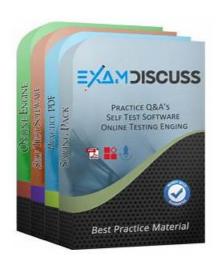
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SAP C-S4CS-2502 Exam Syllabus Topics:

| Details | | |
|---|--|--|
| This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment. | | |
| System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes. | | |
| Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S 4HANA Cloud Public Edition. | | |
| - | | |

| Topic 4 | Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops | | |
|----------|---|--|--|
| Topic 5 | Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S 4HANA Cloud Public Edition. | | |
| Торіс 6 | Extensibility and Integration | | |
| Topic 7 | Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S 4HANA Cloud Public Edition. | | |
| Topic 8 | Configuration and the SAP Fiori Launchpad: This section of the exam measures the skills of the implementation consultant and covers configuring business processes using SAP Central Business Configuration and utilizing the capabilities of the SAP Fiori Launchpad. | | |
| Торіс 9 | This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages. | | |
| Topic 10 | Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes. | | |

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q65-Q70):

NEW QUESTION #65

What is the correct release code for the second feature delivery in February 2025?

- A. 0
- B. 2025.2
- C. 2025.2.2
- D. 2502.2

Answer: B

NEW QUESTION #66

Where is the initial list of known integrations documented?

- A. In SAP Cloud ALM
- B. In the Fit-to-Standard Workshops
- C. In the Business Driven Configuration Questionnaire
- D. In the Digital Discovery Assessment

Answer: D

NEW QUESTION #67

When you execute the Sell from Stock (BD9) process, which criteria determine the shipping point in the sales order? Note: There are 3 correct answers to this question.

- A. The loading group from the material master record
- B. The transportation group from the material master record
- C. The delivering plant determined or entered in the sales order item
- D. The transportation zone from the business partner master record of the ship-to party
- E. The shipping condition from the business partner master record of the sold-to party or ship-to party

Answer: A,C,E

NEW QUESTION #68

Where are the manual test cases created for customer User Acceptance Testing?

- A. SAP Cloud ALM
- B. SAP Signavio Process Navigator
- C. Test Automation Tool
- D. SAP Solution Manager

Answer: A

NEW QUESTION #69

What have SAP S/4HANA Cloud Business Workflows been designed for? Note: There are 3 correct answers to this question.

- A. To create cross-product workflow procedures
- B. To create standard procedures from SAP Signavio Process Navigator
- C. To create very simple release or approval procedures
- D. To create business processes with a high number of people involved in a pre-defined sequence
- E. To create complex, repeated work processes with iterative cycles

Answer: B,D,E

NEW QUESTION #70

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