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Salesforce Certified Administrator Sample Questions (Q119-Q124):

NEW QUESTION # 119

AW Computing wants to prevent users from updating the Account Annual Revenue field to be a negative value or an amount more than \$100 billion.

How should an administrator accomplish this request?

- A. Enable Account Revenue limits in Setup, with 0 as the minimum and 100 billion as the maximum.
- B. Build a scheduled report displaying Accounts with Account Revenue that is negative or greater than 100 billion.
- C. Create a validation rule that displays an error if Account Revenue is below 0 or greater than 100 billion.

- D. Make the Account Revenue field required on the page layout.

Answer: C

NEW QUESTION # 120

A Platform Administrator at Ursa Major Solar wants to add prepopulated subjects for Tasks and Events.

Tasks should have the subjects "Schedule Site Visit" and "Send Contract", while Events should have the subjects "Site Visit" and "Ride Along". What should the administrator configure to achieve this requirement?

- A. Include Schedule Site Visit, Send Contract, Site Visit, and Ride Along picklist values for the Activity subject field.
- **B. Add Schedule Site Visit and Send Contract picklist values for the Task subject field. Add Site Visit and Ride Along picklist values for the Event subject field.**
- C. Create a new custom Subject picklist field on Activity and add the field values.
- D. Add the new values to the predefined field values for the global actions New Event and New Task.

Answer: B

Explanation:

Tasks and Events are both part of the Activity object, but they often require different picklist values for the standard Subject field. To achieve this, the Platform Administrator must manage the picklist values for the Subject field specifically for each record type or activity type. In the Object Manager, under the Activity object (or Task/Event objects individually in some setups), the admin should edit the Subject field. Because Task and Event are distinct entities with their own picklist value sets for the Subject field, the admin can add

"Schedule Site Visit" and "Send Contract" to the Task Subject list and "Site Visit" and "Ride Along" to the Event Subject list. This ensures that when a user creates a Task, they only see task-related subjects, and when they create an Event, they see event-related subjects. Option D is incorrect because it would mix all values together, causing confusion for the users. Option A (Predefined Field Values) is used to set a single default value for a field when an action is clicked, but it does not manage the available list of options in a picklist.

NEW QUESTION # 121

Cloud Kicks uses the standard Account Type field to indicate different account tiers. Users find this confusing, so management has asked that the field be changed to read "Tier" on the page layouts. How should a Platform Administrator implement this change?

- A. Create a global picklist value set.
- B. Edit the Type field and change the name.
- **C. Use Rename Tabs and Labels.**
- D. Build a custom field called Tier and delete Type.

Answer: C

Explanation:

To change the display name of a standard field (like "Account Type") globally across the entire organization, the correct tool is Rename Tabs and Labels in the Setup menu. This tool allows an administrator to modify the singular and plural labels for standard objects and the field labels for their standard fields. By renaming "Type" to "Tier," the change will be reflected on page layouts, in report column headers, and in list views. This is the preferred method because it preserves the underlying data and logic associated with the standard field. Option A is incorrect because standard field names cannot be edited in the "Fields and Relationships" menu. Option C is a destructive and complex process that would require data migration and could break existing reports or integrations. Option D does not address the label of the field itself.

NEW QUESTION # 122

The marketing team wants a new picklist value added to the Campaign Member Status field for the upsell promotional campaign. Which two solutions should the administrator use to modify the picklist field values?

Choose 2 answers

- **A. Edit the picklist values for the Campaign Status in object Manager.**
- B. Add the Campaign Member Statuses related list to the Page Layout.
- **C. Modify the picklist value on the Campaign Member Statuses related list**
- D. Mass modify the Campaign Member Statuses related list.

Answer: A,C

Explanation:

Campaign Status is a standard picklist field on the Campaign object that indicates whether a campaign is planned, in progress, completed, or aborted. Campaign Member Status is a custom picklist field on the Campaign Member object that indicates how a person responded to a campaign, such as sent, responded, registered, attended, etc. To add a new picklist value for Campaign Status, you need to edit the field in Object Manager. To add a new picklist value for Campaign Member Status, you need to modify the field on the Campaign Member Statuses related list on the Campaign page layout. References: https://help.salesforce.com/s/articleView?id=sf.campaigns_fields.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.campaigns_member_status.htm&type=5

NEW QUESTION # 123

If you delete a report and change your mind, you can retrieve it from the recycle bin.

- A. True
- B. False

Answer: B

Explanation:

Section: Volume I

NEW QUESTION # 124

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