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Salesforce Certified Nonprofit Success Pack Consultant Sample Questions (Q54-Q59):

NEW QUESTION # 54

A nonprofit has been keeping track of donors' employers in a spreadsheet. The nonprofit has hired a consultant to upload data to the NPSP Affiliations object. What is the correct order for uploading the donors' employment information?

- A. Upsert Organization Accounts, export Organization Account ID, upsert Contact record with Organization Account ID in the "Primary Affiliation" field
- B. Upsert Contact records, export Contact ID, upsert Organization Accounts for employer with Organization Account ID in the "Primary Affiliation" field
- C. Insert Affiliation records, export Contact records, export Account records, upsert Contact records
- **D. Insert Organization Accounts for the employer, insert Contact records for the donor, insert Affiliation records for the employment information**

Answer: D

Explanation:

To correctly upload donors' employment information into the NPSP Affiliations object, the data should be imported in a specific order. Here's how to do it:

Insert Organization Accounts:

Start by inserting records for the employers (Organization Accounts).

Ensure each employer has a unique Account ID.

Insert Contact Records:

Next, insert the Contact records for the donors.

Make sure each Contact record has a unique Contact ID and is associated with the correct Account (if applicable).

Insert Affiliation Records:

Finally, insert Affiliation records to link the Contacts to their respective Organization Accounts (employers).

Include fields like Contact ID, Account ID (employer), and other relevant details such as role and status.

By following this order, you ensure that all necessary data relationships are correctly established in Salesforce.

"Managing Affiliations in NPSP" from Salesforce Help: Affiliations

"Data Import Best Practices" from Salesforce.org: Data Import

NEW QUESTION # 55

A consultant is assisting a nonprofit organization in its data integration and data mapping between the two systems. The consultant is unsure when a particular field was introduced by NPSP.

How should the consultant find the NPSP version number for the field?

- **A. Reference the NPSP Public Data Dictionary.**
- B. Click on "Setup" and navigate to "Objects and Fields".
- C. Click on "Setup" and navigate to "Schema Builder".
- D. Install a third-party app from the AppExchange to extract the metadata.

Answer: A

Explanation:

To find the NPSP version number for a specific field, the consultant should reference the NPSP Public Data Dictionary. This resource provides detailed information about the fields and features introduced in different versions of NPSP.

Access NPSP Public Data Dictionary:

Go to the Power ofUs Hub or the Salesforce.org website.

Navigate to the NPSP documentation section.

Search for the Field:

Use the Data Dictionary to search for the specific field in question.

Review the information provided, including the version number when the field was introduced.

Verify Field Information:

Confirm the details about the field, including any associated metadata and historical changes.

Using the NPSP Public Data Dictionary ensures accurate information about the field's history and version details.

NEW QUESTION # 56

A nonprofit needs to load approximately 3 million records into Salesforce.

Which API will load the data in the most efficient manner?

- A. REST API
- B. SOAP API
- C. Streaming API
- **D. Bulk API**

Answer: D

Explanation:

For loading a large volume of records, such as approximately 3 million records, into Salesforce, the Bulk API is the most efficient method. The Bulk API is designed to handle large data sets by processing records asynchronously in batches, which reduces the load on Salesforce servers and ensures efficient data transfer. This API is optimized for data loading and extraction, making it ideal for high-volume data operations.

Salesforce Bulk API Developer Guide

Salesforce Nonprofit Cloud Data Import Best Practices

NEW QUESTION # 57

A nonprofit organization needs to send a mailing to all clients to invite them to an informational session on its workforce development program. The organization wants to track who it was sent to and who responded. The organization is using the NPSP with the Household Account Model. What should a consultant advise them to do to accomplish this in Salesforce?

- A. Create a mailing list Campaign, then create a report using the type Contacts & Accounts with a filter for clients, then add to Campaign
- **B. Create a Campaign, filter a list view for clients and add to Campaign. Create a report with the type Campaigns with Campaign Members.**
- C. Create a report using the NPSP All Contacts report and add a filter to just include clients
- D. Create a Campaign field and add all clients to it, then use the Household Mailing List button to generate the mailing list.

Answer: B

Explanation:

To send a mailing to all clients and track who was sent the invitation and who responded, you should use Campaigns in NPSP.

Here's how to set it up:

Create a Campaign:

Navigate to the Campaigns tab.

Click "New Campaign" and fill out the necessary details such as Campaign Name (e.g., "Workforce Development Program Invite").

Filter List View for Clients:

Go to the Contacts tab.

Create a new list view or filter an existing one to include only clients. This might include adding filters for criteria that identify clients, such as specific Account Record Types or custom fields.

Add Contacts to Campaign:

Select all the clients in the list view.

Use the "Add to Campaign" button to add these Contacts to the previously created Campaign.

Track Responses:

After sending the invitations, track responses by updating the Campaign Member Status. This can be done manually or through an automated process if you have integrated email tracking.

Create a Campaign Report:

Go to the Reports tab.

Create a new report using the "Campaigns with Campaign Members" report type.

Filter the report to show the specific Campaign and the statuses of the Campaign Members (e.g., "Sent", "Responded").

This process ensures that the nonprofit can track who the invitations were sent to and who has responded, providing a clear view of the engagement for the workforce development program.

"Campaign Management in NPSP" from Salesforce Help: Campaign Management

"Creating and Managing Campaigns" from Salesforce.org: Campaigns Guide

NEW QUESTION # 58

A consultant needs to load a large volume of data for a nonprofit.

Which two steps should the consultant take before the data loads to speed up the process?

Choose 2 answers

- **A. Defer Sharing Rule Calculation.**
- B. Add record owners to Role Hierarchy.
- **C. Disable related Apex classes in TDTM.**
- D. Recalculate Sharing Rules.

Answer: A,C

Explanation:

When loading a large volume of data for a nonprofit, the following steps can significantly speed up the process:

Defer Sharing Rule Calculation:

Defer the sharing rule calculations during the data load process. This prevents Salesforce from recalculating sharing rules for each record as it is loaded, which can slow down the process considerably.

After the data load is complete, you can manually trigger the sharing rule recalculations.

Steps to Defer Sharing Rule Calculation:

Go to Setup.

Enter "Defer Sharing Calculations" in the Quick Find box.

Enable the deferment option before starting the data load.

Disable Related Apex Classes in TDTM:

Temporarily disable Apex triggers and classes in the TDTM (Table Driven Trigger Management) framework to reduce processing overhead during the data load.

This ensures that the system doesn't execute complex Apex code for each record being loaded.

Steps to Disable Related Apex Classes in TDTM:

Go to NPSP Settings.

Navigate to TDTM (Table Driven Trigger Management).

Identify and disable the relevant triggers and classes temporarily.

These steps help streamline the data loading process by minimizing the processing and recalculations that Salesforce would otherwise perform on each record.

Salesforce Help: Defer Sharing Rule Calculation

Nonprofit Success Pack (NPSP) Documentation: Managing TDTM Settings

NEW QUESTION # 59

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