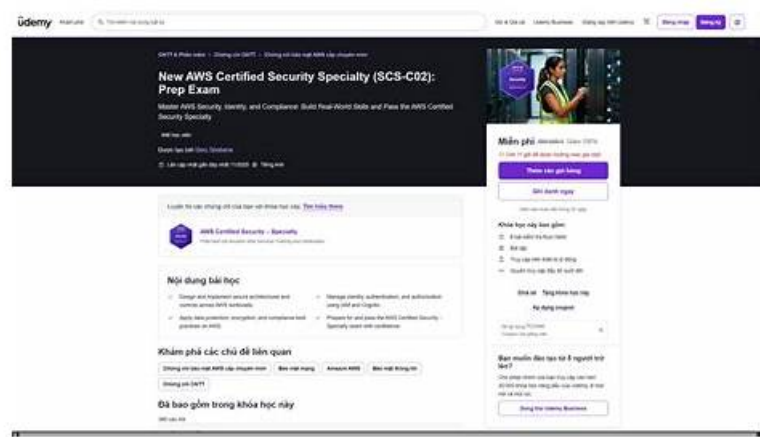


# SAP C-S4CS-2502 Valid Test Experience | Practice C-S4CS-2502 Exams Free



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## SAP C-S4CS-2502 Exam Syllabus Topics:

| Topic   | Details                                                                                                                                                                                                                                                                                                                                               |
|---------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Topic 1 | <ul style="list-style-type: none"> <li>This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.</li> </ul>                                                                                          |
| Topic 2 | <ul style="list-style-type: none"> <li>System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.</li> </ul>        |
| Topic 3 | <ul style="list-style-type: none"> <li>Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.</li> </ul>                                         |
| Topic 4 | <ul style="list-style-type: none"> <li>Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops</li> </ul>                                                                                                                                                                                                      |
| Topic 5 | <ul style="list-style-type: none"> <li>Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S</li> <li>4HANA Cloud Public Edition.</li> </ul>                                     |
| Topic 6 | <ul style="list-style-type: none"> <li>Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S</li> <li>4HANA Cloud Public Edition.</li> </ul> |

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### SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q81-Q86):

#### NEW QUESTION # 81

Which steps are part of the Sales Processing using Third-Party without Shipping Notification (BDK) process? Note: There are 3 correct answers to this question.

- A. Create outbound delivery
- B. Enter vendor invoice
- C. Create inbound delivery
- D. Approve and release purchase order
- E. Create billing document

**Answer: B,D,E**

#### NEW QUESTION # 82

Which of the following activities are completed in the Realize phase of the SAP Activate Methodology? Note: There are 2 correct answers to this question.

- A. Demonstrate where to find business process documentation
- B. Enter configuration values in SAP Central Business Configuration
- C. Gather perceived change impact feedback
- D. Set up manual test cases in SAP Cloud ALM

**Answer: B,D**

#### NEW QUESTION # 83

Depending on the resolution agreed with the customer, which further process steps can be automated in SAP S/4HANA Returns Management when a return order is created?

Note: There are 2 correct answers to this question.

- A. Issue of a refund to the customer's account
- B. Creation of a returns delivery
- C. Inspection of returned goods
- D. Shipment of replacement goods to the customer

**Answer: A,B**

#### NEW QUESTION # 84

Which levels constitute the structure of a sales order?

- A. Customer
- B. Sales organization
- C. Header
- D. Order

**Answer: C**

In a predictive model for sales, what does the quotation conversion rate measure?

- Answer: B**

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