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SAP C_BCSBN_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.
Topic 2	Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.

Topic 3	• Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.
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SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Sample Questions (Q28-Q33):

NEW QUESTION # 28

How does the asset management module in SAP Business Suite enhance uptime and predict failures within the energy sector through AI-driven maintenance processes?

- A. CO Integrates maintenance processes
- B. Improves transportation
- C. Tracks financial performance
- D. Automates procurement

Answer: A

Explanation:

Solution:

The correct answer from learning.sap.com regarding how the asset management module in SAP Business Suite enhances uptime and predicts failures in the energy sector through AI-driven maintenance is:

* D. CO Integrates maintenance processes

SAP's asset management module (often referred to as SAP Asset Performance Management or SAP Intelligent Asset Management) deeply integrates maintenance workflows-leveraging AI for predictive maintenance. This enables real-time monitoring, anomaly detection, and proactive scheduling, thereby improving asset availability, minimizing unplanned downtime, and optimizing maintenance tasks within energy operations community.sap.comsap.com.

NEW QUESTION # 29

How do discussions of supply chain challenges help align SAP Business Network's digital interaction with COO goals?

- A. By studying marketing strategies to improve audience reach
- B. By investigating employee training needs
- C. By focusing on financial performance metrics
- D. By addressing visibility and collaboration

Answer: D

Explanation:

Solution:

The correct answer from learning.sap.com is:

* D. By addressing visibility and collaboration

Discussions about supply chain challenges are directly aligned with COO goals as they emphasize enhancing transparency throughout the supply chain and fostering digital collaboration with partners. This alignment supports effective, resilient operations and ensures

the COO's focus on seamless connectivity and real-time visibility is met.

NEW QUESTION # 30

How does the integration of product lifecycle management with logistics in SAP Transportation Management accelerate the market entry of new consumer products?

- A. Connects product development and logistics processes
- B. Increases production efficiency
- C. Aligns financial planning and resource management
- D. Automates procurement

Answer: A

Explanation:

Solution:

The correct answer from learning.sap.com is:

* B. Connects product development and logistics processes

This integration ensures that logistics considerations-such as packaging requirements, transportation planning, and distribution-are aligned directly with product design and development timelines, enabling faster time-to market for new consumer products.

NEW QUESTION # 31

How do inventory optimization features in SAP IBP help companies to improve transparency in inventory management?

- A. Integrates third-party systems
- B. Simplifies procurement procedures
- C. Establishes connections between data sources
- D. Automates financial reporting

Answer: C

Explanation:

Solution:

The correct answer from learning.sap.com on how inventory optimization in SAP IBP improves transparency in inventory management is:

* B. Establishes connections between data sources.

SAP IBP enhances transparency by integrating diverse data-real-time ERP figures, forecasting models, supply signals, and external inputs-into a unified planning platform. This centralized visibility ensures stakeholders across the supply chain can make informed, aligned decisions based on real-time inventory insights.

Options A, C, and D are not highlighted in the context of transparency via inventory optimization on learning.sap.com

NEW QUESTION # 32

How does geolocation tracking in SAP Transportation Management reduce costs and improve carrier interactions for transporting perishable goods?

- A. Optimizes financial processes
- B. Improves production processes
- C. Manages global logistics using real-time geolocation
- D. Automates procurement

Answer: C

Explanation:

Solution:

Based solely on content from learning.sap.com (and related SAP documentation), the correct answer is:

* D. Manages global logistics using real-time geolocation

Geolocation tracking in SAP Transportation Management, particularly via SAP Business Network Global Track & Trace, provides real-time visibility across global logistics networks. This functionality reduces costs and enhances interactions with carriers-especially for perishable goods-by enabling predictive ETAs, milestone awareness, event-triggered alerts, and seamless collaboration with

The other options (A, B, and C) are not relevant to geolocation tracking in this context.

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