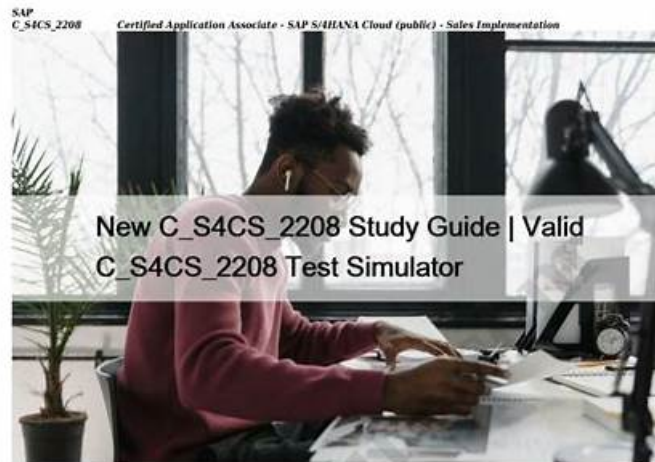


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Topic	Details
Topic 1	System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.
Topic 2	This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.

Topic 3	• Extensibility and Integration
Topic 4	• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops
Topic 5	• This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.
Topic 6	• Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.
Topic 7	• Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.
Topic 8	• Configuration and the SAP Fiori Launchpad: This section of the exam measures the skills of the implementation consultant and covers configuring business processes using SAP Central Business Configuration and utilizing the capabilities of the SAP Fiori Launchpad.
Topic 9	• Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S • 4HANA Cloud Public Edition.
Topic 10	• Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S • 4HANA Cloud Public Edition.
Topic 11	• This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.
Topic 12	• Introduction to Cloud Computing and SAP Cloud ERP Deployment Options

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q49-Q54):

NEW QUESTION # 49

What organizational element is used with the combination of sales organization and distribution channel to form a sales area?

- A. Plant
- B. Division
- C. Sales office
- D. Sales group

Answer: B

NEW QUESTION # 50

Which technologies should you use to integrate SAP S/4HANA Cloud Public Edition with another SAP public cloud solution? Note: There are 2 correct answers to this question.

- A. SAP Integration Suite
- B. Predelivered APIs
- C. SAP Process Orchestration
- D. SAP Cloud Connector

Answer: A,B

NEW QUESTION # 51

Which of the following are captured in a completed Digital Discovery Assessment? Note: There are 2 correct answers to this question.

- A. Known integration requirements
- B. Business role permission requirements
- C. SAP Fiori application extensions
- D. Target customer go-live date

Answer: A,B

NEW QUESTION # 52

What does Convergent Billing allow you to combine in a unique invoice?

- A. Billing due for credit notes
- B. Billing due for sales documents
- C. Billing due for SD documents
- D. Billing due for sales orders

Answer: C

NEW QUESTION # 53

In which of the following systems do you access your assigned process tasks from the SAP Activate Roadmap of SAP S/4HANA Cloud Public Edition (3- system landscape)?

- A. SAP Cloud ALM for Service
- B. SAP Cloud ALM for Implementation
- C. SAP Cloud ALM for Operations
- D. SAP Central Business Configuration

Answer: B

NEW QUESTION # 54

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