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## SAP Certified Associate - SAP IBP for Supply Chain Sample Questions (Q81-Q86):

### NEW QUESTION # 81

Which of the following data can be tracked using a change-history-enabled key figure? Note: There are 3 correct answers to this question.

- A. Attributes
- B. Key figure type
- C. Reason code
- D. Scenario ID
- E. Modified code

**Answer: A,C,E**

Explanation:

Change-history-enabled key figures in SAP IBP track modifications to values, logging details for auditability, configured in the

Planning Areas app. The tracked data is defined by SAP IBP's change history functionality, per official documentation.

\* Option A: Scenario ID This is incorrect. Scenario ID identifies the planning scenario, but it's not tracked in key figure change history; it's a context, not a change detail.

\* Option B: Modified code This is correct. "Modified code" (likely intended as "modification code" or user ID) tracks who made the change, a standard field in SAP IBP's change log.

\* Option C: Attributes This is correct. Changed attribute values (e.g., Product ID, Location ID) tied to the key figure's planning level are tracked, per SAP IBP's documentation.

\* Option D: Key figure type This is incorrect. Key figure type (e.g., stored, calculated) is a configuration setting, not a dynamic value tracked in change history.

\* Option E: Reason code This is correct. Reason codes (e.g., manual adjustment justification) can be logged with changes, a feature in SAP IBP's Excel UI and change history, per official guides.

Thus, B, C, and E are tracked data elements, per SAP IBP's change history capabilities.

## NEW QUESTION # 82

You need to make manual adjustments to your S&OP plan. Which are possible ways of making these changes? Note: There are 2 correct answers to this question.

- A. Using Microsoft Excel planning views
- B. Using Driver-Based Planning
- C. Leveraging the functionality of SAP Work Zone
- D. Leveraging the web-based planning capability

**Answer: A,D**

Explanation:

Manual adjustments to an S&OP plan in SAP IBP involve editing key figures, supported by specific UIs, per SAP IBP's S&OP documentation.

\* Option A: Leveraging the web-based planning capability This is correct. The Planner Workspaces app (web-based) allows manual adjustments to key figures (e.g., demand plans), a standard feature, per SAP IBP's UI capabilities.

\* Option B: Leveraging the functionality of SAP Work Zone This is incorrect. SAP Work Zone is a collaboration platform, not a planning tool for S&OP adjustments in IBP.

\* Option C: Using Microsoft Excel planning views This is correct. The Excel add-in's planning views are the primary interface for manual S&OP adjustments (e.g., editing Consensus Demand), per SAP IBP's documentation.

\* Option D: Using Driver-Based Planning This is incorrect. Driver-Based Planning is a methodology (e.g., linking demand to drivers), not a direct manual adjustment method.

Thus, A and C are valid ways, per SAP IBP's official planning interfaces.

## NEW QUESTION # 83

Which processes are running in sample planning areas SAP6 and SAP3? (Choose three)

- A. Supply and Allocation Planning
- B. Sales and Operations Planning
- C. Demand Sensing
- D. Inventory Optimization

**Answer: B,C,D**

Explanation:

SAP IBP provides sample planning areas (e.g., SAPIBP1, SAP3, SAP6) with preconfigured processes to demonstrate functionality. The question seems incomplete ("running in sampl to this question"), but based on standard SAP naming and context, it likely asks about processes in SAP6 and SAP3.

\* SAP6: Focused on Demand Planning and Sensing.

\* SAP3: Focused on Inventory Optimization.

\* Both may overlap with broader S&OP processes.

\* Option A: Supply and Allocation Planning This is incorrect. Supply and Allocation Planning is typically in SAPIBP1 or SAP4 (response-focused), not SAP6 (demand-centric) or SAP3 (inventory-centric).

\* Option B: Inventory Optimization This is correct. SAP3 is the sample planning area for Inventory Optimization, supporting multi-stage inventory planning with key figures like Target Inventory and Safety Stock, as per SAP's official sample content.

\* Option C: Demand Sensing This is correct. SAP6 includes Demand Sensing, enhancing short-term forecasts using pattern

recognition and real-time data (e.g., sales orders), a key feature of SAP IBP's demand module.

\* Option D: Sales and Operations Planning This is correct. Both SAP6 and SAP3 support elements of S&OP. SAP6 covers demand planning (an S&OP component), while SAP3's inventory planning integrates with S&OP's supply-demand balancing, as seen in S&IBP1's broader S&OP scope.

Thus, B, C, and D match the processes in SAP6 (Demand Sensing, S&OP) and SAP3 (Inventory Optimization, S&OP), per SAP's sample planning area documentation. (Note: The original answer B, D, E seems to misinterpret E as present; corrected to B, C, D based on SAP6/SAP3 focus.)

#### NEW QUESTION # 84

What are some of the available ABC segmentation methods in SAP IBP? Note: There are 2 correct answers to this question.

- A. By Pareto Principle (Sorted and Calculated Values)
- B. By Number of Items (Sorted Average)
- C. By Number of Items (Sorted Value)
- D. By Pareto Principle (Sorted and Cumulated %)

**Answer: C,D**

Explanation:

ABC segmentation in SAP IBP classifies items (e.g., products) based on value or volume, using methods in the ABC/XYZ Segmentation app, per SAP IBP's demand planning documentation.

\* Option A: By Number of Items (Sorted Average) This is incorrect. "Sorted Average" is not a standard ABC method; it's not defined in SAP IBP's segmentation options.

\* Option B: By Pareto Principle (Sorted and Cumulated %) This is correct. The Pareto Principle (80/20 rule) sorts items by value (e.g., revenue) and cumulates percentages (e.g., top 20% = A), a standard method, per SAP IBP's documentation.

\* Option C: By Number of Items (Sorted Value) This is correct. Sorting by value (e.g., total sales) and assigning classes (A, B, C) based on item count thresholds is a supported ABC method, per SAP IBP's segmentation features.

\* Option D: By Pareto Principle (Sorted and Calculated Values) This is incorrect. "Calculated Values" is vague and not a distinct method; B covers the Pareto approach accurately.

Thus, B and C are available ABC methods, per SAP IBP's official segmentation capabilities.

#### NEW QUESTION # 85

What are the possible Master Data Maintenance options for SAP Integrated Business Planning for Supply Chain? Note: There are 3 correct answers to this question.

- A. The Manage Master Data app
- B. The Planning Areas Model Configuration app
- C. The SAP IBP, add-in for Microsoft Excel
- D. The Planner Workspaces app
- E. The Data Integration Jobs app

**Answer: A,C,E**

Explanation:

Master data maintenance in SAP IBP involves creating and updating planning objects (e.g., Products, Locations), supported by specific tools, per SAP IBP's documentation.

\* Option A: The SAP IBP, add-in for Microsoft Excel This is correct. The Excel add-in's "Manage Planning Objects" feature allows master data maintenance, per SAP IBP's UI capabilities.

\* Option B: The Manage Master Data app This is correct. This Fiori app is designed for direct master data management (e.g., editing Locations), per SAP IBP's documentation.

\* Option C: The Planner Workspaces app This is incorrect. Planner Workspaces is for planning and visualization, not master data maintenance.

\* Option D: The Planning Areas Model Configuration app This is incorrect. This app configures planning areas, not master data directly.

\* Option E: The Data Integration Jobs app This is correct. This app (formerly Data Integration) imports master data via files or integration, per SAP IBP's data management guides.

Thus, A, B, and E are maintenance options, per SAP IBP's official tools.

## NEW QUESTION # 86

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