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## SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q41-Q46):

### NEW QUESTION # 41

You want to change the default description of a specific condition type for selected condition records. How can you achieve this?

Note: There are 2 correct answers to this question.

- A. Use report COND\_AV.
- B. Use the Manage Prices - Sales app.
- C. Use the Creation of Pricing Lists app.
- D. Use the Change condition (VK12) transaction.

**Answer: B,D**

Explanation:

To change the default description of a specific condition type for selected condition records, you can:

A. Use the Manage Prices - Sales app: This Fiori app allows for the management and adjustment of pricing conditions, including descriptions.

D. Use the Change condition (VK12) transaction: This transaction allows for the maintenance of condition records, including the ability to modify descriptions.

### NEW QUESTION # 42

Which of the following are characteristics of an invoice list process? Note: There are 2 correct answers to this question.

- A. You must create an invoice list at specified time intervals or on specific dates.
- B. You must set up a periodic billing plan for the invoice list creation.
- C. You use preliminary billing documents for the invoice list creation.
- D. You must send the payer a single invoice list instead of the individual invoices.

**Answer: A,D**

Explanation:

Characteristics of an invoice list process include:

B. You must send the payer a single invoice list instead of the individual invoices: This consolidates multiple invoices into a single document for the payer.

C. You must create an invoice list at specified time intervals or on specific dates: This defines the periodic nature of invoice list creation, bundling invoices over a set period.

### NEW QUESTION # 43

You want to ensure that only complete sales documents can be saved.

How can you achieve this?

- A. Set Dialog Message for Incompletion flag in the configuration for the relevant sales document types.
- B. Set the No Change Possible flag in the partner determination procedure of the sold-to party.
- C. Assign an incompleteness procedure to all schedule line categories used in sales.
- D. Activate the General option in status groups used in checks for sales document header fields.

**Answer: A**

Explanation:

To ensure that only complete sales documents can be saved, the most effective approach is:

A. Set Dialog Message for Incompletion flag in the configuration for the relevant sales document types.

By setting this flag for the sales document types in the configuration, the system will prompt a dialog message for any incomplete fields based on the assigned incompleteness procedures. This will prevent users from saving the sales document until all mandatory fields are filled out, thereby ensuring the completeness of the document.

#### NEW QUESTION # 44

Which fields are used to determine the delivery item category? Note: There are 3 correct answers to this question.

- A. Higher-level item category
- B. MRP type
- C. Shipping point
- D. Item category group
- E. Delivery type

Answer: A,D,E

Explanation:

The delivery item category is determined using:

A . Higher-level item category: This can influence the determination of sub-item categories in deliveries.

C . Delivery type: This plays a direct role in how items within the delivery are categorized.

E . Item category group: Defined in the material master, this influences the default item category in sales and delivery documents.

#### NEW QUESTION # 45

To which elements do you assign a partner determination procedure? Note: There are 3 correct answers to this question.

- A. Delivery item category
- B. Sales item category
- C. Delivery type
- D. Business partner category
- E. Account group

Answer: B,C,E

Explanation:

Basic Functions (customizing)

#### NEW QUESTION # 46

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