

Quiz 2026 Fantastic SAP C-S4CS-2508: Test SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Guide



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SAP C-S4CS-2508 Exam Syllabus Topics:

| Topic | Details |
|---------|--|
| Topic 1 | <ul style="list-style-type: none">Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S4HANA Cloud Public Edition. |
| Topic 2 | <ul style="list-style-type: none">Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality. |
| Topic 3 | <ul style="list-style-type: none">Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S4HANA Cloud Public Edition. |
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| Topic 4 | <ul style="list-style-type: none"> • System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S • 4HANA Cloud Public Edition. |
| Topic 5 | <ul style="list-style-type: none"> • Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights. |
| Topic 6 | <ul style="list-style-type: none"> • Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption. |
| Topic 7 | <ul style="list-style-type: none"> • Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs. |
| Topic 8 | <ul style="list-style-type: none"> • Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences. |

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q53-Q58):

NEW QUESTION # 53

Depending on the resolution agreed with the customer, which further process steps can be automated in SAP S/4HANA Returns Management when a return order is created? Note: There are 2 correct answers to this question.

- A. Shipment of replacement goods to the customer
- B. Creation of a returns delivery
- C. Issue of a refund to the customer's account
- D. Inspection of returned goods

Answer: A,C

NEW QUESTION # 54

What are some characteristics of public cloud? Note: There are 2 correct answers to this question.

- A. Perpetual license
- B. Software installation on customer site
- C. Lower total cost of ownership
- D. Multi-tenant server

Answer: C,D

NEW QUESTION # 55

Which embedded support offerings can you make use of in the SAP Fiori Launchpad? Note:
There are 3 correct answers to this question.

- A. Recorded system simulations from the Learning Center
- B. Recorded webinars from the SAP Learning Website
- C. Digital assistance from generative AI (SAP Joule)
- D. Assessment questions from the SAP Learning Hub
- E. Video tutorials from the SAP Help Portal

Answer: C,D,E

NEW QUESTION # 56

You work on a Sell from Stock (BD9) process in SAP S/4HANA Cloud Public Edition. Which business role can post goods issues?

- A. Resource manager
- B. Shipping specialist
- C. Inventory manager
- D. Warehouse clerk

Answer: B

NEW QUESTION # 57

How does an implementation consultant support customer experts during Fit-to-Standard workshops? Note:
There are 2 correct answers to this question.

- A. Determine set up instructions for customer-driven integrations.
- B. Demonstrate SAP Best Practice business processes in the starter system.
- C. Highlight areas that require configuration or customization decisions.
- D. Conduct end-user training on active scope items.

Answer: B,C

NEW QUESTION # 58

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