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## **Salesforce Certified CRM Analytics and Einstein Discovery Consultant Sample Questions (Q83-Q88):**

### **NEW QUESTION # 83**

Universal Containers (UC) uses a Microsoft Azure SQL Data Warehouse to gather information about sales reps' objectives. UC wants to use CRM Analytics to gain insights from this data and automatically load it into a CRM Analytics dataset daily. The data also needs to be transformed and merged with data from the company's org.

Which CRM Analytics user interface features should be used to complete these requirements?

- A. Analytics REST API used in conjunction with dataflows/recipes.

- B. CRM Analytics Connector for Excel used in conjunction with dataflows/recipes
- C. Microsoft Azure SQL Data Warehouse Connector used in Conjunction with dataflows/recipes

**Answer: C**

#### NEW QUESTION # 84

Universal Containers uses CRM Analytics to build dashboards for different departments: Sales, Service, and Marketing. Users in the same department have the same role and need to have access to the same dashboards. Dashboards for different departments use some common datasets with the same row-level security. How should a CRM Analytics consultant address this need?

- A. Create one app for each department, put common datasets in the shared app, and use roles to share apps.
- B. Create one app for each department, put common datasets in the shared app, and use permission sets to share apps.
- C. Create one app for each department, put common datasets in the shared app, and use profiles to share apps.

**Answer: B**

Explanation:

For managing access to department-specific dashboards while leveraging common datasets, the best approach involves the use of apps and permission sets. Here's why:

- \* App Segregation: Creating a separate app for each department (Sales, Service, Marketing) allows for tailored dashboards and datasets to be grouped by department, facilitating easier management and navigation.
- \* Shared Common Datasets: Placing common datasets in a shared app ensures that all departments can access necessary data without duplication, maintaining consistency and reducing storage requirements.
- \* Use of Permission Sets: Leveraging permission sets to control access to these apps is a flexible and scalable approach. Permission sets can be finely tuned to grant or restrict access based on user roles within the organization, and they can be easily adjusted as roles or organizational structures change.

This structure not only ensures data security and appropriate access but also enhances the efficiency of managing CRM Analytics resources across different departments.

#### NEW QUESTION # 85

CRM Analytics users at Cloud Kicks are granted access to an app with specific dashboards. When trying to download a specific widget, they are unable to do so.

- A. The dashboard has been created for internal use and the users have a view only license.
- B. The permission set for the users is missing the download data permission.
- C. The users have access to the dashboard but not the dataset.

**Answer: B**

Explanation:

In CRM Analytics, even if users are granted access to view an app and its dashboards, their ability to download data is controlled by permissions assigned via permission sets. Specifically, users need the "Download Data" permission to download data from widgets or dashboards. If this permission is missing from their permission set, they will be unable to download the specific widget, even though they can view the data.

#### NEW QUESTION # 86

The CRM Analytics consultant at AW Computing is designing dashboard. They want to add a rate between two metrics and display it in a new chart. They are finding that the new chart seems to prejudice the design of other charts. What should the consultant do to resolve this?

- A. Adjust the dashboard widgets to accommodate the rate chart.
- B. Create a component with the rate chart and insert it in one of the tooltips.
- C. Clone the dashboard and replace one of the charts with the new rate chart.

**Answer: B**

## NEW QUESTION # 87

A CRM Analytics consultant is asked to make sure the new sales performance dashboard is accessible in the mobile app. They have created multiple mobile layouts for the same dashboard.

How is CRM Analytics expected to perform?

- A. If more than one layout is eligible, the one with the most global filters is used.
- B. If more than one layout is eligible, the one with the most device properties set is used.
- C. If more than one layout is eligible, the one with the most widgets is used.

**Answer: B**

## NEW QUESTION # 88

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