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Salesforce Certified Nonprofit Cloud Consultant (NPC) Sample Questions (Q55-Q60):

NEW QUESTION # 55
A nonprofit organization wants board members to be able to review details of the grant applications received by the organization. Which component included on the Grantmaking Experience Cloud template should the organization use?

- A. Batch Assign Reviews
- B. Form Review
- C. Form Overview

Answer: B

Explanation:
In Nonprofit Cloud for Grantmaking, the "Reviewer" persona (often a board member or external expert) needs a specialized interface to look at submitted data without accidentally changing it.
Salesforce provides a specific Lightning component in the Grantmaking Experience Cloud template called Form Review.
How the Form Review Component Works:
* Read-Only Presentation: This component is designed to render the data captured via the Discovery Framework (the application questions) in a clean, read-only format. It ensures the board member sees the applicant's responses exactly as they were submitted.
* Integration with Assessments: The Form Review component works in tandem with the Dynamic Assessment records. It "pulls" the answers from the assessment and displays them in a structured layout on the portal page.
* Use Case: When a board member logs into the portal to evaluate a grant, they click on an application.
The page they land on includes the Form Review component, allowing them to scroll through the project description, budget summaries, and impact goals.
Why other options are incorrect:
* Form Overview (Option C): This component is typically used by the applicant to see a "Table of Contents" or a status summary of their own application (e.g., "Section 1: Complete, Section 2: In Progress").
* Batch Assign Reviews (Option B): This is an administrative tool used by the internal Grant Manager to distribute applications to different reviewers; it is not the component used by the reviewer to actually see the application details.
By using the Form Review component, a consultant provides a professional and secure evaluation experience for the board, ensuring they have all the context needed to make funding decisions.

NEW QUESTION # 56
A Nonprofit Cloud consultant is troubleshooting Accounting Subledger records that are not being created as expected. What should the consultant use to see which jobs have run recently and whether there have been any errors?

- A. Monitor Workflow Services
- B. Event Monitoring Analytics App
- C. Scheduled Jobs

Answer: A

Explanation:
In the modern Nonprofit Cloud (NPC) architecture, high-volume and complex data processes-such as the generation of financial records for the Accounting Subledger-are managed by the Industries Common Features framework.
When a consultant is troubleshooting why records are not being created, they must look beyond standard Salesforce "Scheduled Jobs" and into the specialized monitoring tools built for Industry Clouds. The Monitor Workflow Services (accessible via the "Industries Service Excellence" or "Monitor Workflow" setup areas) is the central dashboard for tracking the health of these automated processes.
How to Use Monitor Workflow Services for Troubleshooting:
* Accessing the Monitor: The consultant navigates to Setup and searches for Monitor Workflow Services.
* Identifying the Job: The consultant looks for entries related to the Accounting Subledger or the Data Processing Engine (DPE) jobs that power the subledger logic.
* Analyzing Run History: The tool displays a list of recent executions, including the Start Time, End Time, and Status (e.g., Success, Failed, or Completed with Errors).
* Drilling into Errors: If a job fails, the consultant can click on the specific run ID to view the error logs. This provides granular detail, such as "Record Lock Contention," "Validation Rule Violation," or

"Missing Required Mapping," which explains why the financial records were not generated.
This tool is essential because NPC's Subledger often relies on Batch Management and DPE. These processes run asynchronously in the background. Standard Scheduled Jobs (Option A) only show that the "trigger" fired, not whether the internal industry logic successfully completed its task. Monitor Workflow Services provides the "end-to-end" visibility required for a consultant to ensure the nonprofit's financial data is accurately flowing from Fundraising into the subledger.

NEW QUESTION # 57

A nonprofit needs more insight into why some corporate sponsorships are closing and why others are lost.
They want to evaluate information including pipeline value, number of opportunities, Pardot score, win/lost percentage, stage value, and a table of opportunities. The system admin wants to deploy a solution quickly.
Which solution should a consultant recommend?

- A. Insights Platform Data Integrity
- B. NPSP Advanced Mapping
- C. B2B Marketing Analytics
- D. Salesforce Reports

Answer: D

Explanation:
When a nonprofit requires immediate visibility into their opportunity pipeline and win/loss metrics, the most efficient and "quick to deploy" solution is Salesforce Reports and Dashboards.
Why Salesforce Reports is the best fit:
* Standard Functionality: Reports are a native part of the Salesforce platform. There is no additional software to install or license to procure.
* Cross-Object Reporting: Salesforce allows for "Opportunities with Pardot (Account Engagement)" report types. This allows the consultant to pull in the Pardot Score alongside standard Opportunity fields like Stage, Amount, and Probability.
* Visual Analytics: Using a Dashboard, the consultant can create a "Corporate Sponsorship Pipeline" view. They can include:
* Funnel Charts: For pipeline value by stage.
* Summary Tables: To list the specific opportunities.
* Gauge Charts: For the win/loss percentage.
* Speed of Deployment: A consultant can build a comprehensive dashboard meeting all these requirements in a matter of hours, whereas B2B Marketing Analytics (Option B) requires a complex setup process involving the "Analytics Studio," data syncs, and specialized licenses.
Why other options are incorrect:
* Advanced Mapping (Option A): This is a data import tool, not an analytics or reporting tool.
* Insights Platform (Option D): This is used for data cleansing and duplicate management, not for pipeline performance analysis.
By leveraging standard reports, the nonprofit gets the "insight" they need immediately using the data already sitting in their NPSP instance.

NEW QUESTION # 58

A nonprofit, who does a lot of mail appeals to donors, asks their consultant for the best solution to keep their constituents' addresses formatted properly to ensure the mail reaches them. What should the consultant recommend?

- A. Insights Platform Data Integrity
- B. NPSP Address Management
- C. Customer Data Platform
- D. Sender Authentication Package

Answer: A

Explanation:
While NPSP (Option D) has built-in features to store and sync addresses (like Household addresses and seasonal overrides), it does not natively "verify" or "format" them according to postal standards.
The Solution: Insights Platform Data Integrity:
* Address Verification: This is a Salesforce product specifically designed for nonprofits. It includes an Address Verification service that compares addresses in Salesforce against global postal databases (like the USPS CASS system).
* Standardization: It automatically formats addresses to meet postal requirements (e.g., changing
"Street" to "St" and ensuring the +4 zip code is present). This is critical for organizations doing high- volume direct mail, as it reduces

"Return to Sender" costs and may qualify the org for bulk mail discounts.
* National Change of Address (NCOA): Data Integrity can also provide NCOA updates, identifying when a donor has moved and automatically updating their record in Salesforce.
* NPSP Integration: It is designed to work seamlessly with NPSP's Household and Address objects, making it a "plug-and-play" solution for data hygiene.
Why other options are incorrect:
* Sender Authentication (Option A): This is a Marketing Cloud feature for email deliverability (SPF /DKIM), not physical mail.
* Customer Data Platform (Option B): This is a high-end enterprise tool for identity resolution and marketing segmentation; it is not a postal address verification tool.

NEW QUESTION # 59
A nonprofit organization wants to give specific users the ability to upload gift acknowledgement templates in Nonprofit Cloud for Fundraising. What should be assigned to the users?

- A. The FundraisingAccess and DocGen User permission sets
- B. The FundraisingAccess and DocGen Designer permission sets
- C. The OmniStudio User permission set

Answer: B

Explanation:
In the modern Nonprofit Cloud (NPC) for Fundraising, the generation of gift acknowledgments and tax receipts is powered by Document Generation (DocGen) technology. This system allows organizations to move beyond simple mail merges into a robust, server-side document creation process.
To manage these templates effectively, a consultant must understand the distinction between "Designers" and "Users" within the permission set framework.
* FundraisingAccess: This is the foundational permission set group (or permission set) that grants the user rights to interact with fundraising-specific objects like Gift Transactions, Gift Commitments, and Gift Designations. Without this, the user cannot access the data that needs to be merged into the templates.
* DocGen Designer: This specific permission set is required for administrative or "super user" tasks. A user with the DocGen Designer permission set is granted the ability to upload, manage, and customize the .docx or .pptx files that serve as the templates. This includes mapping Salesforce fields to the document tokens and organizing the library of available templates for the rest of the team.
* DocGen User (Contrast): In contrast, the DocGen User permission set is intended for staff who only need to trigger the creation of a document (e.g., clicking a "Generate Receipt" button). They cannot upload new templates or change the underlying logic of existing ones.
Step-by-Step Assignment Logic:
* Navigate to Setup > Users > Permission Sets.
* Locate the DocGen Designer permission set and assign it to the staff responsible for template creation.
* Ensure the user also has the SalesforceCRM Content User license enabled on their User record, as templates are stored and managed within Salesforce Files/Content.
* Verify that the FundraisingAccess group is assigned to provide the necessary object-level permissions.
By correctly separating these roles, a consultant ensures that only authorized personnel can modify the official legal and branding language used in the organization's donor communications.

NEW QUESTION # 60
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