

# C\_S4CS\_2508 Cert Exam - C\_S4CS\_2508 Exam Training



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## SAP C\_S4CS\_2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S</li> <li>4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.</li> </ul>

Topic 4	<ul style="list-style-type: none"> <li>• Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>• System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S</li> <li>• 4HANA Cloud Public Edition.</li> </ul>
Topic 6	<ul style="list-style-type: none"> <li>• Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.</li> </ul>
Topic 7	<ul style="list-style-type: none"> <li>• Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.</li> </ul>
Topic 8	<ul style="list-style-type: none"> <li>• Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.</li> </ul>

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## SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q36-Q41):

### NEW QUESTION # 36

In a predictive model, what does prediction confidence measure?

- A. The ability to produce results with a constant level of correctness
- B. How well the model can maintain its accuracy and performance when used on new data
- C. How good the model is at explaining what we're trying to predict when it's used on the data we trained it on
- D. The percentage of correct responses in the output dataset

**Answer: B**

### NEW QUESTION # 37

In a predictive model for sales, what does the quotation conversion rate measure?

- A. The percentage of net values converted from quotations into sales orders
- B. The percentage of the number of order items that was converted from quotation items
- C. The percentage of the number of orders that was converted from quotations
- D. The percentage of net values converted from quotations into billing documents

**Answer: C**

**NEW QUESTION # 38**

When you create a sales order item, in which sequence is the master data read to determine the delivering plant?

- A. Sales order header → Customer master → Material master
- B. Sales order → Delivery plant → Material master
- C. Customer master → Material master → Sales order header
- **D. Sales area → Shipping conditions → Plant determination**

**Answer: D**

**NEW QUESTION # 39**

Which of the following are captured in a completed Digital Discovery Assessment? Note: There are 2 correct answers to this question.

- **A. Business role permission requirements**
- B. Target customer go-live date
- **C. Known integration requirements**
- D. SAP Fiori application extensions

**Answer: A,C**

**NEW QUESTION # 40**

In SAP Central Business Configuration, which activities can you perform during Product-Specific Configuration? Note: There are 3 correct answers to this question.

- **A. Change approval thresholds**
- B. Create new scope items
- C. Modify building blocks
- **D. Add new sales organizations**
- **E. Add blocking reasons for billing**

**Answer: A,D,E**

**NEW QUESTION # 41**

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