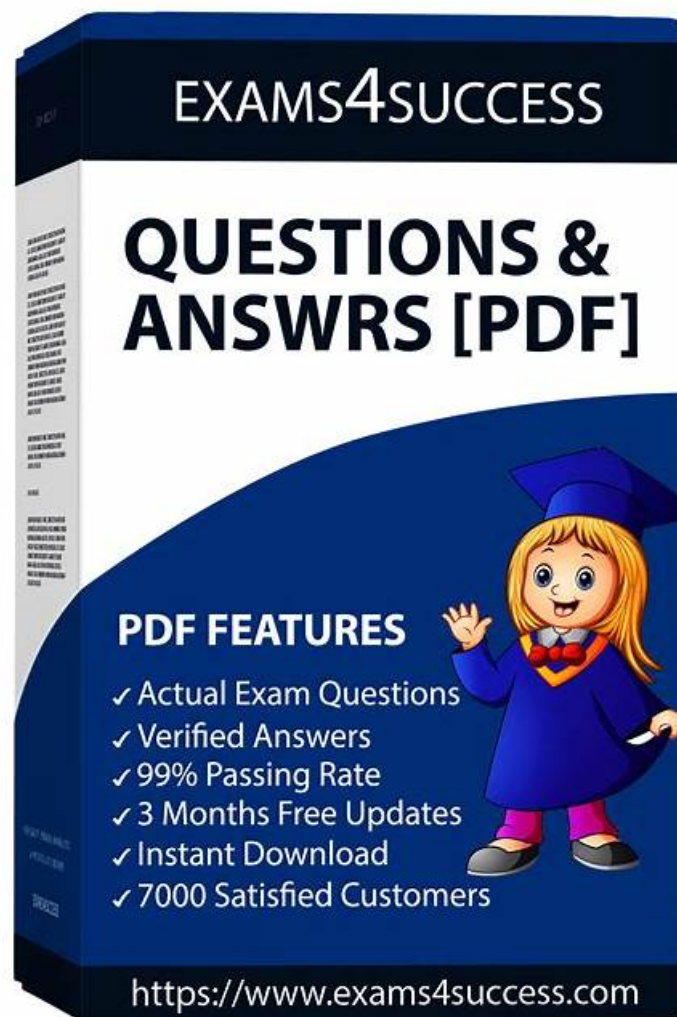


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To pass the SAP C-C4H47-2503 exam on the first try, candidates need SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 updated practice material. Preparing with real C-C4H47-2503 exam questions is one of the finest strategies for cracking the exam in one go. Students who study with SAP C-C4H47-2503 Real Questions are more prepared for the exam, increasing their chances of succeeding. Finding original and latest C-C4H47-2503 exam questions however, is a difficult process. Candidates require assistance finding the C-C4H47-2503 updated questions.

SAP C-C4H47-2503 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Introduction to SAP Sales Cloud Version 2: This section of the exam measures the skills of a CRM Consultant and covers a high-level overview of SAP Sales Cloud Version 2. It includes an introduction to its main capabilities, supported business scenarios, and integration options. Understanding the platform's purpose and role in customer relationship management is key here.

Topic 2	<ul style="list-style-type: none"> • Mobile App: This section of the exam measures the skills of a Field Sales Representative and covers the use of the SAP Sales Cloud Version 2 Mobile App. It includes setup and a review of available capabilities, supporting productivity on the go.
Topic 3	<ul style="list-style-type: none"> • Machine Learning and Gen AI: This section of the exam measures the skills of an Innovation Consultant and explores how SAP Sales Cloud Version 2 utilizes machine learning and generative AI. These technologies are used to automate tasks, gain insights, and enhance the intelligence of sales processes.
Topic 4	<ul style="list-style-type: none"> • SAP Sales Cloud Version 2 in App and Side-by-Side Extensibility: This section of the exam measures the skills of a Technical Consultant and explores how to customize and extend SAP Sales Cloud Version 2. It includes both in-app extensibility and side-by-side development options for enhancing functionality while maintaining system stability.
Topic 5	<ul style="list-style-type: none"> • Leads and Opportunity Management: This section of the exam measures the skills of a Sales Executive and evaluates knowledge of working with leads and opportunities. It also includes using the pipeline and forecast tracker to monitor and manage sales performance throughout the sales cycle.
Topic 6	<ul style="list-style-type: none"> • General, Company, Users, and Control Settings: This section of the exam measures the skills of a System Administrator and focuses on how to manage foundational system settings. It includes setting up employees, users, authorizations, business roles, and the organizational structure to control access and processes efficiently.
Topic 7	<ul style="list-style-type: none"> • Scenario: Best Run Bikes: This section of the exam measures the skills of a Solution Architect and includes scenario-based questions from several key topics such as digital selling, guided selling, extensibility, master data, and system settings. It simulates real-world challenges to test a deep understanding of how the solution is applied in practice.

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SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Sample Questions (Q66-Q71):

NEW QUESTION # 66

Which of the following are key enhancements of Lead Management in SAP Sales Cloud Version 2? Note: There are 3 correct answers to this question.

- A. Ability to identify the right Leads, working through the sales cycle across various phases.
- B. Interactive list view with elements like quick filters and KPI graphs.
- C. Optimized details page showcasing all of the relevant information in an easy-to-consume format.
- D. Insights that predict the likelihood of a Lead getting converted.
- E. Ability to manage accounts with Guided Selling.

Answer: A,C,D

NEW QUESTION # 67

After the acquisition of Cyclo Clothing, the VP of Sales wants Sales Representatives to fill a Lead Qualification Survey for all Leads created for Cyclo Clothing.

After you create the Playbook with Lead Qualification Survey, what is your next step?

- A. Create a rule with Account as Best Run Bikes.
- B. Create a rule with Lead Qualification as Cyclo Clothing.
- C. Create a rule with Account as Cyclo Clothing.
- D. Create a rule for Lead Source as Cyclo Clothing.

Answer: C

NEW QUESTION # 68

Administrators can define default attributes when Appointments are created by end-users in SAP Sales Cloud Version 2. Which attributes can be defined by Administrators when maintaining General Settings for Appointments? Note: There are 3 correct answers to this question.

- A. Category
- B. Duration
- C. Teams Meeting
- D. Priority
- E. Status

Answer: A,B,E

NEW QUESTION # 69

As a Sales Representative, you want to access all your to-do items such as Tasks, Leads, Opportunities, and Call Lists in a single place. What capability in SAP Sales Cloud Version 2 enables this?

- A. Digital Selling Workspace
- B. Task Manager
- C. Activity Manager
- D. Guided Selling Workspace

Answer: A

NEW QUESTION # 70

As an Administrator, you are asked to change user interface texts for some standard applications. Which tool would you use to configure the texts?

- A. Language Adaptation
- B. Branding
- C. UI Adaptation
- D. SAP Build App

Answer: A

NEW QUESTION # 71

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