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SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam
Topic 2	 Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 3	 Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.

SAP Certified Associate - SAP Business One Sample Questions (Q21-Q26):

NEW QUESTION #21

User-defined values can be added to which type of fields?

- A. All document header fields
- B. All editable fields
- C. Only user-defined fields
- D. Only fields in master data

Answer: B

NEW QUESTION #22

A new intern started to work in the office and the intern's manager would like to review any manual journal entry the intern creates before it is posted to the journal entries file.

What feature supports this procedure?

- A. Approval Process
- B. Document Drafts
- C. Journal Templates
- D. Journal Vouchers

Answer: D

NEW QUESTION #23

Which transaction would cause an increase to the balance of a revenue account?

- A. Capitalization
- B. Incoming payment
- C. A/R credit memo
- D. A/R invoice

Answer: D

NEW QUESTION #24

Which documents can you copy to a Return Request document? Note: There are 2 correct answers to this question.

- A. A/R Credit Memo
- B. Return
- C. A/R Invoice
- D. Delivery

Answer: C,D

NEW QUESTION #25

You have just added a Purchase Order for 50 notebooks. What is the effect of adding this Purchase Order?

- A. The inventory of notebooks decreases by 50.
- B. The purchase order is automatically fulfilled and removed from the system
- C. The sales revenue increases immediately by the value of 50 notebooks.
- D. The system records a commitment to purchase 50 notebooks, increasing pending orders.

Answer: D

NEW QUESTION #26

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