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SAP C-BCSPM-2502 Exam Syllabus Topics:

Topic	Details

Topic 1	• Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.
Topic 2	• Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.

SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q20-Q25):

NEW QUESTION # 20

How does SAP Ariba enable businesses to align with sustainability goals? Note: There are 2 correct answers to this question.

- A. By fostering relationships with environmentally responsible suppliers
- B. By providing tools to track and manage environmental impacts
- C. By prioritizing the need for manual compliance measures
- D. By focusing on cost savings

Answer: A,B

NEW QUESTION # 21

Within the SAP Business Suite, what is the main function and significance of SAP Spend Management?

- A. It is primarily used for inventory control and production planning.
- B. It concentrates on automating basic procurement tasks without the need for integration.
- C. It operates independently without integration with other SAP applications or external data sources.
- D. It plays a crucial role in managing supply chain disruptions and promoting sustainable practices.

Answer: D

NEW QUESTION # 22

Why is Spend Management critical for organizations today?

- A. It prioritizes short-term savings over long-term strategic benefits.
- B. It enables improved compliance, cost savings, and alignment with sustainability goals.
- C. It eliminates the need for automation in procurement processes.
- D. It focuses on reducing the need for supplier collaboration for increased efficiency.

Answer: B

NEW QUESTION # 23

Which feature of SAP Concur uses Generative AI to automatically itemize complex hotel receipts?

- A. Concur Request
- B. Intelligent Audit
- C. ExpenseIt
- D. Verify

Answer: C

NEW QUESTION # 24

What are the key functionalities of SAP Ariba Sourcing with AI that streamline the sourcing process? Note: There are 3 correct answers to this question.

- A. Offers tailored questions for suppliers based on historic sourcing activity
- B. Generates a list of potential suppliers based on user preferences and historical purchases
- C. Seamlessly integrates information from spreadsheets into requests
- D. Generates a list of supplier preferences and locations
- E. Suggests AI-driven contract terms

Answer: A,B,E

NEW QUESTION # 25

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