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Salesforce Manufacturing-Cloud-Professional (Manufacturing Cloud Accredited Professional) Exam is a certification program designed specifically for professionals who want to demonstrate their expertise in Salesforce Manufacturing Cloud. Manufacturing Cloud Accredited Professional Exam certification program is ideal for individuals who work in the manufacturing industry and are looking to enhance their knowledge and skills in the field of Salesforce. By passing Manufacturing-Cloud-Professional exam, professionals can demonstrate their proficiency in using the Manufacturing Cloud application to manage and optimize their manufacturing operations.

Salesforce Manufacturing Cloud Professional Certification Exam is designed to test and validate the knowledge and skills of professionals working in the manufacturing industry. Manufacturing Cloud Accredited Professional Exam certification exam is designed to assess your understanding of Salesforce's Manufacturing Cloud, including its features, functionality, and integrations with

other Salesforce products. The Manufacturing Cloud Accredited Professional Certification Exam is an excellent opportunity for professionals to demonstrate their expertise and proficiency in using the Salesforce Manufacturing Cloud.

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The Manufacturing-Cloud-Professional Exam comprises 60 multiple-choice questions that must be completed in 105 minutes. Manufacturing-Cloud-Professional exam questions are designed to test the candidate's knowledge of Manufacturing Cloud's various features such as account-based forecasting, sales agreements, and partner relationship management. Candidates must score at least 68% to pass the exam and earn the Manufacturing Cloud Accredited Professional certification.

Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q132-Q137):

NEW QUESTION # 132
Universal Containers is using Sales Agreements and does not want to bring actual orders data into Salesforce. However, they want to use the actual orders data to analyze the effectiveness of their sales agreements. Which Actuals Calculation option in the Sales Agreement Setup must be selected?

- A. Manually using Actual Orders API
- B. Automatically from direct orders.
- C. Manually using API upload
- D. Automatically from orders through contracts

Answer: C

NEW QUESTION # 133
An Admin is creating an app from the Analytics for manufacturing template in Tableau CRM for Manufacturing. Which Rebate Management object supports custom fields for rebate program(s) analysis?

- A. Rebate Member Product Aggregate
- B. Rebate Program
- C. Program Rebate Type Benefit
- D. Program Rebate Type

Answer: A

NEW QUESTION # 134
Universal Containers wants to add a rebate benefit defined by a product dimension. Which related list must be defined to create this dimension?

- A. Payout Mappings
- B. Dimensions Type Mappings
- C. Benefit Mappings
- D. Rebate Type Mappings

Answer: C

Explanation:

Benefit mappings are used to define the product dimensions for a rebate benefit. Product dimensions are the criteria that determine which products are eligible for a rebate benefit. For example, you can create a product dimension based on product family, product line, or product category. You can also create custom product dimensions to suit your business needs1. To create a product dimension for a rebate benefit, you need to add a benefit mapping related list to the benefit record and specify the dimension type and values2. Reference: 1: Define Product Dimensions for Rebate Benefits | Salesforce Help3, 2: Create Benefits and Activate a Program Unit | Salesforce Trailhead4

NEW QUESTION # 135

Universal Containers (UC) is preparing to roll out its new Manufacturing Cloud. UC has asked a group of end users to conduct preliminary testing. A group of 12 users is conducting testing and must give the go-ahead to deploy all settings to the production environment.

Which items are necessary to conduct proper testing?

- A. Process scripts; Sandbox access; Communication guidelines
- B. Profile configuration; Process scripts; User permissions
- C. Sandbox access; Test data; Process scripts

Answer: A

Explanation:

To conduct proper testing of Manufacturing Cloud, the end users need the following items:

Sandbox access: A sandbox is a copy of the production environment that allows users to test changes and features without affecting the live data. Manufacturing Cloud offers different types of sandboxes for different testing purposes, such as learning, pre-release, and base12.

Test data: Test data is a set of realistic and representative data that is used to simulate the actual business scenarios and workflows in Manufacturing Cloud. Test data can be created manually, imported from external sources, or copied from the production environment34.

Process scripts: Process scripts are step-by-step instructions that guide the users through the testing scenarios and expected outcomes. Process scripts help to ensure that the testing is consistent, comprehensive, and aligned with the business requirements .

References: Create a Manufacturing Cloud Trial Org, Try Manufacturing Cloud for Free, Create Test Data for Your Full Sandbox, Import Data into Your Org, [Create a Test Plan for Your Salesforce Implementation], [Test Your Salesforce Implementation].

NEW QUESTION # 136

A salesforce Manufacturing cloud admin wants to change the forecast frequency form quarterly to monthly in the account settings. Which two things do they need to be aware of?

- A. A full regeneration of all the eligible account forecasts will be carried out.
- B. The length of the time that has elapsed since the last change to the forecast setting.
- C. A recalculation of the forecast for the accounts added since the least update will be carried out
- D. All the previously active account forecasts will expire
- E. The administrator grants them to right make changes to the forecast settings in the adjustments.

Answer: A,D

Explanation:
Explanation
Changing the forecast frequency from quarterly to monthly in the account settings will affect the existing account forecasts in two ways:
* A full regeneration of all the eligible account forecasts will be carried out. This means that the existing account forecasts will be deleted and new ones will be created based on the new frequency. The regeneration process may take some time depending on the number of accounts and products involved1.
* All the previously active account forecasts will expire. This means that the account managers will not be
* able to view or edit the old account forecasts that were based on the quarterly frequency. They will only see the new account forecasts that are based on the monthly frequency2.
References: Change the Forecast Frequency, Account Forecast Expiration

NEW QUESTION # 137

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