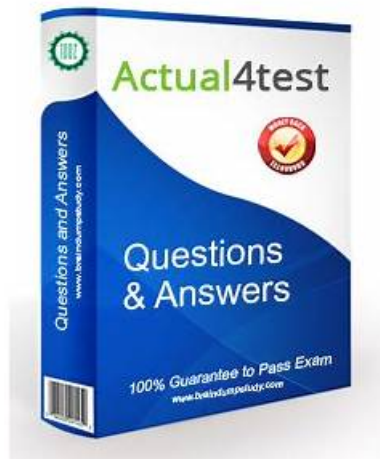


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SAP C-S4CS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	• Introduction to Cloud Computing and SAP Cloud ERP Deployment Options
Topic 2	• This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.

Topic 3	• This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.
Topic 4	• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops
Topic 5	• This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.
Topic 6	• Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S • 4HANA Cloud Public Edition.
Topic 7	• Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S • 4HANA Cloud Public Edition.
Topic 8	• System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.
Topic 9	• Configuration and the SAP Fiori Launchpad: This section of the exam measures the skills of the implementation consultant and covers configuring business processes using SAP Central Business Configuration and utilizing the capabilities of the SAP Fiori Launchpad.
Topic 10	• Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S • 4HANA Cloud Public Edition.
Topic 11	• Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.
Topic 12	• Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q54-Q59):

NEW QUESTION # 54

In which type of extensibility is the SAP Business Technology Platform used to host a custom extension?

- A. Developer extensibility
- **B. Side-by-side extensibility**
- C. Key user extensibility
- D. Classic extensibility

Answer: B

NEW QUESTION # 55

Based on the SAP Activate methodology, which activities must you perform in the Explore phase?

Note: There are 2 correct answers to this question.

- A. Conduct the Digital Discovery Assessment to identify extension requirements.
- **B. Use the Test system to demonstrate SAP Best Practice processes.**
- C. Define the organizational structure and chart of accounts.
- **D. Conduct the Fit-to-Standard analysis to gather configuration values.**

Answer: B,D

NEW QUESTION # 56

What is different in the account posting of a down payment request, compared to the account posting of an invoice? Note: There are 2 correct answers to this question.

- **A. General ledger (G/L) indicator**
- **B. Reconciliation account**
- C. Cost center
- D. Chart of accounts

Answer: A,B

NEW QUESTION # 57

What determines the plan layout in the Planning Apps for Sales (100) scope item? Note: There are 2 correct answers to this question.

- A. Versions defined by the user
- **B. Dimensions defined by the user**
- C. Plan data defined by the user
- **D. Attributes defined by the user**

Answer: B,D

NEW QUESTION # 58

You execute the Sell from Stock (BD9) process.

At which process step is the billing due list updated?

- A. Proof of delivery
- **B. Post goods issue**
- C. Execute picking
- D. Create delivery

Answer: B

NEW QUESTION # 59

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