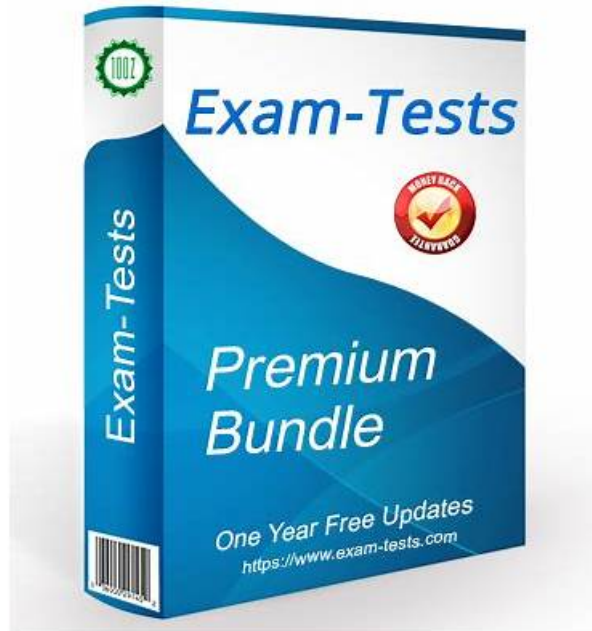


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## SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G</li> <li>L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.</li> </ul>

## SAP Certified Associate - SAP Business One Sample Questions (Q77-Q82):

### NEW QUESTION # 77

Which document triggers the reduction of an asset master data's Net Book Value to zero?

- A. A/R invoice
- B. A/P invoice
- C. Goods issue
- D. Inventory Revaluation

Answer: D

### NEW QUESTION # 78

Which of these tasks are performed for the cutover period (just before go-live) in a well-run implementation project? Note: There are 2 correct answers to this question.

- A. Conduct system testing
- B. Freeze the legacy system.
- C. Perform a stock count.
- D. Migrate legacy data.

Answer: A,D

### NEW QUESTION # 79

What is a requirement for a profit and loss account?

- A. It must be located in the first three drawers of the chart of accounts.
- B. The balance has to be carried forward from one fiscal year to the next fiscal year.
- C. The balance has to be cleared at the end of each fiscal year.
- D. It must be set as a cash account.

Answer: C

### NEW QUESTION # 80

What tools are available to personalize documents by hiding or showing standard fields? Note: There are 2 correct answers to this question.

- **A. Edit Form UI**
- B. Document Settings
- **C. Form Settings**
- D. User-defined values

**Answer: A,C**

#### NEW QUESTION # 81

In a perpetual inventory system, what is the effect of posting an A/P Invoice that is copied from a Goods Receipt PO (GRPO)?  
Note: There are 2 correct answers to this question.

- **A. Allocation account from GRRPO clears.**
- B. Journal entry reduces cash account.
- C. Stock value increases.
- **D. Vendor's balance increases.**

**Answer: A,D**

#### NEW QUESTION # 82

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