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Oracle Order Management Cloud Order to Cash 2025Implementation Professional Sample Questions (Q141-Q146):

NEW QUESTION # 141
A drop ship sales order line is created for an item with quantity as 10. Later, a revision is made on this drop ship sales order to increase the quantity to 15.
At which stage of the fulfillment process, will this change be accepted?

- A. The entire quantity in the purchase order schedule has been shipped by the supplier.
- B. A purchase order is created against the drop ship sales order but it is not yet shipped by the supplier.
- C. The purchase order schedule against this drop ship sales order line has been partially shipped.
- D. A requisition is created from the drop ship sales order but the purchase order is yet to be created.

Answer: D

Explanation:
The drop ship flow is a variation of the order-to-cash flow, where ordered items are sourced from a supplier1.
A revision on a drop ship sales order line to increase the quantity will be accepted only if the requisition is created from the drop ship sales order but the purchase order is yet to be created.This is because once the purchase order is created, the quantity on the sales order line cannot be changed2. If the purchase order is partially or fully shipped by the supplier, the sales order line is also partially or fully fulfilled and cannot be revised.
:
How Drop Ship Works in Order Management
How Order-to-Cash Works in Order Management

NEW QUESTION # 142
Which four statements apply to the "Lead Time" mode?

- A. The item is promised on the requested date irrespective of availability.
- B. Calendars and transit time constraints are respected.
- C. No supply availability search is performed.
- D. Lead time must be configured using the same method across organizations.
- E. The order promising engine does not generate any pegging.
- F. Lead time can be specified in multiple ways.

Answer: A,C,E,F

Explanation:
The "Lead Time" mode is one of the two promising modes that Oracle Order Management Cloud Order to Cash supports.In this mode, the order promising engine uses predefined lead times to promise sales orders without considering the actual supply availability or demand1. The following statements apply to this mode:
* The order promising engine does not generate any pegging.Pegging is the process of linking the supply and demand elements to show the relationship between them.In the "Lead Time" mode, there is no pegging because the order promising engine does not search for available supply or allocate it to the demand2.
* The item is promised on the requested date irrespective of availability.The order promising engine promises the item on the requested date as long as it is within the lead time window. The lead time window is the period between the current date and the latest possible date to promise the item based on the lead time.The order promising engine does not check the actual availability of the item in the inventory or the supply chain1.
* Lead time can be specified in multiple ways.The order promising engine can use different types of lead times to promise the sales orders, such as transit lead time, processing lead time, user-defined lead time, and cumulative manufacturing lead time.The lead time can also vary depending on the item, the source location, the destination location, and other factors3.
* No supply availability search is performed.The order promising engine does not perform any supply availability search in the "Lead Time" mode. It only uses the predefined lead times to promise the sales orders.This mode is suitable for scenarios where the supply availability is not a constraint or the supply chain is stable and predictable1.
:
How the Lead Time Based Promising Mode Determines Promising
Overview of Pegging

How Order-to-Cash Works in Order Management

NEW QUESTION # 143

Which two attributes can you use to group shipment lines into a single shipment? (Choose two.)

- A. Ship-to location
- B. FOB
- C. Carrier
- D. Sales Order
- E. Item

Answer: A,B

Explanation:
A shipment comprises a set of shipment lines, grouped by certain common shipping attributes, that are scheduled to be shipped to a customer's ship-to location on a specific date and time. You can include items from different sales orders in a shipment. You can either manually or automatically group shipment lines to create a shipment. The shipment lines are grouped by the mandatory default criteria: ship-from location and ship-to location. However, you may also include additional grouping criteria, such as customer, freight terms, FOB (Free on board), and shipping method.

NEW QUESTION # 144

Order Management Cloud can be integrated with multiple order capture and fulfillment systems. This is achieved through setup of the External Interface Layer.
Which configuration is NOT involved in setting up the External Interface Layer?

- A. Manage External Interface Routing Rules
- B. Manage External Interface Transformation Style Sheets
- C. Manage External Interface Web Serve Details
- D. Manage Business Event Trigger Points
- E. Manage Integration with Oracle Fusion Order Management

Answer: D

Explanation:
Setting up the External Interface Layer in Oracle Order Management Cloud Order to Cash involves managing the integration with Oracle Fusion Order Management, managing external interface transformation style sheets, managing external interface routing rules, and managing external interface web service details1. However, managing business event trigger points is not directly involved in setting up the External Interface Layer1.
:
Integrate Order Management with Source Systems

NEW QUESTION # 145

Which action must be performed on the orchestration process user interface to activate an orchestration process after the order orchestration configurations are completed?

- A. Release and deploy the orchestration process.
- B. Release the orchestration process.
- C. Download the generated orchestration process.
- D. Validate the orchestration process.

Answer: A

Explanation:
https://docs.oracle.com/en/cloud/saas/supply-chain-management/r13-update17d/faiom/setting-up- orchestration-processes.html#FAIOM1702198

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