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## Salesforce Public Sector Solutions Accredited Professional Sample Questions (Q63-Q68):

### NEW QUESTION # 63

A government agency plans to implement Public Sector Solutions to manage their grant programs. The agency has decided to use its existing public-facing portal that resides outside the Salesforce platform. The agency needs to allow constituents to submit their grant applications from their existing portal and integrate submitted application data into the appropriate Public Sector Solutions objects in Salesforce.

What OmniStudio feature can be leveraged to meet this requirement?

- A. FlexCards
- B. Integration Procedure
- C. OmniOut

- **D. DataRaptor**

**Answer: D**

Explanation:

For integrating data from an external portal into Salesforce's Public Sector Solutions objects, the most effective OmniStudio feature is DataRaptor (Option C). DataRaptors are a tool within OmniStudio designed to streamline and simplify data integration, transformation, and loading processes between external systems and Salesforce. They provide a no-code solution that allows complex data manipulation and integration without the need for extensive programming, making them ideal for scenarios where external data from an agency's public-facing portal needs to be accurately and efficiently mapped to Salesforce objects. OmniOut (Option A) is not a recognized OmniStudio tool; FlexCards (Option B) are used for data visualization and user interaction rather than data integration; Integration Procedure (Option D) could theoretically be used for integrating data but is more complex and less specific to data integration tasks compared to DataRaptors.

#### **NEW QUESTION # 64**

A government agency is evaluating the use of Public Sector Solutions. Their legacy solution has been in place for over 20 years; many of their current processes and files are still manual and paper-based. The agency would like to digitize and automate more of its processes and files going forward.

Which Public Sector Solution should a Technical Consultant recommend for this use case?

- A. Smart Forms
- B. Workflows
- C. Business Rule Engine
- **D. Intelligent Document Automation**

**Answer: D**

Explanation:

For a government agency looking to digitize and automate manual and paper-based processes, Intelligent Document Automation (IDA) is a highly recommended solution within the Salesforce Public Sector Solutions suite. IDA allows organizations to convert paper documents into digital format, automate the extraction of data from these documents, and streamline document processing workflows. This capability is crucial for an agency with a legacy system looking to modernize its operations. IDA can significantly reduce manual data entry, improve data accuracy, and accelerate processing times for various applications and documents. This recommendation aligns with Salesforce's emphasis on digital transformation and process automation, leveraging advanced technologies like AI and machine learning to optimize public sector operations.

#### **NEW QUESTION # 65**

A Public Sector Organization (PSO) has installed Grants Management and would like to ensure that users cannot self-register on the Experience Cloud site, as the PSO would like to register users for now manually.

What configuration should the Technical Consultant perform to meet this requirement?

- A. Enable self-registration in the Digital Experiences setup menu
- **B. Update the appropriate contact page layouts and add the 'Enable Customer User' action**
- C. Enable manual registration in the Digital Experiences setup menu
- D. Update the appropriate contact page layouts and add the 'Register User' action

**Answer: B**

Explanation:

In Salesforce Public Sector Solutions, particularly when dealing with the Grants Management and Experience Cloud, controlling user registration is crucial. To ensure that users cannot self-register and instead are manually registered by the Public Sector Organization, the following steps should be taken:

- \* Disable Self-Registration:
- \* Navigate to Setup > Digital Experiences > All Sites.
- \* Select the relevant Experience Cloud site.
- \* Under Administration > Login & Registration, ensure that self-registration is disabled.
- \* Manual User Registration:
- \* Go to Setup > Object Manager > Contact > Page Layouts.
- \* Select the appropriate page layout(s) where you want to add the manual registration action.

\* Add the 'Enable Customer User' quick action to the page layout. This action allows administrators to manually create user records from contacts.

By updating the contact page layouts to include the 'Enable Customer User' action, administrators can manually control which contacts are enabled as users for the Experience Cloud site. This method is straightforward and aligns with standard Salesforce practices for managing user access in Experience Cloud.

References:

- \* Salesforce Help: Experience Cloud Sites Login and Registration
- \* Salesforce Help: Enable Customer User
- \* Salesforce Grants Management Documentation

### NEW QUESTION # 66

A government agency is planning a Public Sector Solutions implementation. What are three main constraints that government agencies often have in project implementation?

- A. Scope, Tools and Cost
- **B. Scope, Schedule and Cost**
- C. Scope, Resources and Cost
- D. Workshops, Schedule and Cost

**Answer: B**

Explanation:

Scope, schedule and cost are the three main constraints that government agencies often have in project implementation. Scope defines the goals, deliverables, and requirements of the project. Schedule defines the timeline, milestones, and dependencies of the project. Cost defines the budget, resources, and risks of the project. These three constraints are also known as the project management triangle or the triple constraint.

Reference: [https://help.salesforce.com/s/articleView?id=psc\\_admin\\_concept\\_psc\\_overview.htm&type=5&language=en\\_US](https://help.salesforce.com/s/articleView?id=psc_admin_concept_psc_overview.htm&type=5&language=en_US)

### NEW QUESTION # 67

After a grantseeker has submitted an application for review. Foodvania needs to review the Funding Request and allocate the funds appropriately. For audit purposes, all expenditures must be tracked according to how the money was disbursed (Mortgage arrearage. Utility assistance, etc.).

Which two would the consultant build to handle this request utilizing Public Sector Solutions(PSS)?

- A. Recommend using PSS with the Nonprofit Success Pack.
- **B. Recommend using PSS with the Outbound Funds Module.**
- **C. Recommend using PSS with the Grants Management product.**
- D. Recommend using PSS with FinancialForce Accounting.

**Answer: B,C**

Explanation:

The Outbound Funds Module and the Grants Management product are two solutions that can be used with Public Sector Solutions (PSS) to handle the request of deploying a digital experience that enables constituents to sign up for volunteer projects. The Outbound Funds Module is an open source app that can help public sector agencies to track their funding programs, funding requests, disbursements, and expenditures. The Grants Management product is a prebuilt app that comes with PSS and it can help public sector agencies to manage the entire grant lifecycle, from application to award to reporting. Reference: <https://trailhead.salesforce.com/content/learn/modules/public-sector-solutions-design/manage-grants-with-public-sector-solutions>

### NEW QUESTION # 68

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