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As a Sharing and Visibility Architect, you will be working on the most complex sharing and visibility requirements that require

advanced skills and experience. You will need to leverage deep technical skills to optimize a project's sharing architecture, design efficient sharing rules, maintain field-level security, and drive the implementation of access controls. Salesforce Certified Sharing and Visibility Architect certification will prepare you for advanced Salesforce architect and consulting roles that require deep expertise in sharing and visibility, security models, and governance frameworks. Additionally, this certification will provide you with a comprehensive set of skills that will enable you to lead enterprise-level projects with confidence and drive innovation in Salesforce architecture.

## Salesforce Certified Sharing and Visibility Architect Sample Questions (Q33-Q38):

### NEW QUESTION # 33

The sales managers at Universal Containers requested their teams to define each user's role on their accounts in order to provide an easy way to establish accountability and collaboration. Sales managers also requested that sales associates should only get the following permissions: 1. Read access to the accounts. 2. Read access to cases related to the accounts. 3. No access to deals related to the accounts.

The sales associates may be granted access to opportunities when needed.

Assuming the overall sharing model of the organization is Private and no sharing rules are configured on the Account object, how should an architect achieve these requirements?

- A. Use Account teams to define access to accounts as well as opportunities and cases related to accounts.
- B. Use Account teams and Case teams. No configuration required for the Opportunity object.
- C. Use Account teams and sharing rules to share cases with sales associates. No change required to the Opportunity object.

**Answer: A**

Explanation:

\* Account Teams: Enable fine-grained access control on accounts and related records (e.g., opportunities and cases). They allow defining the role of each user for collaboration and accountability.

\* Sales Associate Permissions:

\* Assign Read access to accounts.

\* Assign Read access to cases using the account team role.

\* No access to opportunities by default. Access can be granted on an as-needed basis via manual sharing or role-specific configuration.

\* Why Option A is Correct: Account Teams provide a flexible and scalable way to configure access to related records based on the defined roles, fulfilling all requirements.

\* Why Others Are Incorrect:

\* Option B: Case Teams are unnecessary as the Account Team can handle case sharing.

\* Option C: Sharing rules on cases add unnecessary complexity when Account Teams can directly manage case access.

For comprehensive guidance, refer to the Salesforce documentation on Account Teams: <https://help.salesforce.com/>

### NEW QUESTION # 34

A support representative at Universal Containers created a report to view all her open cases that have been created in the past 7 days and saved the report in the "Private Reports" folder.

Who can view and run the report?

- A. The report owner and users with the View All Data permission
- B. The report owner
- C. The report owner and any users who have been given access to the "My Private Reports" folder

**Answer: B**

### NEW QUESTION # 35

What vulnerability can exist when controllers use dynamic rather than static queries and bind variables?

- A. Buffer Overflow Attacks.
- B. SOQL Injection.
- C. Record Access Override.

- D. Cross-site scripting

**Answer: B**

#### NEW QUESTION # 36

Universal Containers has set the Org-Wide Sharing Default for Accounts to Private and has created some sharing rules to extend access based on certain data access policies. An architect has been asked to review access to a certain set of key customer accounts. How might this review be conducted?

- **A. Export the Account Share table and review.**
- B. Run a Report on Sharing in the Admin Console.
- C. Use the Sharing button on each customer Account.
- D. Log in as each user and Run the All Accounts List View.

**Answer: A**

Explanation:

Explanation

The best way to review access to a certain set of key customer accounts is to export the Account Share table and review it. The Account Share table stores all the sharing records that grant access to accounts, including manual sharing, sharing rules, team sharing, and implicit sharing<sup>4</sup>. The other options are either not feasible or not comprehensive.

#### NEW QUESTION # 37

A banking company uses a VIP Flag in the Contact Object that they want only Private Banking Reps to see. Which approach is recommended to meet this requirement?

- **A. Set the Field Level Security for the VIP Flag field so that it is visible to Private Banking Rep Profile.**
- B. Define a page layout for Contact Object and add the VIP Flag field for that layout. Remove the VIP Flag field from other layouts.
- C. Change the type of VIP Flag field to a picklist, define a new record type for the Contact Object and make the picklist field available for Editing.

**Answer: A**

Explanation:

Field-Level Security (FLS) is the most secure and efficient method to restrict visibility of sensitive fields like the VIP Flag to specific user groups or profiles. FLS is applied at the field level, ensuring that users who lack permission cannot view, edit, or access the field, regardless of the sharing or page layout configurations.

\* Option A: Changing the field type to a picklist and using record types unnecessarily complicates the solution. Record types are typically used for different business processes, not for field-level security.

\* Option B: Using page layouts restricts visibility on the UI but doesn't secure the field from API or report-level access. Users with access to the object could still retrieve the field's data.

\* Option C: Setting FLS ensures that the field is hidden everywhere it appears (e.g., UI, reports, APIs) for all profiles except the Private Banking Rep Profile. This is the most effective and Salesforce- recommended method for sensitive data control.

References:

\* Field-Level Security Overview

\* Best Practices for Securing Sensitive Data

#### NEW QUESTION # 38

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