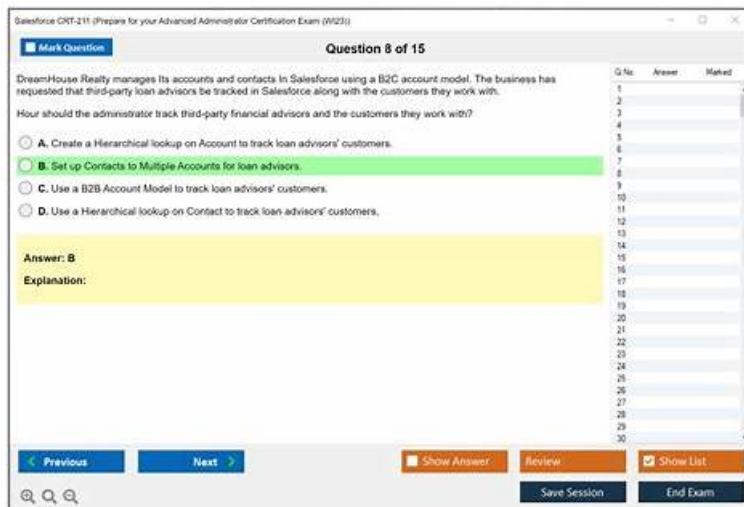


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Salesforce CRT-211 (Certification Preparation for Advanced Administrator) is a widely recognized certification program designed for professionals who seek to demonstrate their expertise in advanced Salesforce administration. Certification Preparation for Advanced Administrator certification exam is designed to test the skills and knowledge required to manage and administer complex Salesforce environments. CRT-211 Exam is intended for experienced Salesforce administrators who want to advance their career and demonstrate their mastery of Salesforce administration.

Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q176-Q181):

NEW QUESTION # 176

The VP of Finance wants to ensure that once an opportunity is closed, it cannot be modified by any user. How can an administrator meet this requirement?

- A. Create a workflow field update to update the IsClosed field to True if a closed opportunity is modified.
- B. Set all fields to Read-Only on the standard Closed Opportunity page layout.
- C. Set the Do Not Modify Closed Opportunity permission for all profiles.
- D. **Create an opportunity validation rule with the formula; PWORVALUE(IsClosed) - True.**

Answer: D

NEW QUESTION # 177

The VP Sales wants to require that the Next Step field is always updated when an opportunity stage is changed. How can this process be automated?

- A. Create a workflow rule with the following formula: AND (ISCHANGED (StageName) , NOT (ISCHANGED (NextStep)))
- B. Create a workflow rule with the following formula: AND (ISCHANGED(ISPICKVAL(StageName)), NOT (ISCHANGED (NextStep))))
- C. Create a validation rule with the following formula: AND (ISCHANGED(ISPICKVAL(StageName)), NOT (ISCHANGED (NextStep))))
- D. **Create a validation rule with the following formula: AND (ISCHANGED (StageName) , NOT (ISCHANGED (NextStep)))**

Answer: D

NEW QUESTION # 178

Which two ways can an administrator review the page performance for a Lightning record page?

Choose 2 answers

- A. **Lightning Usage App**
- B. Pages Menu
- C. Activation Button
- D. **Analyze Button**

Answer: A,D

Explanation:

To review the performance of a Lightning record page, administrators can utilize two key tools:

Lightning Usage App:

The Lightning Usage App provides insights into user engagement and performance metrics for Lightning Experience.

Within this app, administrators can view specific metrics related to page load times and other performance factors.

This is a helpful resource for tracking usage and identifying potential issues with page speed or performance across the org.

Analyze Button:

The Analyze button is available within the Lightning App Builder when editing a Lightning record page.

By clicking this button, administrators can run a performance analysis on the page layout, which provides specific recommendations for optimizing page load times and improving overall user experience.

The tool evaluates components, their configuration, and potential sources of delay, giving direct feedback on areas to improve.

These two options directly provide performance analysis capabilities for Lightning record pages. The other options listed do not offer direct access to page performance metrics:

Activation Button is used for setting page visibility rules and activating a page, not for performance analysis.

Pages Menu helps in navigating and managing pages but does not provide performance metrics.

Using both the Lightning Usage App and the Analyze button allows administrators to comprehensively review and optimize Lightning page performance for improved user experience.

NEW QUESTION # 179

Sales teams at Cloud Kicks ask each visiting customer to fill out a form that captures their contact information and some basic footwear preferences. This information is saved to a spreadsheet and used by the sales team to alert their contacts when new shows are added to the inventory that matches their preferences. The sales team wants to be able to track this in Salesforce and see the information when viewing the contact Record.

Which two ways should the administrator configure this requirement?

Choose 2 answers

- A. Data Loader
- B. Schema Builder
- C. Lightning Object Creator
- D. Lookup Field

Answer: A,C

Explanation:

Data Loader is a tool that allows administrators to import, export, insert, update, delete, or upsert records in Salesforce using CSV files. Data Loader can handle large data sets and complex data transformations. Data Loader can be used to import records for a custom object from a spreadsheet. Lightning Object Creator is a tool that allows administrators to create custom objects in Salesforce from spreadsheets. Lightning Object Creator can automatically map spreadsheet columns to fields and create relationships between objects. Lightning Object Creator can be used to create a custom object from a spreadsheet and import records at the same time.

NEW QUESTION # 180

An administrator has been tasked with sending an email notification to all project team members when project status is changed to Allocated. Project teams contain users from different departments and different roles.

How should an administrator ensure the proper users will receive the email?

- A. Configure a queue for the project team and have members view the queue's list view.
- B. Move the project users to the same role and send the email alert to everyone in the role.
- C. Create public groups for each project team and send the email alert to the project group.
- D. Use sharing rules to automatically share with the individual users in the project team.

Answer: C

NEW QUESTION # 181

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