator to resolve this issue?

- A. Use a custom report type for Accounts with or without Opportunities.
- B. Add a cross-filter to the Opportunity source reports.
- C. On the Opportunity components, change the equivalent field.
- D. Create a joined Accounts and Opportunities report for the components.

Answer: B

NEW QUESTION # 41

A sales manager would like a report of accounts with no closed/won opportunities in the last year. How can this requirement be met?

- A. Create a summary report using the Accounts report type with a formula field for opportunity count.
- B. Create a tabular report using the Account report type and add a cross filter using Opportunities.
- C. Create a joined report using the Accounts report type and the Opportunities report types.
- D. Create a customer report type for Accounts without Opportunities.

Answer: C

NEW QUESTION # 42

Universal Containers wants to convert a lookup relationship to a master detail relationship.
What action should the administrator take prior to converting the relationship?

- A. Remove roll-up summary fields on the parent prior to changing the field type.
- B. Delete the current lookup field before adding the new master-detail field.
- C. Ensure all existing records have a value in the current lookup field.
- D. Select the allow re-parenting option on the master-detail relationship field.

Answer: C

NEW QUESTION # 43

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