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To avail of all these benefits you need to pass the Salesforce CRT-251 exam which is a difficult exam that demands firm commitment and complete Salesforce Certified Sales Cloud Consultant (CRT-251) exam questions preparation. For the well and quick CRT-251 Exam Dumps preparation, you can get help from ActualPDF CRT-251 Questions which will provide you with everything that you need to learn, prepare and pass the Salesforce Certified Sales Cloud Consultant (CRT-251) certification exam.

Salesforce CRT-251 Exam consists of 60 multiple-choice questions, and candidates have 105 minutes to complete the exam. CRT-251 exam is administered by Salesforce and can be taken either online or at a testing center. The passing score for the CRT-251 exam is 67%, and the exam fee is \$200. Candidates who pass the CRT-251 exam earn the Salesforce Certified Sales Cloud Consultant certification, which is valid for two years.

Salesforce CRT-251 certification exam is a great way for professionals to validate their knowledge and expertise in Salesforce Sales Cloud. Salesforce Certified Sales Cloud Consultant certification is designed to test the candidate's understanding of Salesforce Sales Cloud features and their ability to implement and optimize these solutions. By earning the Salesforce CRT-251 certification, professionals can showcase their skills and gain recognition as experts in Salesforce Sales Cloud.

Sales Cloud Consultant CRT-251

Sales Cloud Consultant CRT-251 credential is designed for individuals who would like to demonstrate their skills and knowledge in designing, building, and implementing marketing workflows through the Pardot platform. credential is designed for those who have experience with Salesforce and continuously look for ways to assist their companies in getting even more from additional features and capabilities. This course gives us a prospect of becoming a Salesforce.com Certified Sales Cloud Consultant. It is also important candidates who are going for this certification should be in a customer facing role and must have some experience implementing Salesforce Sales Cloud solutions. The audience must had proven experience with the administration and configuration of a Salesforce application, as demonstrated through successful completion of the Salesforce Certified Administrator exam. The Salesforce Certified Sales Cloud Consultant is able to successfully design and implement maintainable and scalable Sales Cloud solutions that meet customer business requirements, and contribute to long-term customer success

The Salesforce Certified Consultant has 2-5 years of experience as a senior business analyst and has developed the skills outlined below:

- Solid understanding of Internet technologies and cloud computing
- Solid understanding of data management and database concepts
- Familiarity with software development life cycle
- Strong analytical and problem solving skills
- Experience with the full project lifecycle of Sales Cloud implementations

These additional ability will be helping you a lot:

- Design and implement successful solutions
- Troubleshoot and resolve issues
- Set up change management practices to ensure long-term solution success

- Prioritize and escalate customer issues
- Manage solution delivery and any issues that arise
- Meet and manage customer expectations
- Anticipate and mitigate risk

We think our **Sales Cloud Consultant CRT-251 Exam Practice Test Paper and Dumps** will provide you 100% confidence to make you appear for SALESFORCE CRT-251 Exam.

This is the list of the contents in our **Sales Cloud Consultant CRT-251 Practice Test**.***

- Determine the appropriate report, dashboard or reporting snapshot solution
- Determine the relationships between sales stages, forecast and pipeline
- Factors that influence sales metrics
- Considerations for integrations common to Sales Cloud implementations
- Considerations for using email and productivity tools.
- Analyze customer requirements
- Facilitate a successful consulting engagement
- considerations for social accounts and contacts
- marketing capabilities support the sales process

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Do You Want To Pass Salesforce CRT-251 Exam Successfully And Effectively

You have to get the Salesforce CRT-251 certification that can keep your job safe and give you a rise in the competition. Success in the CRT-251 exam improves your rank at your workplace. The Salesforce Certified Sales Cloud Consultant (CRT-251) certification exam helps to upgrade your skills and learn new technologies and applications which you can use in your live projects. If you are worried about how to prepare for the CRT-251 Certification Exam, just download ActualPDF real CRT-251 Dumps PDF and study well to crack it. Using the CRT-251 exam questions of ActualPDF is the easiest way to pass the Salesforce Certified Sales Cloud Consultant (CRT-251) test.

Salesforce Certified Sales Cloud Consultant Sample Questions (Q15-Q20):

NEW QUESTION # 15

Universal Containers is analyzing data to identify gaps, and wants to know which Accounts with ...opportunities are missing Contacts.

Which feature should a consultant recommend to build this report?

- A. Custom report type
- **B. Cross filter**
- C. Joined report
- D. Custom filter

Answer: B

NEW QUESTION # 16

Sales managers at Cloud Kicks have noticed that information in some opportunity reports is incomplete. A consultant has performed an analysis and determined that opportunity stages often lack key information that sales managers at each stage because sales reps have yet to enter the data.

What should the consultant recommend so opportunity stage reports always contain the data managers expect?

- **A. Customize path and create validate rules dependent on stages.**
- B. Create an Auto launched flow to determine if required fields are missing.
- C. Mark the fields as required on the page layout.
- D. Configure Path by checking the key field required checkbox.

Answer: A

NEW QUESTION # 17

Universal Containers is working to expand its residential business in the U.S. Sales reps are being asked to canvas neighborhoods in their areas, leveraging new door-to-door campaign material to secure new customers. Internal studies have shown the most valuable residential customers typically have a household income range between \$50,000 and \$70,000.

Which solution should the consultant recommend to help sales reps determine the best neighborhoods to canvas?

- A. A Salesforce Maps component plotting non-customers in residential neighborhoods
- B. API integration with Salesforce Maps to plot existing customers on territory maps
- C. Salesforce Maps with ESR1 integration to display high density neighborhoods
- **D. Salesforce Maps using the Demographic Context data source to display income ranges for regions within their territories**

Answer: D

NEW QUESTION # 18

Cloud Kicks (CK), a large global organization, is rolling out a complex Salesforce Release to its staff located in offices around the world.

Which approach should the consultant recommend that CK use for training this audience?

- **A. Conduct Train-the-trainer sessions.**
- B. Leverage Trailhead and documentation.
- C. Configure In-App Guidance.

Answer: A

NEW QUESTION # 19

A consultant for Cloud Kicks is migrating data from an on-premise system to Salesforce. The consultant has imported Account records, and is attempting to import the associated Contacts using Data Loader, but the import has failed records. The error messages all read UNABLE TO LOCK ROW, What could be causing these records to fail?

- **A. Updates to child records that have the same parent records are being processed simultaneously.**
- B. Contact records should be imposed in the same data batch as Account records.
- C. The consultant has incorrect permissions to import data using Data Loader.
- D. An Apex Trigger on the Account object is firing on insert and causing the Contact import to fail.

Answer: A

Explanation:

The most likely cause of the records failing is that updates to child records that have the same parent record are being processed simultaneously. This can cause the records to fail because child records must be imported after the parent records have been imported, and if the parent record is being updated at the same time as the child records, the import will fail. The other options are not likely to be the cause of the failed import.

NEW QUESTION # 20

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