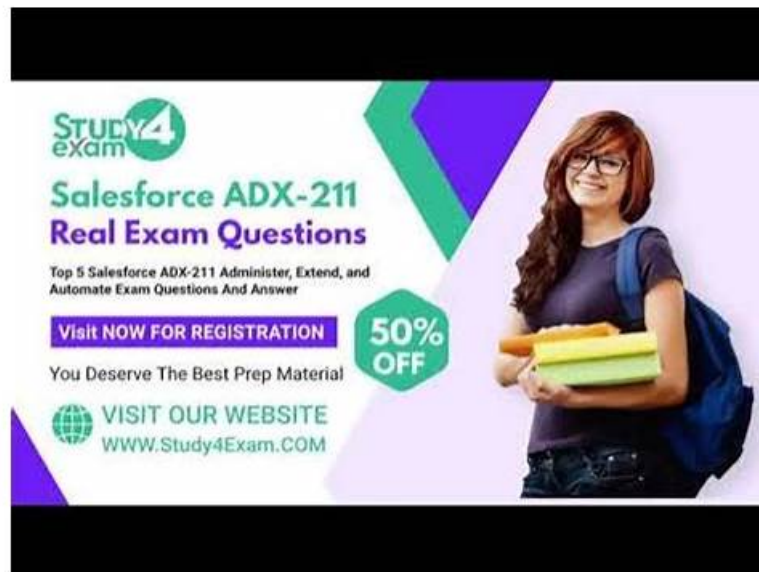


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Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q10-Q15):

NEW QUESTION # 10

Universal Containers wants to ensure that the following opportunity fields are present on each record at the negotiation/review or won stages:

Amount (Currency) is populated.

The Ready to Close (Checkbox) must also be true.

Which validation rule error condition should the administrator configure to meet these requirements?

A)

```
AND(OR(StageName = "Negotiation/Review", StageName = "Closed Won"),OR(ISBLANK( Amount ),Ready_to_Close__c = FALSE))
```

B)

```
AND(OR(ISPICKVAL(StageName, "Negotiation/Review"), ISPICKVAL(StageName, "Closed Won")),OR(ISBLANK( Amount ),Ready_to_Close__c = FALSE))
```

C)

```
AND(OR(ISPICKVAL(StageName, "Negotiation/Review"), ISPICKVAL(StageName, "Closed Won")),OR(NOT(ISBLANK( Amount )),Ready_to_Close__c = TRUE))
```

D)

```
AND(OR(StageName = "Negotiation/Review", StageName = "Closed Won"),OR(ISBLANK( Amount ),Ready_to_Close__c = TRUE))
```

- A. Option A
- B. Option B
- C. Option D
- **D. Option C**

Answer: D

NEW QUESTION # 11

The Cloud Kicks security team has seen an increase in unattended device attacks, where hackers can view sensitive information when users leave devices unlocked in public settings. The security team wants to ensure Salesforce data cannot be viewed after 10 minutes of inactivity.

What is the recommended security setting to configure?

- A. Lock sessions to the domain in which they were first used.
- B. Require a high assurance session.
- C. Enforce login IP ranges on every request.
- **D. Force logout on session timeout.**

Answer: D

NEW QUESTION # 12

AW Computing has implemented the Contacts to Multiple Accounts functionality. Users should be able to distinguish between contacts and related contacts.

What should the administrator do to configure the account page layout?

- **A. Display the related contacts related list and add the direct field.**
- B. Display the contacts related list and add the related field.
- C. Display both the contacts and the related contacts related lists.
- D. Display the related accounts related list on the page layout.

Answer: A

Explanation:

Displaying the related contacts related list and adding the direct field will allow users to distinguish between contacts and related contacts. The related contacts related list shows all contacts that are related to an account, either directly or indirectly. The direct field indicates whether a contact is directly associated with an account or not. By adding this field to the related list, users can easily see which contacts are direct and which are not. Reference: https://help.salesforce.com/s/articleView?id=sf.contacts_multiple_accounts.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.contacts_multiple_accounts_direct_field.htm&type=5

NEW QUESTION # 13

The VP of Finance wants to ensure that once an opportunity is closed, it cannot be modified by any user. How can an administrator meet this requirement?

- A. Create an opportunity validation rule with the formula: `PRIORVALUE(IsClosed) = True`.
- B. Set all fields to Read-Only on the standard Closed Opportunity page layout.
- C. Set the Do Not Modify Closed Opportunity permission for all profiles.
- D. Create a workflow field update to update the IsClosed field to True if a closed opportunity is modified.

Answer: A

NEW QUESTION # 14

Ursa Major Solar wants to add a chat component to its corporate website, where its service agents can respond directly from Salesforce.

What are two considerations the administrator should understand before adding Chat to the Service Console? Choose 2 answers

- A. Chat can only be added to Console navigation Lightning apps.
- B. Chat can only be added to Standard navigation Lightning apps.
- C. Chat is unavailable in Lightning Experience if also using Omni-Channel.
- D. Chat must be routed with Omni-Channel in Lightning Experience.

Answer: A,D

Explanation:

Chat must be routed with Omni-Channel in Lightning Experience because Omni-Channel is the only way to route chats to agents in Lightning Experience¹. Chat can only be added to Console navigation Lightning apps because Chat is a console app feature and requires a console app with a console navigation style². Reference: 1 https://help.salesforce.com/s/articleView?id=sf.live_agent_chat_omnichannel.htm&type=5 2 https://help.salesforce.com/s/articleView?id=sf.live_agent_chat_app.htm&type=5

NEW QUESTION # 15

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