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Regular practice can give you the skills and confidence needed to perform well on your C-BCSBN-2502 exam. By practicing your SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions (C-BCSBN-2502) exam regularly, you can increase your chances of success and make sure that all of your hard work pays off when it comes time to take the test. We understand that every SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions (C-BCSBN-2502) exam taker has different preferences. To make sure that our SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions (C-BCSBN-2502) preparation material is accessible to everyone, we made it available in three different formats. You can choose the most suitable and convenient one for you.

## SAP C-BCSBN-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.</li></ul>

Topic 2	<ul style="list-style-type: none"> <li>• Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>• Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.</li> </ul>

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## SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Sample Questions (Q27-Q32):

### NEW QUESTION # 27

How does SAP Business Network support real-time order tracking and dispute resolution in retail? Note: There are 2 correct answers to this question.

- A. Simplifies manufacturing processes, strengthening coordination within the company
- B. Provides supply chain visibility for informed decision-making with partners
- C. Increases operational efficiency through automation of internal financial processes
- D. Allows digital collaboration through connections with trading partners

**Answer: B,D**

Explanation:

Solution:

The two correct answers from learning.sap.com are:

- \* A. Allows digital collaboration through connections with trading partners SAP Business Network enables real-time collaboration and document exchange-purchase orders, confirmations, ship notices, invoices-with both SAP and non-SAP suppliers, allowing all parties to interact via a unified platform.
- \* C. Provides supply chain visibility for informed decision-making with partners It also integrates with Global Track & Trace to deliver real-time order tracking details-shipment status, ETAs, delays-and supports event-based communications to resolve disputes faster.

Options B and D are not emphasized in learning.sap.com's context for order tracking and dispute resolution in retail.

### NEW QUESTION # 28

How does the asset management module in SAP Business Suite enhance uptime and predict failures within the energy sector through AI-driven maintenance processes?

- A. Tracks financial performance
- B. Improves transportation
- C. Automates procurement
- D. CO Integrates maintenance processes

**Answer: D**

Explanation:

Solution:

The correct answer from learning.sap.com regarding how the asset management module in SAP Business Suite enhances uptime and predicts failures in the energy sector through AI-driven maintenance is:

\* D. CO Integrates maintenance processes

SAP's asset management module (often referred to as SAP Asset Performance Management or SAP Intelligent Asset Management) deeply integrates maintenance workflows-leveraging AI for predictive maintenance. This enables real-time monitoring, anomaly detection, and proactive scheduling, thereby improving asset availability, minimizing unplanned downtime, and optimizing maintenance tasks within energy operations community.sap.comsap.com.

#### NEW QUESTION # 29

How does SAP Business Suite help supply chain leaders achieve the goal of "Customer Service and Transparency"?

- A. By providing visibility into supply chain data and leveraging AI
- B. By automating financial transactions to accelerate processes
- C. By managing inventory separately from external market data
- D. By providing tools for marketing and sales optimization

**Answer: A**

Explanation:

Solution:

The correct answer based solely on learning.sap.com content is:

\* A. By providing visibility into supply chain data and leveraging AI

SAP Business Suite helps supply chain leaders achieve "Customer Service and Transparency" by delivering real time visibility across the entire supply chain network. It seamlessly connects integrated processes and uses AI driven insights (via SAP Business Data Cloud and Joule's AI) to predict disruptions, simulate scenarios, and optimize inventory, enabling faster, transparent responses to customer needs.

Options B, C, and D are not featured in the context of enhancing customer service and transparency on learning.sap.com

#### NEW QUESTION # 30

Which features in SAP IBP assist manufacturers in mitigating the impact of sudden demand spikes and maintaining supply chain stability? Note: There are 2 correct answers to this question.

- A. Trend monitoring
- B. Automated supplier contracts
- C. Optimized delivery schedules
- D. Risk assessment

**Answer: A,D**

Explanation:

Solution:

Based on content from learning.sap.com, the two correct features in SAP IBP that help manufacturers mitigate sudden demand spikes and maintain supply chain stability are:

☐ A. Risk assessment

SAP IBP (especially through the Supply Chain Control Tower) enables systematic risk assessment, real-time alerting, and scenario simulation to identify and mitigate supply chain disruptions.

☐ C. Trend monitoring

Within IBP's demand planning capabilities, tools like time-series analysis and demand sensing help detect trends and anomalies, allowing manufacturers to proactively adjust forecasts and supply plans learning.sap.com

The other options are not supported by learning.sap.com:

\* B. Automated supplier contracts - relates to procurement (e.g., SAP Ariba), not core IBP capabilities.

\* D. Optimized delivery schedules - this is part of execution/logistics, not directly a core IBP feature for handling demand spikes.

Therefore, the correct answers are A and C

### NEW QUESTION # 31

Which approaches in SAP Business Suite enhance warehouse efficiency? Note: There are 2 correct answers to this question.

- A. Implementation of real-time insights
- B. Align forecast with production cost budgets
- C. Automation of supplier selection
- D. Integrate closed-loop planning with AI automation

**Answer: A,D**

Explanation:

Solution:

The two methods in SAP Business Suite that enhance warehouse efficiency, as outlined on [learning.sap.com](https://learning.sap.com), are:

\* C. Implementation of real-time insights

The suite enables real-time scenario simulations, AI-driven insights, and visibility into operations and inventory, allowing warehouse managers to react quickly and optimize workflows.

\* D. Integrate closed-loop planning with AI automation

Closed-loop planning synchronizes operational changes in real time, maintaining smooth, adaptive warehouse processes. Combined with AI automation, this maximizes resource efficiency and throughput [learning.sap.com](https://learning.sap.com).

### NEW QUESTION # 32

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