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SAP C_BCSSS_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Business Value, Opportunity and Differentiators: This section of the exam measures the skills of sustainability sales consultants and covers how SAP Sustainability Solutions create business value. It evaluates the ability to identify opportunities in sustainability transformation and clearly communicate SAP's differentiators in the market. The focus is on helping professionals position SAP solutions as impactful, value-driven tools within sustainability conversations.
Topic 2	<ul style="list-style-type: none">• Sustainable Business Concepts, Compliance and Use Cases: This section of the exam measures the skills of sustainability advisors and focuses on fundamental concepts of sustainable operations. It covers key compliance frameworks, real-world use cases, and the practical applications of sustainability initiatives across industries. Professionals are expected to show awareness of how regulations and best practices shape business sustainability.
Topic 3	<ul style="list-style-type: none">• SAP Sustainability Solutions, Processes and Strategy: This section of the exam measures the skills of SAP solution positioning specialists and covers an in-depth understanding of SAP's sustainability portfolio. It emphasizes the role of SAP processes in environmental, social, and governance (ESG) goals and how SAP's strategy aligns with broader sustainable business practices. The knowledge evaluated here helps in confidently mapping customer needs to relevant SAP sustainability tools.

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SAP Positioning SAP Sustainability Solutions as part of SAP Business Suite Sample Questions (Q14-Q19):

NEW QUESTION # 14

Which of the following solutions are specifically designed to support compliance with sustainability regulations and reporting requirements?

- A. SAP's generative AI hub
- B. SAP Product Lifecycle Management
- C. SAP Business Technology Platform
- **D. SAP Sustainability Control Tower**

Answer: D

NEW QUESTION # 15

Which industries benefit most from SAP Sustainability Footprint Management?

Note: There are 3 correct answers to this question.

- A. Professional services
- B. Finance and banking
- **C. Chemicals**
- **D. Consumer products**
- **E. Industrial manufacturing**

Answer: C,D,E

NEW QUESTION # 16

What business risks do customers face if they avoid engaging with their corporate sustainability challenge according to SAP? Note: There are 3 correct answers to this question.

- **A. Difficulties in attracting and retaining talent who are concerned with sustainability issues.**
- B. The risk that productivity drops due to increased temperatures.
- C. The risk that their plants and buildings end up exposed to flooding and other climate impacts.
- **D. The risk of reputational damage as customers increasingly choose to move to companies more aligned with their sustainable values.**
- **E. The risk of increased compliance costs, associated with the increasing number and scope of sustainability regulations.**

Answer: A,D,E

NEW QUESTION # 17

Which of the following represents the current market state for sustainability solutions according to SAP?

- A. Most major innovation has been done and solutions are becoming commoditized. Therefore, SAP competes mainly on price and not capabilities.
- B. The sustainability solutions market is still developing, with significant potential for growth and evolution. This stage of maturity provides SAP with substantial opportunities to shape and dominate the market.
- **C. Pure-play vendors are just starting to enter the market, and SAP has an opportunity through integrated business processes and data, and also its extensive AI portfolio.**
- D. The sustainability solutions market has minimal competition, as SAP's competitors are still evaluating their response to growing regulation.

Answer: C

NEW QUESTION # 18

What is one of the key areas addressed by SAP's sustainability solutions?

- A. Implementation of AI-powered marketing campaigns
- B. Data transparency specifically for environmental NGOs
- C. Development of e-commerce campaigns
- D. Regulatory compliance and reporting

Answer: D

NEW QUESTION # 19

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