

C-C4H47-2503 Exam Material & C-C4H47-2503 Latest Test Guide



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Are you worried about insufficient time to prepare the exam? Do you have a scientific learning plan? Maybe you have set a series of to-do list, but it's hard to put into practice for there are always unexpected changes during the C-C4H47-2503 exam. Here we recommend our C-C4H47-2503 test prep to you. With innovative science and technology, our study materials have grown into a powerful and favorable product that brings great benefits to all customers. Under the support of our C-C4H47-2503 Study Materials, passing the C-C4H47-2503 exam won't be an unreachable mission.

SAP C-C4H47-2503 Exam Syllabus Topics:

Topic	Details
Topic 1	• SAP Sales Cloud Version 2 in App and Side-by-Side Extensibility: This section of the exam measures the skills of a Technical Consultant and explores how to customize and extend SAP Sales Cloud Version 2. It includes both in-app extensibility and side-by-side development options for enhancing functionality while maintaining system stability.
Topic 2	• Set-up of Sales-Specific Capabilities: This section of the exam measures the skills of a Sales Operations Specialist and covers configuring essential sales features such as leads, opportunities, pipeline management, forecasting, activities, and integration with tools like Microsoft Teams and email. It focuses on tailoring sales processes for productivity and visibility.
Topic 3	• Playbook, Digital Selling Workspace, and Guided Selling: This section of the exam measures the skills of a Digital Sales Manager and focuses on features that support structured selling. It includes working with the Playbook, using the Digital Selling Workspace, and applying Guided Selling techniques to drive better customer engagement and sales outcomes.
Topic 4	• Machine Learning and Gen AI: This section of the exam measures the skills of an Innovation Consultant and explores how SAP Sales Cloud Version 2 utilizes machine learning and generative AI. These technologies are used to automate tasks, gain insights, and enhance the intelligence of sales processes.
Topic 5	• General, Company, Users, and Control Settings: This section of the exam measures the skills of a System Administrator and focuses on how to manage foundational system settings. It includes setting up employees, users, authorizations, business roles, and the organizational structure to control access and processes efficiently.

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C-C4H47-2503 Latest Test Guide, Exam C-C4H47-2503 Answers

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SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Sample Questions (Q48-Q53):

NEW QUESTION # 48

Which component does the system use as a search strategy to find valid condition records during pricing?

- A. Access Sequence
- B. Pricing Procedure
- C. Condition Type
- D. Condition Technique

Answer: A,B

NEW QUESTION # 49

You want to assign Leads that originate from source 'External Partner' to a sales employee. Which setting do you use to achieve this?

- A. Status
- B. Party Schema
- C. Lead Routing to Employee
- D. Qualifications

Answer: C

NEW QUESTION # 50

What Administrator feature involves tracking and reviewing email communications?

- A. Email Analyzer
- B. Email Monitoring
- C. Activity Manager
- D. Activity Monitoring

Answer: B

NEW QUESTION # 51

What feature can you use for increasing the level of login protection for end user passwords?

- A. Content Security Policy
- B. Business Role
- C. Security Policy
- D. Identity Provider

Answer: D

NEW QUESTION # 52

An Administrator has configured email channels for Sales Representatives to access when they are working directly in sales documents. What should the Sales Representatives expect when sending emails from the Lead email channel?

- Answer: D**

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