

# 100% Pass Quiz High Pass-Rate C\_BCSCX\_2502 - SAP Certified - Positioning SAP Business Suite via SAP Customer Experience Solutions Sample Exam



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## SAP C\_BCSCX\_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• <b>Articulating Value and Business Outcomes:</b> This subtopic evaluates the Consultant's skill in communicating the overall value of the SAP Customer Experience portfolio. It includes the ability to demonstrate how the integrated solutions lead to stronger customer engagement and ultimately support the achievement of key business outcomes.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• <b>Integration Across CX Solutions:</b> This part focuses on how the various SAP CX solutions work together as an integrated system. It examines the Presales Consultant's understanding of how integration among commerce, customer data, marketing, sales, and service solutions enhances consistency, efficiency, and personalization across customer interactions.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>Understanding the SAP Customer Experience Portfolio: This subtopic assesses the Presales Consultant's ability to grasp the structure and components of the SAP Customer Experience (CX) portfolio. It involves recognizing the key solution areas—commerce, customer data, marketing, sales, and service and understanding how they form a unified offering aimed at enhancing customer relationships.</li> </ul>
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### SAP Certified - Positioning SAP Business Suite via SAP Customer Experience Solutions Sample Questions (Q15-Q20):

#### NEW QUESTION # 15

What can companies who unlock the SAP Customer Experience value potential with Clean Core expect?

Note: There are 3 correct answers to this question.

- A. Better process execution through improved data quality
- B. Complex and costly upgrades from custom extensions
- C. Rapid, continuous innovation by running the latest software version
- D. Data quality and consistency challenges
- E. Efficient operations of IT security and efficiency

**Answer: A,C,E**

#### NEW QUESTION # 16

Which part of SAP BTP can be positioned with SAP Customer Experience when customers want to combine data from many sources and build models?

- A. SAP Business AI
- B. SAP Workzone
- C. SAP Customer Data Cloud
- D. SAP Datasphere

**Answer: D**

#### NEW QUESTION # 17

Which of the following are some of the benefits of using SAP Business Technology Platform with SAP Customer Experience?

Note: There are 3 correct answers to this question.

- A. Business process analysis is available out-of-the-box.
- B. SAP Build can be used to create custom apps.
- C. SAP Cloud ALM tools and accelerators can be used to help jumpstart a customer implementation.

- D. AI capabilities empower sales & marketing analysts to accelerate decisions.
- E. SAP Integration Suite is available to integrate applications.

Answer: B,D,E

#### NEW QUESTION # 18

Which solution can be used to analyze a real-time 360 view of the customer?

- A. Enterprise Consent and Preference Management
- B. Customer Identity Access Management (CIAM) for Business-to-Business (B2B)
- C. Customer Identity Access Management (CIAM) for Business-to-Consumer (B2C)
- D. SAP Customer Data Platform

Answer: D

#### NEW QUESTION # 19

Which of the following KPIs are success metrics for the Chief Revenue Officer (CRO) persona?

Note: There are 3 correct answers to this question.

- A. Innovate and stay ahead
- B. Lower customer acquisition costs
- C. Improved customer satisfaction and retention
- D. Optimize buying lifecycle
- E. Increased profitability

Answer: B,D,E

#### NEW QUESTION # 20

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