

AP-208최신시험최신덤프최신덤프로시험패스하기



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>> AP-208최신 시험 최신 덤프 <<

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Salesforce AP-208인증덤프는 실제 AP-208시험의 가장 최근 시험의 기출문제를 기준으로 하여 만들어진 최고품질의 자랑하는 최고적중율의 시험대비자료입니다. 저희 AP-208덤프로 AP-208시험에 도전해보지 않으실래요? AP-208시험에서 불합격 받을시 덤프비용은 환불해드리기에 부담없이 구매하셔도 됩니다.환불의 유일한 기준은 불합격 성적표이고 환불유효기간은 구매일로부터 60일까지입니다.

최신 Accredited Professional AP-208 무료샘플문제 (Q48-Q53):

질문 # 48

Which three of these statements are true for Rollup By Lookup (RBL) in Financial Services Cloud?

- A. The Rollup By Lookup (RBL) configuration updates the corresponding RBL summaries at the diem and group levels
- B. An RBL (Rollup By Lookup) rule displays summary calculations of financial account information, such as account balances.
- C. Person Accounts need to be enabled in order to use the Rollup by Lookup functionality.
- D. Salesforce does not recommend or provide support for creation or customization of Financial Services Cloud RBL rules
- E. RBL rules do not require a lot of processing power.

정답: A,B,D

설명:

The following statements are true for Rollup By Lookup (RBL) in Financial Services Cloud:

An RBL (Rollup By Lookup) rule displays summary calculations of financial account information, such as account balances. You can use RBL rules to aggregate financial account data across different levels of client relationships.

The Rollup By Lookup (RBL) configuration updates the corresponding RBL summaries at the diem and group levels. You can use RBL configuration to define which fields are rolled up and howthey are calculated for each diem and group type. Salesforce does not recommend or provide support for creation or customization of Financial Services Cloud RBL rules. RBL rules are complex and require extensive testing and validation. If you need to create or customize RBL rules, you should contact a certified Salesforce partner or consultant. Verified References: : Salesforce Financial Services Cloud Implementation Guide, page 75. : Salesforce Financial Services Cloud Implementation Guide, page 76. : Salesforce Financial Services Cloud Implementation Guide, page 77.

질문 # 49

A consultant is working with a new customer and has gained a firm understanding of their business processes and systems in preparation for implementing Salesforce Financial Services Cloud.

What should the consultant create as a deliverable for the current state business process?

- A. Word document telling the story of the process from the user's perspective
- **B. An end-to-end visualmap of the process using personas, systems, inputs, and outcomes**
- C. An Excel spreadsheet with steps of the process as rows, and systems and personas in columns
- D. A Powerpoint deck wftJscreenshots of the current systems and callouts towhat is happening on each slide

정답: B

설명:

To document the current state business process for implementing Salesforce Financial Services Cloud, the consultant should create an end-to-end visual map of the process using personas, systems, inputs, and outcomes. A visual map is a tool that can help illustrate the flow of a business process from start to finish, showing the steps, decisions, and dependencies involved in each stage. A visual map can also include personas, systems, inputs, and outcomes to providemore context and detail for each step of the process. Personas are fictional characters that represent the different roles or users that participate in or interact with the process. Systems are the tools or applications that are used to perform or supportthe process. Inputs are the data or information that are required or provided for each step of the process. Outcomes are the results or outputs that are achieved or delivered by each step of the process. Verified References: : Salesforce Help Article 3 : Salesforce Help Article [4]

질문 # 50

Acorporate investment banking associate at Cumulus Capital works with a trusted analyst to create pitch books, analyze market data, and generate reports. The banking associate is looking to capture sensitive deal information in Salesforce. They wish to share the deal information with the trustedanalyst only, without giving access to Salesforce users up the management chain in the Role Hierarchy.

What should a consultant do in Salesforce to build the required sharing model for sensitive deal data?

- A. Use the Opportunity object to capture the deal data and use manual sharing to grant the analyst access.
- B. Use the Financial Deal object to captu

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